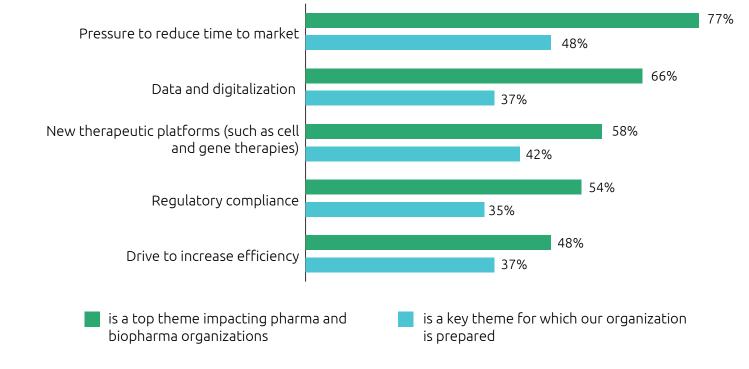
Labs play a key role in the "molecule-to-medicine" value chain

The need for faster drug development, digitalization, and

a shift towards innovative therapies are impacting pharma organizations globally

PERCENTAGE OF ORGANIZATIONS AGREEING TO THE STATEMENTS BELOW



and biopharma labs.

Source: Capgemini Next-Gen Pharma Lab Survey, October 2023, N=235 pharma and biopharma organizations, N=702 respondents from pharma

Lab ecosystems can address industry pressures and emerging trends

The top drivers for lab modernization, digitalization, and transformation initiatives:

92% of pharma organizations say "accelerating time to market" 87% of pharma organizations say "improving approval rates"

TOTAL INVESTMENT IN LAB TRANSFORMATION AS A % OF ORGANIZATIONAL REVENUE

Investments in lab transformation are set to accelerate

6.5% 5.4% 4.5% 4.1% 3.5% 3.7% 2.8% 2.7% 2.4% 1.8% Overall \$500 million -\$1 billion–less than \$5 billion – less than More than \$10 billion \$10 billion less than \$1 billion \$5 billion

billion—less than \$5 billion, N=28 organizations in revenue range \$5 billion—less than \$10 billion, N=46 organization with revenue more than \$10 billion.

biopharma organizations, N=35 organizations in the revenue range \$500 million–less than \$1 billion, N=126 organizations in the revenue range \$1

Source: Capgemini Next-Gen Pharma Lab Survey, October 2023, N=702 respondents from pharma and biopharma labs, N=235 pharma and

2025 (E)

2022

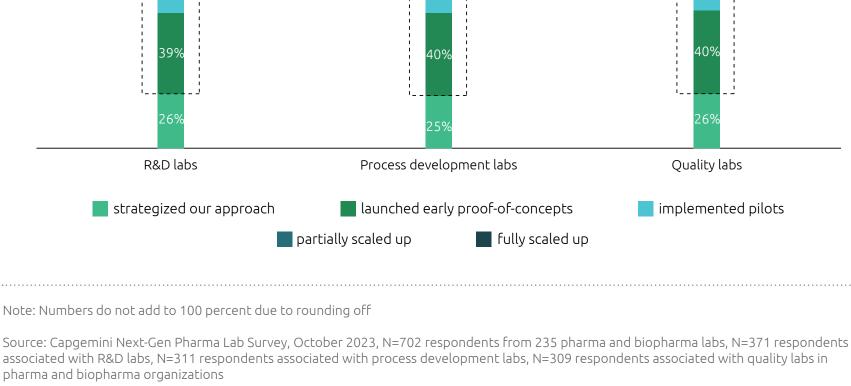
of lab transformation

Most organizations are in the early stages

FOR OUR LABS MODERNIZATION AND DIGITALIZATION INITIATIVES, WE HAVE:

Most labs are at pilot or proof-of-concept (PoC) stage

11%



of organizations are challenged to

find scientists with a mix of

97% 93% 92%

heterogeneity of data collected

of organizations recognize that

process complexity ranks high in

39%

Collaborate

externally and

internally

of organizations believe that





PERCENTAGE OF ORGANIZATIONS WHICH HAVE REALIZED THE FOLLOWING BENEFITS THROUGH LAB TRANSFORMATION INITIATIVES 57% 43% 43% 43% 43%



STRATEGIZE your approach to lab transformation

Optimize

your processes and

workflows

STRENGTHEN your approach towards next-gen lab skills

EMBED sustainability in products, processes and operations

Build

Intelligence

through data and Al

Source: Capgemini Research Institute analysis.

Design a future-

ready architecture and

technology stack

23%

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