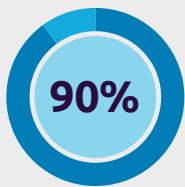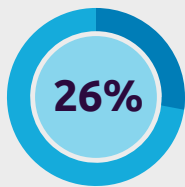![Capgemini | ivalua logo]

Ivalua

Empower procurement through implementing frictionless source-to-pay
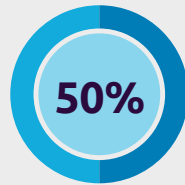
90% procurement compliance

50% increase in productivity

26% supplier consolidation savings

50% reduction in back-office costs

Procurement is complex, inefficient, and antiquated

Digitization has been a core part of supply chain operations for many years in one form or another. Technologies such as artificial intelligence (AI), robotic process automation (RPA), cloud, and blockchain have greatly improved supply chain automation and efficiency.

For its part, COVID-19 has exposed a range of supply chain vulnerabilities. This has forced many procurement leaders to re-think their current models that will help address the following challenges:

- **Manual sourcing tools and processes**
- **Inefficient product launches**
- **Siloed data**
- **Poor supplier and stakeholder collaboration**
- **Lack of visibility into supplier risk and performance**

According to McKinsey & Company, 69% of procurement leaders said that digital solutions have even greater potential to increase the effectiveness of procurement since the start of the pandemic.[1]

[1]McKinsey & Company 2021: Five Themes Can Help Procurement Shape Recovery in the Next Normal.

Drive frictionless source-to-pay across your procurement function

Capgemini and Ivalua transform your procurement organization into an integrated, end-user-centric function that delivers frictionless source-to-pay (S2P) operations.

Together, Capgemini and Ivalua help you create the optimal balance of spend, increased efficiency, and working capital savings, driving competitive advantage and enhanced business outcomes, including:

- **Enhanced compliance** – over 90% compliance in your procurement policy and reduction in maverick spend

- **Increased productivity** – up to 50% increase in your productivity through automation and channel optimization

- **Enhanced transparency and insights** – 26% identified supplier consolidation savings through increased visibility in your supply chain

- **Reduced cost** – up to 50% reduction in your back-office, costs and over 5% savings across your tail spend, tactical purchasing, and strategic sourcing.
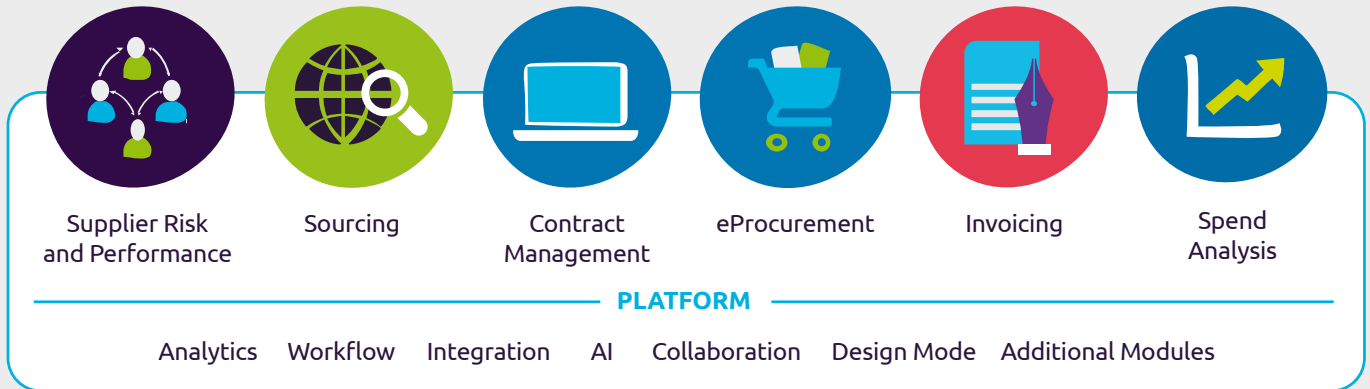
As an integrated solution covering the entire value chain, Capgemini and Ivalua address friction in your S2P operations at the earliest possible stage, helping you transition to – what we call – the Frictionless Enterprise.

Digitally transform faster and further with Ivalua

Ivalua's complete, unified source-to-pay digital platform empowers your organization to achieve maximum product success and supply chain resilience through better supplier engagement, spend management, and collaboration across the product lifecycle.

The Ivalua platform provides a truly seamless experience at every level. This helps your procurement organization to manage all spend and suppliers without the compromises of niche solutions that have been patched together to meet the latest market demands. Technology should empower procurement at every stage, not constrain it.

| Supplier Risk and Performance | Sourcing | Contract Management | eProcurement | Invoicing | Spend Analysis |

PLATFORM

Analytics   Workflow   Integration   AI   Collaboration   Design Mode   Additional Modules
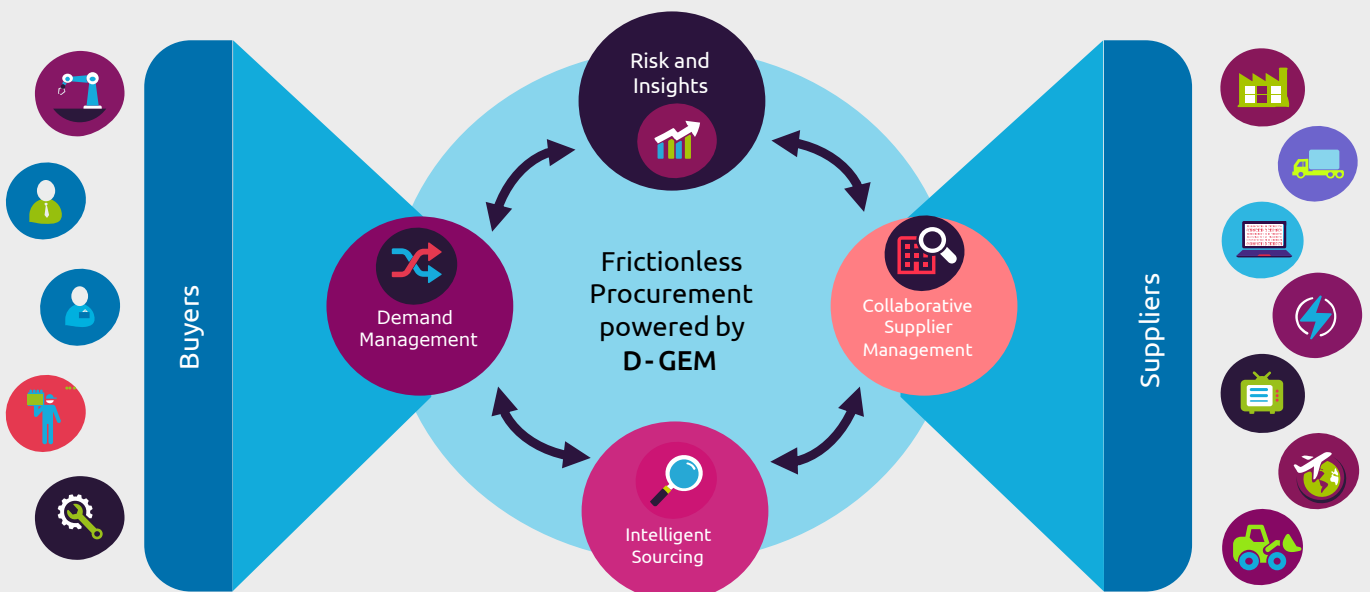
Capgemini's frictionless approach helps seamlessly implement source-to-pay technology

Capgemini helps your organization develop, implement, and operate an end-to-end digital procurement strategy that maximizes your technology investment.

By seamlessly and strategically connecting your people and processes, Capgemini optimizes your investment in digital to deliver ongoing visibility, control, and compliance, which drive frictionless outcomes and value across your procurement function.

Whether you are at the beginning of your procurement transformation journey or simply lacking the resources or capabilities to evolve, Capgemini leverages our renowned Digital Global Enterprise Model (D-GEM) platform and the latest innovations to:

- **Determine** the maturity of your people, processes, technology, and governance
- **Assess** opportunities for channel, spend, and working capital optimization
- **Develop** and deploy a frictionless operating model and transformation roadmap that helps:
  - Support fast and efficient deployment of Ivalua's integrated source-to-pay platform
  - Implement analytics, query management, and RPA coupled with machine learning
- **Leverage** outsourced and internal shared services while virtually augmenting capacity
- **Govern** processes through enhanced monitoring and management.

Buyers

Risk and Insights

Demand Management

Frictionless Procurement powered by **D-GEM**

Collaborative Supplier Management

Intelligent Sourcing

Suppliers

Why Capgemini?

With over 20 years of sourcing and procurement experience from hundreds of implementations and operations, our 1,000 procurement specialists can transform your entire source-to-pay process end-to-end, delivering deep transformation, frictionless operations, together with insight and analytics 24/7/365 in 38 languages.

Our long history and strong reputation for transformation and delivery of S2P services has made a significant and positive impact on the bottom line and profitability of many of our clients:

For an international financial services company:
- Over 90% PO compliance
- Increase in no-touch POs to 80%.

For a European energy sector company:
- 25% increase in productivity over two years
- 9% savings in tail-spend management.

For a global food company:
- 8% increase in on-time supplier payment
- Increase in touchless POs from 21% to 80% in three years.

For a large North American utility organization:
- 80% touchless invoicing with e-Invoicing
- Operational savings of over 50%.

The Frictionless Enterprise

The Frictionless Enterprise seamlessly connects processes and people, intelligently, as and when needed. It dynamically adapts to your organization's circumstances to address each and every point of friction in your business operations.

At Capgemini, we have applied the Frictionless Enterprise to enhance cohesion across our entire suite of products and services. This enables us to respond rapidly to your changing requirements and deliver your specific business outcomes in a value-focused way.

We implement ways to detect, prevent, and overcome frictions – leveraging our latest thinking, organizational design, and intelligent solutions to achieve our goal of effortless operations.

To learn more about how Capgemini and Ivalua can transform your procurement organization into an integrated, end-user-centric function that delivers frictionless source-to-pay operations, contact: businessservices.global@capgemini.com

About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of 270,000 team members in nearly 50 countries. With its strong 50 year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2020 global revenues of €16 billion.

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About Ivalua

Ivalua is a leading provider of cloud-based, spend management solutions. Its complete, unified platform empowers businesses to effectively manage all categories of spend and all suppliers, increasing profitability, lowering risk and improving employee productivity. Trusted by hundreds of the world's most admired brands and recognized as a leader by Gartner and other analysts, Ivalua maintains the industry's leading customer retention rate at over 98%.

www.ivalua.com

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