



Wealth Management Services with Temenos WealthSuite



We help you to meet the needs of tomorrow's HNWI's

Temenos WealthSuite is an integrated software solution for wealth managers. Its highly scalable technology offers integrated, multi-channel, front-to-back office capabilities.

An award-winning platform, WealthSuite offers a path to better cost efficiency, productivity, customer loyalty and compliance monitoring.

For more than 20 years, Capgemini has offered unique insights into the wealth management marketplace. In fact, our World Wealth Reports have earned industry benchmark status for tracking High Net Worth Individuals (HNWIs) at global, regional and country levels.

So it's no surprise we have a unique perspective when it comes to understanding HNWI customer preferences and their financial advice needs, as well as recognizing which operational models will best address their evolving demands. Capgemini solutions enable banks and wealth managers to effectively manage end-to-end transformation from initial concept to assessment and holistic strategy to implementation, operational readiness and ongoing maintenance.

That's right. We help our clients to develop a robust business model with sustainable profitability that enhances client centricity, boosts operational efficiency and effectively addresses regulatory requirements.

Capgemini services cover all aspects of the wealth business value chain:

- Enhanced customer and financial advisor experience
- Goal simplification to better drive customer engagement and service upgrades
- Integrated analytics, market dynamics and cognitive intelligence to help clients strategize
- Development of innovative propositions, as well as creation of new structured and synthetic products
- Market interactions and corporate strategies
- Global advisory model

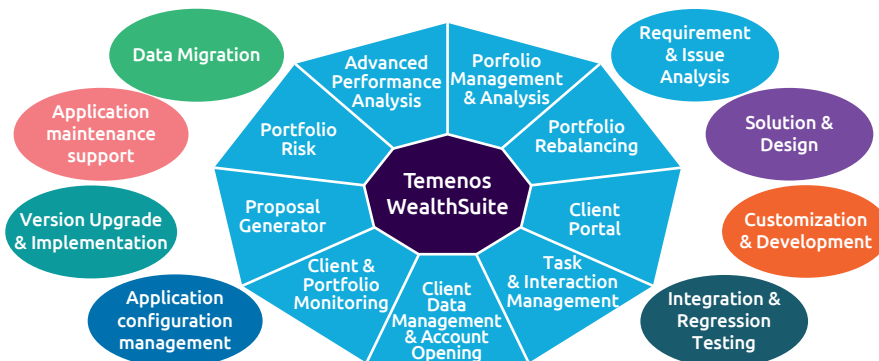
Based on Capgemini's deep wealth-management knowledge, our longtime partnership with Temenos and our hands-on implementation experience, we have developed an exceptional solution around Temenos WealthSuite that is supported by specialist tools and accelerators to increase client efficiency while reducing costs.

Our single interface provides seamless access to all relevant client information and functions. The result? Faster service delivery to bank customers.

How do private banks benefit from Capgemini services for Temenos WealthSuite?

- We take the worry out of preparing for transformation because we are strategy and benchmarking pros.
- We help prepare clients' case for change and program strategy.
- Our experience with process optimization helps clients to focus on their long-term goals.
- Need program governance support? Capgemini offers that, too.
- Change management and operational readiness can be complex. Count on our advice from initial concept through system implementation, testing and maintenance.
- And we handle the whole integration management process — including migration and data management.

Exhibit 1: Capgemini Services for Temenos WealthSuite



Case Study

Wealth Management solutions from Capgemini...

Our client, a Switzerland-based, global financial institution with a large private-banking business, wanted to offer its high-expectations' customer base state-of-the-art service.

Business Challenges:

The private-banking arm of the institution wanted to offer customers a more seamless digital experience through a secure, hassle-free online banking and fund-tracking portal. The bank also wanted to launch exclusive mobile apps for iPhone for convenient banking.

Capgemini Solution:

We developed and deployed an interactive online platform called "Fund Lab" to enable bank customers to research and track funds based on their investment appetite.

- Fund Lab is a one-stop shop for fund research, tracking and assessment.
- It stores real-time information for money markets, bonds, equities, alternative class, mixed and hedge funds categorised by a range of filters such as: region, asset class, sector / theme, investment style, credit quality, maturity, capitalisation, and currency.

We created a Direct Net portal to enable bank customers to conduct self-service payment transactions, trade securities, and perform market data and other research.

- Our client's customers now pay bills, view asset positions, and handle their own money-market transactions and portfolio analyses.
- The portal offers an easy-to-navigate "Asset Cockpit" through which bank customers track assets, securities trading and market data—all at a glance.
- A "demo" platform and an "interactive test" system were also created to help familiarise bank customers with Direct Net portal functionality.

Client Benefits:

Working with us to define a digital strategy and roadmap, the bank launched its desired new functionalities and features within scheduled timelines. And, a multi-layer security authentication mechanism (user ID, password, SMS PIN) was introduced.



Why Capgemini?

Count on us for our depth and breadth of financial services expertise. We can help reduce the stress and complexity of improving customer-centric financial services' processes around the globe.

- Worldwide, we have more than 3,500 cross-practice professionals with capital-markets' industry experience.
- Our specialty is wealth management and benchmarking tools, with 450+ functional-point frameworks for asset and wealth management businesses.

May we help you with WealthSuite implementation or with other wealth management operational efficiencies?



To learn more:

Visit us at www.capgemini.com/wealth
or contact us at wealth@capgemini.com



About Capgemini

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience™.

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enable organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2017 global revenues of EUR 12. 8 billion.

People matter, results count.

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