

Agility Unlimited: Switch on the lightning with SAP HANA



Move into the fast lane

The IT world is enthusiastic about the unheard-of speed and previously unthinkable business agility offered by the SAP HANA platform. SAP describes SAP HANA as the “kernel” of its entire technology roadmap. SAP HANA use cases started with analytics, but now underpins SAP’s wider platform – SAP Business Suite powered by SAP HANA.

Today’s business environment poses new challenges to traditional IT. Companies are facing:

- Increasing pressure on costs and headcounts
- An ever more flexible and mobile workforce
- The need to make quicker decisions in real time – right at the moment when it can make a difference so you can respond immediately to changes in market conditions
- The need to embrace more data sets, such as, connected devices like smart meters and remote sensors, or data from outside, like social, forecast or location-based data

In every case, business is finding cumbersome existing platforms a constraint to change. So one part of responding to those challenges means thoroughly understanding what SAP HANA has to offer and how best to implement it in your organization.



What made the collaboration between Capgemini and SAP really strong was the fact that now SAP had the technology that could be rolled out quite rapidly. But you also need infrastructure to run it. So the lead time to have that infrastructure in place also determines the lead time to get the entire thing working. And Capgemini was able to match that speed of SAP so it only took us a couple of weeks to set the environment up and bring it into production.

Rogier Jacobs
CIO Provimi

Moving in the Right Direction

For Capgemini, SAP HANA is less about accelerating the 'as-is' and more about enabling the 'to be'. Aimed in the right direction, it's a game-changing platform that can have an impact across your entire information and process architecture.

Capgemini can leverage its market-leading practice on data governance and data quality to help you take full advantage of this new platform. Here, as elsewhere, getting **business value** – either by reducing the Total Cost of Ownership (TCO), re-engineering business processes around it, or accelerating the time to market – requires the right partner.

Capgemini is leveraging its global workforce to provide you with industry-specific solutions, clear approaches, and tools to allow you to transform your business while getting full value from your SAP HANA investment. We provide:

1. Industry-specific solutions for SAP HANA

Capgemini is building Intellectual Property assets (use cases, accelerators, and integrated applications) to bring greater business value from SAP HANA. Because it is not always easy to imagine which new goals you could achieve with a new technology, we get you started with accelerators and use cases specifically tailored for your industry, from Smart Grid in Utilities, to Next Best Customer Action and Churn Analysis for Financial Services.

If you're eager to realize the business value of SAP HANA even faster, we are building applications on top of the SAP HANA platform to save you months of time. For the Retail industry in particular, Capgemini has developed pre-packaged Extreme Applications that are built on top of the SAP HANA platform. Our Extreme Applications integrate built-in, Capgemini-developed industry data models, analytics, and predictive algorithms to help you increase sales, profitability and customer loyalty.

2. Enablement strategies to help you drive your SAP HANA transformation journey

Our comprehensive, template-based Strategic Value Assessment helps you determine the business case and transformation roadmap for SAP HANA rapidly and comprehensively. With a Business Impact track and IT Viability track, it provides a clear picture of the impact on the existing information architecture, in-flight programs, and the impact on people and processes within the overall organization.

If you want to envision SAP HANA use cases with your own data, ask our experts about our HANA 24 offering in our SAP HANA Center of Excellence to set up a proof of concept in a matter of days. In addition, Capgemini offers a Test Drive program with Amazon Web Services so that you can set up a SAP HANA instance in the Cloud in a matter of minutes and view business scenarios we have pre-loaded in the environment.

Our multiple transformation enablers are there to help you identify the potential benefits of SAP HANA for your organization. That might take the form of putting your data into our SAP HANA environment so you can touch and feel the solution, or running a pilot on your SAP HANA installation. Either way, the output is an identified scope for a business case to secure business buy in, demonstrate the capability of SAP HANA, and generate excitement in your user community.

3. Industrialized migration capabilities to streamline your move to SAP HANA

We provide an industrialized approach for moving your SAP NetWeaver Business Warehouse (BW) or SAP Business Suite instances on SAP HANA to ensure the security of your migration projects and provide all necessary steps to increase the speed and decrease the risk of your migration. In addition, we provide you with optimization services to help you realize the full potential of this new technology for your existing applications.

Capgemini in Your Corner

As proof of our SAP HANA excellence, SAP has awarded us with the 2014 SAP Pinnacle Award for SAP HANA Adoption Partner of the Year. In addition, Capgemini was one of the first Systems Integrators to launch a dedicated Center of Excellence (CoE) for SAP HANA in November 2011. It sits alongside a learning and proof-of-concept environment at our global Customer Business Information Management Experience, the CUBE, in Mumbai, India. Our SAP HANA CoE acts as a live interactive showcase where you can experience innovative information management solutions based on SAP HANA. You are also able to interact with subject matter experts on site, examine solutions created to address specific issues, and review proofs of concept and technology innovations. In addition, we have added SAP HANA CoEs in both North America and Europe, allowing you to benefit from these capabilities locally as well as from our offshore site.

Capgemini's Business Information Management (BIM) Global Service line has over 7,500 specialists, including 1,300 SAP BI consultants and over 250 SAP HANA practitioners. It leverages our industry expertise to build sector-specific BIM offerings. In addition, Capgemini has won SAP Pinnacle awards for seven consecutive years, demonstrating our excellence and commitment in developing our longstanding partnership with SAP. Most recently, we won the 2014 SAP Pinnacle award for SAP HANA Adoption Partner of the Year.

To get the competitive advantage from SAP HANA, smart organizations are moving now. When you're ready to move to SAP HANA, make sure you are headed in the right direction. Capgemini can pilot your journey to gain the clear competitive advantage SAP HANA offers.



For more information, visit:

<https://www.capgemini.com/big-data-analytics/sap-hana>

About Capgemini

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at

<http://www.capgemini.com/big-data-analytics/sap-hana>