SAP Global Deployment

Can you get the "best of everything" – the best industry processes, the best systems designs, and the best implementation accelerators – yet still shape your SAP enterprise solution to really fit your business? Yes, you can.

All the sites in your global business are not "one size fits all" in their ways of working — in their cultures and competitive environments, in their purposes and functions, and in their statutory and legal requirements.

So, why would you want a "one size fits all" approach to the global deployment of SAP?

Now, you don't have to settle for less than what's best for your whole business

Capgemini harmonizes global standardization and country-specific localization to deliver an enterprise-wide implementation that is both flexible and cost-effective:

- 80 percent of your SAP processes are harmonized, validated, and ready for deployment. Business process flows and overall system functionality are optimized. A preconfigured SAP solution is available for many of these processes.
- 20 percent of your SAP Solution is adapted to fit business-specific needs. More than 2,000 reusable specifications and configurations for 52 countries make our SAP framework both robust and scalable.
- Just as important, our SAP enterprise business framework is modular: you can "pick and choose" the SAP functionality needed at each site — finally, a truly "good

People matter, results count.

fit" solution that leverages all the advantages of industrialized SAP.

In driving the timing and staging of your global deployment, we take into account not just enterprise urgency but also local preparedness. We help answer critical questions — "Who goes first?" and "What functionality makes sense for each site?" — by collaborating with your people to make sure that the deployment supports both strategic objectives and overall operating efficiency.

We deliver a global solution that really works everywhere

Capgemini has developed methodologies and tool kits that make our approach highly productive and flexible. In our Accelerated Solutions Environment (ASE), stakeholders come together to solve problems in dynamic, technology-filled workshop sessions. ASE assures a fast, collaborative journey to a shared solution that successfully integrates multiple points of view. Our industrialized methodology, iSAP, includes the components, both quantitative and qualitative, that assure an efficient and effective implementation, while our Design by Acception® approach focuses on user-critical requirements.

No matter the shape and size of the enterprise, no matter the deployment "scenario" — whether a start-from-scratch implementation, an extension of an existing global template, an expansion of SAP functional footprint, or a need for post-implementation support — we understand the variables that make your global project unique.

Our "industrialized" approach brings efficiency, cost control, and risk management to your global deployment. We understand SAP, your business, and your industry — for your SAP deployment, that means consistent quality, everywhere.

Wherever you need to go, we're already there

Core to our success with global SAP deployments is our own global footprint.

- With SAP centers of excellence in each major region of the world, as well as SAP subject matters experts and solution delivery specialists in more than 40 countries, we're global and local — just like your business.
- Our own global infrastructure gives us deep experience in managing virtual teams, working 24/7 in coordinated implementation processes.
- Our skills in global data standards, cleansing, transformation, migration, and consolidation are recognized by industry and technology analysts.
- We incorporate "checks and balances" to reduce risk and ensure quality. A project management office gives us end-to-end visibility of activities, roles and responsibilities, implementation status, and resource allocation and use. Through proven change management techniques and end-user training, we make sure that your business is ready to maximize the potential of a global SAP system.

Our approach to a global SAP deployment begins with the building blocks of an enterprise business framework – standardized best practices for core, universal business processes,

adapted for global, regional, and local requirements (statutory, legal, competitive, and cultural). Then, each site can fill a "shopping cart" of functionality — no more and no less than what's needed for its own operations.

For companies large and small, we offer a "one hand to shake" relationship.

Capgemini can work with you across a complete solution lifecycle: licensing, implementation, infrastructure, and system maintenance and management. You pick what works best for your business. To each client relationship, we bring deep industry knowledge, experience in leading business processes, and an earned reputation for leadership in systems design, deployment, and support. Let's "go global" — together.

About Capgemini

With almost 145,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2014 global revenues of EUR 10.573 billion (almost $12.8 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com

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