*READY*Upstream for Upstream Oil & Gas

Designed For Your Industry, Scaled to Your Business, READY For Your Future

*READY*Upstream is the alternative for the Upstream Exploration and Production (E&P)Company. It is a pre-configured SAP Oil & Gas Upstream solution built on industry best practices that can quickly be utilized to implement the SAP Upstream Oil & Gas Solution. It is a proven live SAP solution that can be utilized without having to start from "scratch," which significantly reduces the time and effort it takes to implement SAP. Carlos Martinez, previously president and the founder of SSP said recently, "It is clear that our *READY*Upstream solution offering has generated an immediate market response. Our offering is something that companies in the Upstream Oil & Gas market space have been waiting for over the years. We are excited to be in a position to fill the gap and offer a product and service package that is well defined, focused and effective to meet the needs of our clients."

People matter, results count.

Several Small, Middle and Large Independent Oil & Gas companies have already used *READY*Upstream for their SAP ERP implementations. *READY*Upstream covers all areas of Upstream Oil & Gas Accounting including Production Management, Revenue Accounting, Division Order, Tax and Regulatory Reporting, Financial Accounting, Joint Venture Accounting, Authorization for Expenditures, Cost Accounting and Reporting, and Asset Management. One of the very attractive features of this offering is that the solution is priced as a fixed fee. Therefore, Oil & Gas companies can embark on an SAP implementation with a predictable implementation cost and schedule.

Upstream Oil & Gas companies are looking for alternatives to streamline business processes, achieve higher levels of systems integration, and become more efficient to increase their speed to market as they evaluate acquisitions and new business ventures. With *READY*Upstream, Capgemini is committed to delivering a product and service offering that is aligned with these objectives. *READY*Upstream is a solution that is designed for your Industry, scaled to your business, and READY for your future.

AN OIL & GAS INDUSTRY SPECIFIC SOLUTON FOR THE GROWING EXPLORATION AND PRODUCTION COMPANY

Configured for the Independent Exploration & Production Oil & Gas Company

*READY*Upstream All-In-One solution is the alternative for the Independent E&P Company. Our templates are built from industry best practices and knowledge collected from our experience in the implementation of the SAP Upstream solution at many large and small Oil & Gas companies.

Our solution provides the company with the following immediate benefits:

- A pre-configured solution built on industry leading practices that can quickly be utilized to jump start the implementation effort.
- Significant reduction in the amount of time and resources required to implement the SAP Upstream solution. Through the use of our pre-configured solution and blueprint template, our consultants are able to quickly customize deploy a solution that meets your business needs.
- A proven solution that can be utilized without having to start from "scratch." This is a significant advantage as you will be able to leverage the industry templates which significantly reduce the time it takes to implement SAP.
- Access to leading process models, industry practices, and a ready to implement solution that results in immediate benefits to your implementation of SAP and business process improvement.

Complete Oil & Gas Solution

The components available as part of the baseline of the pre-configured *READY*Upstream solution provide your company the ability to quickly start using the SAP Upstream module. The components included in the baseline are:

- SAP PRA (Production Revenue Accounting) Production Allocations - Configuration and master file set up of entities and processes required to record production volumes. This component includes production volume allocations, regulatory reporting and partner reporting.
- SAP PRA Revenue Accounting – This module provides all of the functionality necessary to book revenue, process owner disbursements, and record sales and expenses. Master file and configuration for the processing of the following areas: Contractual Allocations, Cash Receipts, Valuation, Revenue Distribution, Contracts, Division Order, and Tax/Royalty Reporting.
- Financial Accounting and Controlling – These modules provide the general ledger functionality for the processing of Accounts Payable, Accounts Receivable, Customer/Vendors, Payment Processing, and Financial Reporting.
- Joint Venture Accounting - Joint Venture Accounting (JVA) provides the ability to track spending on shared assets (e.g., wells and facilities) and bill outside parties for their share of the amount. As a part of month-end processing, the charges are cut back and AR entries are created.
- Project Systems - The Project Systems (PS) module is used to track actual and forecasted data in a flexible hierarchy that can mirror the operational structure of business efforts. This functionality is typically used to track AFE (authorization for expenditure) costs in the upstream industry. A typical project is established to maintain an overall budget. A good example would be the drilling forecast for a region.
- Asset Accounting - Asset accounting is a subsidiary ledger of the general ledger and is used to manage and document in detail fixed asset transactions. In general ledger accounting, it is possible to update depreciation and changes to asset balance sheet values in asset accounting. It is also possible to make various account assignments to cost accounting for these transactions.

Proven Value – Within Your Budget and Timeline

Only *READY*Upstream can bring the power of SAP's robust integrated platform combined with extensive Upstream Oil & Gas functionality to you in an affordable fixed price and timeline. This allows your organization to quickly embrace the value of SAP without consuming excessive resources, time and budget dollars. Best of all, you gain immediate access to investments made by SAP and others in the Industry in creating the only solution that is truly integrated and scalable for growth.

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An integrated solution to achieve your strategic objectives

*READY*Upstream will allow you to quickly implement strategies such as:

- Creating an environment for your company to become more agile and ready to react to market opportunities.
- Enhancing your ability to quickly capitalize on acquisitions.
- Building a scalable platform for growth.
- Reducing the overall cost of operations through efficient processes, integration and lower infrastructure cost.
- Allowing you to better manage profitability and performance through sophisticated operational and executive reporting, with access to information from a single integrated database source (volumes, pricing, and revenue information).

*READY*Upstream Supports Your Entire Business

All Major Business Processes are Integrated and Seamless

5. Joint Venture Accounting
- Joint Operating Agreements
- Joint Interest Billing
- Overhead Calculation

1. Production Management
- Maintenance of Production Master
- Production Volume Allocations
- Regulatory Reporting

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4. Financial Accounting
- General Ledger
- Accounts Payable & Receivable
- Asset Accounting

3. Cost Accounting and Reporting
- Cost Centers
- Cost Allocations
- Lease Operating Costs
- Projects/AFEs

2. Revenue Accounting
- Revenue Valuation
- Owner Disbursements
- Ownership
- Contracts
- Revenue Cash Receipts
- Tax & Royalty Reporting

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About Capgemini

With more than 190,000 people, Capgemini is present in over 40 countries and celebrates ifs 50th Anniversary year in 2017. A global leader in consulting, technology and outsourcing services, the Group reported 2016 global revenues of EUR 12.5 billion (about $13.8 billion USD at 2016 average rate).

Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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