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## **Rolls-Royce Selects Capgemini for Global Support of Pioneering Multi-Vendor IT Strategy**

*New service integration function created to combine central control with flexibility*

**Paris, London, March 19, 2012 – Rolls-Royce has awarded a key IT contract to Capgemini UK plc as it finalises its move from a single-partner to a multi-vendor strategy. The three-year outsourcing contract has an option to extend to five years. In the newly created role of service integrator, Capgemini will work with Rolls-Royce to ensure that the specialised IT outsourcing services provided by a number of vendors will operate effectively together to deliver the best possible support to Rolls-Royce operations in 50 countries worldwide. Rolls-Royce is a world-leading provider of power systems and services for use on land, at sea and in the air, and has established a strong position in global markets - civil aerospace, defence aerospace, marine, energy and nuclear. Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services.**

The new contract is seen as key to the success of a pioneering IT strategy at Rolls-Royce in which a single main supplier is being replaced by a number of specialised outsourcing vendors able to provide 'best-of-breed' components in the company's overall IT environment, enhancing quality, flexibility and responsiveness. Capgemini's role in the newly created service integration function involves working with Rolls-Royce to ensure that the different vendors and solutions are fully aligned, smoothly integrated and centrally controlled so that some 40,000 Rolls-Royce IT users around the world can benefit from a seamless and high-quality service. In addition to its role as service integrator, Capgemini will also be responsible under the new contract for supporting a number of key business applications at Rolls-Royce, including the majority of the company's Enterprise Resource Planning (ERP) and supply chain software systems.

Simon Ricketts, Chief Information Officer at Rolls-Royce, said: *'It is vital that our world-class products, services and people are supported by equally world-class IT and that is what our new strategy is designed to achieve. Capgemini as service integrator will be at the centre of this strategy and we look forward to working in close collaboration with them in the years ahead.'*

He added that Capgemini was selected, following competitive bids from several global IT leaders, because of its proven ability to manage multi-vendor IT environments on behalf of large multinational companies and major public sector organisations. Another attraction was Capgemini's expertise and experience in data security and secure systems, supported by its work with police, aerospace, defence and security organisations and tax authorities in the UK, US, France and elsewhere. Other factors included Capgemini's collaborative style of working, its track record of success on individual IT projects at Rolls-Royce, and its Rightshore® delivery model which aims to provide its clients with the right combination of cost, quality and expertise.

Christine Hodgson, Chairman of Capgemini UK, said: *'Rolls-Royce has a clear vision of an IT ecosystem based on multi-sourcing from best-of-breed vendors, and we are delighted to be helping them make that vision a reality, enabling world-class service and support for every one of their end-users, at all times and throughout the world.'*

The Capgemini contract, which is a win for the company's Infrastructure Services and Application Services teams, will begin after a period of transition that is scheduled for completion by end-2012. The Capgemini teams delivering services under the contract will be based mainly in the UK, US, Poland and India.

The Rolls-Royce contract reflects Capgemini's market leadership and strengthening capabilities in service integration, and follows other new business recently won by the company in this emerging area. Capgemini says that service integration will be a major and increasing focus of its outsourcing offerings throughout 2012 and beyond.

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#### **About Capgemini**

With around 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model. Learn more about us at [www.capgemini.com](http://www.capgemini.com).

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