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## **Pegasystems and Capgemini Announce Expanded Global Alliance**

*Industry leaders join forces to provide business process excellence for global organizations*

**CAMBRIDGE, MA and PARIS – December 8, 2009 – [Pegasystems Inc.](#), (NASDAQ: PEGA), the leader in Business Process Management (BPM) software solutions, and [Capgemini](#), one of the world's foremost providers of consulting, technology and outsourcing services, today announced an expanded global alliance to provide business process services and solutions to drive transformation projects for Capgemini clients. This best-in-class combination of Pegasystems' industry leading BPM solution and Capgemini's full scope of consulting and IT services is expected to help clients transform business processes to drive greater efficiencies and improve customer service.**

Capgemini and Pegasystems will now offer full end-to-end, global business process management solutions from upfront consulting, through deployment and ongoing services, fostering the business agility necessary to meet ongoing change requirements. The two companies have worked together for over three years in financial services, insurance and other industries in both North America and Europe.

As part of the alliance, Pegasystems' industry-specific framework solutions will be included in BPM services from Capgemini in the Customer Service, Financial Services, Insurance, Healthcare, and other markets. This combination of BPM services and solutions is expected to significantly increase business agility through controlled migration, which enables clients to leverage legacy applications and existing investments with new functionality in order to efficiently and effectively Build for Change<sup>®</sup>. Pegasystems and Capgemini will also provide consulting and delivery resources, full training and enablement, and support for establishing client BPM Centers of Excellence (COEs).

*“Our clients look to Capgemini to bring them innovative solutions with measurable return on investment for their business issues. Pegasystems has played a significant role in some of our major global projects and has helped deliver high value with rapid and measurable ROI,”* said Vikrant Karnik, Vice President and Global Partner Portfolio Executive at Capgemini. *“This new step is expected to allow us to expand the footprint of this partnership across multiple disciplines and sectors. As a platinum-level global partner with Pegasystems, Capgemini will have*



*the ability to offer more innovative service offerings and best-in-class solutions around Pegasystems business process management technology.”*

John Barone, Managing Director, Global Strategic Alliances at Pegasystems, said: *“We are excited to be working at an expanded level with Capgemini to drive business process transformation with significant business returns for some of the world’s leading organizations. This combination of Capgemini’s world-class consulting and technology services with Pegasystems’ best-in-class BPM technology will enable organizations to Build for Change and attain the agility required to meet their global business demands.”*

### **About Pegasystems**

Pegasystems, the leader in Business Process Management, provides software to drive revenue growth, productivity and agility for the world's most sophisticated organizations. Customers use our award-winning SmartBPM® suite to improve customer service, reach new markets and boost operational effectiveness.

Our patented SmartBPM technology makes enterprise applications easy to build and change by directly capturing business objectives and eliminating manual programming. SmartBPM unifies business rules and processes into composite applications that leverage existing systems -- empowering business people and IT staff to Build for Change, deliver value quickly and outperform their competitors.

Pegasystems’ suite is complemented by best-practice frameworks designed for leaders in financial services, insurance, healthcare, government, life sciences, communications, manufacturing and other industries.

Headquartered in Cambridge, MA, Pegasystems has offices in North America, Europe and Asia. Visit us at [www.pegasystems.com](http://www.pegasystems.com).

### **About Capgemini**

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience. The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients. Present in more than 30 countries, Capgemini reported 2008 global revenues of EUR 8.7 billion (approximately USD \$12.74 billion) and employs 90,000 people worldwide.

More information is available at [www.capgemini.com](http://www.capgemini.com).

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