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Capgemini signs a new Finance & Accounting outsourcing contract with Unilever

Paris, 19 December 2012 – Capgemini, one of the world’s foremost consulting, technology and outsourcing services providers has been selected by Unilever, one of the world’s leading consumer goods companies, as one of its global Strategic Suppliers under its ‘Partner to Win’¹ programme. Capgemini has also been awarded a more than €100 million five-year outsourcing contract for Unilever continuing its seven-year relationship delivering Unilever’s Southern Hemisphere Record to Report operations, global intercompany processes, as well as Access Control² and Reporting & Monitoring globally.

Following a comprehensive global tendering process, Capgemini has been selected to provide Finance and Accounting services, across more than 130 countries. This builds upon a relationship established in 2005, to bring about process harmonization and increased productivity. Furthermore, Capgemini has been appointed as one of Unilever’s Strategic Business partners.

Hubert Giraud, CEO for Global Business Process Outsourcing at Capgemini said: *“This major contract is a result of two very focused companies demonstrating their ongoing commitment to one another. Capgemini’s ongoing innovation continues to drive value for Unilever. This win is testament to the team’s commitment and our ability to create a winning solution based on process harmonization and above all, a strong strategic partnership. Unilever is clearly a significant customer for us and it’s fantastic to see that view reciprocated. We look forward to continuing our long and successful relationship with Unilever.”*

Christian Kaufmann, Unilever Vice President Finance Services added *“If we are to achieve the continuous improvement we need to help the business remain competitive and to reach our goal of doubling the size of our business while halving our environmental impact, we need leading-edge financial services. We carried out a competitive tendering process to achieve a ‘best-in-class’ solution and now look forward to working with Capgemini as a strategic partner.”*

¹ ‘Partner to Win’ is a global programme run by Unilever with its top 150 suppliers who are in the majority direct suppliers. To date only the first 3 indirect suppliers will sign a Joint Business Development Agreement as strategic suppliers.

² ‘Access Control’ refers to who is given control over who can interact with a resource/asset such as computer information system/financial system.

The new contract will commence in January 2013, with services being delivered from Chile, Brazil, Guatemala, India, Singapore and China.

About Capgemini

With more than 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model. Learn more about us at www.capgemini.com.

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Capgemini's Business Process Outsourcing (BPO) solutions have helped some of the world's largest, multinational corporations transform their business processes in the areas of Finance & Accounting, Customer Operations, Human Resources, Procurement and Supply Chain Management. With its unique combination of best-in-class processes, industry leading technology and highly skilled talent, Capgemini BPO solutions deliver outcomes that are aligned with the executive agenda. Capgemini employs about 14,000 BPO professionals and provides services to more than 100 clients in 37 languages from an integrated global delivery network of 23 centers located in Australia, Brazil, Canada, Chile, China, Guatemala, India, Poland, Sweden and the United States.