

**Press contact:**

*Christel Lerouge*

*Tel: +33 1 47 54 50 76*

*E-mail: [Christel.lerouge@capgemini.com](mailto:Christel.lerouge@capgemini.com)*

*Hester Decouz*

*Tel: +44 (0)870 904 5758*

*Email: [hester.decouz@capgemini.com](mailto:hester.decouz@capgemini.com)*

**- NEWS ALERT -**

**Capgemini launches IBX Spend Capture Cloud**

*Online procurement solution to help businesses realize savings and capture spend in real-time*

Paris, 10 November 2011 – Capgemini, one of the world’s foremost providers of consulting, technology and outsourcing services has announced the launch of its IBX Spend Capture Cloud solution to help customers enhance their procurement processes using an easy to deploy cloud solution. From implementing contracts, monitoring procurement KPIs and offering the best procurement choices to track all costs across products and services, the new IBX Capture Spend Cloud streamlines the procurement process and allows organizations to capture the benefit of on-line spending, which is often wasted due to lack of compliance with procurement standards<sup>1</sup>. The pioneering solution, that combines a consumer-like experience with scalability for global roll-outs, integrates with all major eProcurement<sup>2</sup> systems and links contracts to operational processes to provide improved contract compliance. It will be available across all key markets including the United States, the UK, France, Germany, Netherlands and the Nordic countries.

According to Capgemini’s CPO Survey 2010, many businesses have not yet realized the full potential of on-line procurement ,with 67% claiming that less than a fifth of their spend is through eProcurement. But cloud services have the advantage of being quick, easy-to-use, ready for use, and not requiring any data integration or customer installation. Capgemini’s IBX Spend Capture Cloud can be up and running in 90 days offering cost benefits of up to 50% compared to an on-premise implementation. The solution integrates with all major eProcurement systems and has pre-built integration package for SAP SRM.

The solution provides a ‘one-stop-shop’ to guide users simply through an online order system via an intuitive approach. The Portal start page displays most frequent suppliers, contracts and items for speed of use. Supporting multiple call-off methods to capture any spend, from IT services to products. It comes pre-integrated

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with the IBX Supplier Network that provides connectivity to businesses' entire supply base through one channel which provides access to all contracts, frame agreements and preferred suppliers in one place, with one search screen for all contracts, vendor forms, price check, order tracking and catalogues. It also includes a system to track key performance indicators to show procurement value contribution.

According to the recent Gartner Inc.<sup>3</sup> E-Procurement Market and Vendor Landscape report covering 32 vendors, the Capgemini IBX solution was rated as a top five vendor in the categories of Electronic Catalogue, Supplier Integration and Technology platform.

Capgemini is already delivering the IBX Spend Capture Cloud solution to a number of blue-chip companies including major companies in the airline, telecommunications, manufacturing and consumer goods and retail sectors. *"Since we've started to use the IBX Spend Capture Cloud to procure consulting and other services, we have received a higher degree of contract compliance and we have the ability to easily and properly send requests to our suppliers. After 6 months we now have a more structured procurement process and our users are happy that the time from specifying our needs to ordering is much quicker"*, says Jörgen Augustsson, Procurement Director at Saab.

*"The new user interface of the IBX Search Engine has been very well received by our end users. The design is improved and much more intuitive. This has also improved the end users experience of the entire procurement process"*, says Gunnar Tvilling, Content Manager, Copenhagen Airports A/S.

Pontus Björnsson, vice president for Capgemini Procurement Services said *"We are excited about the launch of the IBX Spend Capture Cloud. Struggling with bad usability and low levels of spend through eProcurement will now be history. The IBX Spend Capture Cloud will enable customers to truly improve their compliance and increase bottom line cost savings."*

Capgemini acquired a Swedish e-procurement vendor, in February 2010 gaining access to IBX Platform. The Capgemini IBX product portfolio is an extensive eProcurement suite, offering BPO and hosting services for SAP's procurement product line. IBX Spend Capture Cloud including IBX's Content Platform for content management, IBX Search Engine, IBX Procurement Intelligence, IBX Supplier Network and IBX eRequest are the intellectual property of Capgemini. With the IBX Platform, Capgemini is the only vendor to offer a complete procurement suite with all three operating models including 100% on-demand delivery, hybrid delivery – with the IBX Spend Capture Cloud connected to an on-premise eProcurement solution and finally the ability to build and run businesses' procurement suites on-premise behind firewalls.

<sup>1</sup> According to *ABERDEEN GROUP - The State of Strategic Sourcing: Building a Context for the Next Decade, March 2011*, the average corporation sees 42% of their sourcing savings wasted

<sup>2</sup> eProcurement is electronic procurement which provides an end-to-end process from the selection of suppliers to purchase, tracking costs and overall supplier management. This is done through the Internet or other networking systems such as Electronic Data Interchange or Enterprise Resource Planning.

<sup>3</sup> Gartner Inc. E-Procurement Market and Vendor Landscape, Deborah R Wilson, Nigel Rayner, 2 September 2011

### **About Capgemini**

With around 115,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at [www.capgemini.com](http://www.capgemini.com).

*Rightshore® is a trademark belonging to Capgemini*

### **About IBX Platform**

The IBX On-demand Platform represents a complete set of software tools for the procurement organization, like IBX Spend Capture Cloud, IBX eProcurement and IBX eSourcing, all delivered on-demand. With this solution suite Capgemini Procurement Services provide clients inroads into leading practices in the industry and superior procurement processes with a very attractive return on investment.

More information is available at: [www.ibxplatform.com](http://www.ibxplatform.com)