

**Capgemini Press Contact:**

*Christel Lerouge*  
Tel.: +33 (0)1 47 54 50 76  
Email: [christel.lerouge@capgemini.com](mailto:christel.lerouge@capgemini.com)

**Microsoft Press Contact:**

*Rob Cocorocchia*  
Tel.: (425) 705-2388  
E-mail: [robcocor@microsoft.com](mailto:robcocor@microsoft.com)

## **Capgemini and Microsoft announce ERP+ Initiative**

*New Capgemini services and solutions help joint SAP and Microsoft customers maximize ROI*

Paris and Redmond, Wash., October 9, 2009 - Capgemini Group, one of the world's foremost providers of Consulting, Technology and Outsourcing services, and Microsoft Corp. today announced ERP+, a strategic, multi-million euro initiative which is expected to maximize their customers' return-on-investment from their existing SAP installations. As part of this partnership, Capgemini also announces new services that are aimed at helping customers drive productivity improvement and cost reduction by leveraging the interoperability between their Microsoft and SAP investments. By partnering with Microsoft, Capgemini will extend its portfolio of ERP solutions, enabling it to complement ERP services, regardless of technology, and enable broader access for more customer employees, regardless of location, industry or role.

Today, companies are insisting on more ROI for their IT investments. ERP+ delivers against this imperative by empowering customers to leverage their existing SAP and Microsoft investments thereby and is expected to reduce costs and drive employee productivity. Specifically, ERP + enables companies to combine the power of SAP and ease of use of Microsoft Office and SharePoint technologies, Windows® phone and Microsoft Application Platform products to:

- Increase employee access to SAP data from the desktop and mobility devices
- Improve worker productivity by reducing data re-entry and easily automating un-structured business processes
- Reduce IT costs by enabling reuse of existing Microsoft software licenses and reduced user training costs

*“Many customers, especially those in large enterprises, have selected SAP to automate their structured processes and Microsoft to support their unstructured workloads. As a global strategic partner to both SAP and Microsoft, Capgemini is uniquely positioned to add client value through integration,”* said Olivier Picard, chief sales officer, Capgemini. *“This alliance addresses our customers’ need for integration beyond Microsoft .NET*

*and NetWeaver™ and enables seamless integration that really drives role based productivity and cost reduction.”*

Under this agreement, Capgemini and Microsoft will jointly invest in marketing, demand generation and asset development to meet the needs of joint customers in a wide range of industries worldwide. Moreover, Capgemini will:

- Establish a Microsoft and SAP interoperability Center of Excellence
- Train 1000 Capgemini architects on interoperability of the Microsoft and SAP environments
- Conduct customer workshops to demonstrate the value of integration
- Establish an accessible SAP + Microsoft Interoperability environment
- Develop a suite of Microsoft SharePoint- and Windows Mobile platform-based accelerators to help automate industry-specific scenarios

*“SAP customers are already using Windows and Microsoft SQL Server to maximize reliability and minimize total cost of ownership (TCO) on over 50 percent of new installations. We are extremely excited to partner with Capgemini to help as many of these customers maximize employee productivity, extend SAP utilization, and further reduce TCO via SharePoint and Microsoft’s mobility solutions.”* said Simon Witts, corporate vice president of the Enterprise and Partner Group at Microsoft.

#### **About Microsoft**

Founded in 1975, Microsoft (Nasdaq “MSFT”) is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

#### **About Capgemini**

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience™. The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients. Present in more than 30 countries, Capgemini reported 2008 global revenues of EUR 8.7 billion and employs 90,000 people worldwide. More information is available at [www.capgemini.com](http://www.capgemini.com).

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