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## **Capgemini signs letter of intent with Statoil Fuel & Retail ASA for Infrastructure Services in Norway**

**Paris, Oslo, 28 April 2011 – Capgemini Norge AS, part of Capgemini group, one of the world’s foremost providers of consulting, technology, and outsourcing services has signed a letter of intent<sup>1</sup> to design and implement new IT infrastructure for Statoil Fuel & Retail ASA, a leading Scandinavian road transport fuel retailer. The five year contract is of a considerable size.**

As part of the agreement, Capgemini will deliver standardized managed services within the areas of end user computing, server operations and IT communication, for all Statoil Fuel & Retail locations in eight countries (Scandinavia, the Baltic States, Poland, and Russia).

Services will be delivered - through the extensive use of Capgemini’s global delivery model Rightshore® - from Capgemini’s Nordic data centers via a delivery team from Norway, Sweden, Finland, Poland and India.

*“This contract is very important for us, says Ola Furu, CEO of Capgemini Norway. “We are very pleased to be chosen as a vendor to Statoil Fuel & Retail and view this deal as confirmation of our position as a solid end-to-end vendor in infrastructure services. We feel confident that our expertise will ensure a fruitful and long partnership with Statoil Fuel & Retail. Our aim is to combine a ‘pay-as-you-go’ cost model<sup>2</sup> with the security of a direct network connection. This is to enable delivery of business agility, cost efficiency and greener IT – within a single integrated user experience.”*

### **About Capgemini**

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience™. The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients. Present in more than 40 countries, Capgemini reported 2010 global revenues of EUR 8.7 billion and employs over 110,000 people worldwide.

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<sup>1</sup> The Letter of Intent enables the project team to start the detailed planning of the delivery straight away.

<sup>2</sup> With a ‘pay-as-you-go’ cost model, a business only pays for the services it actually uses at a given time. That way businesses can upscale or downscale according to their needs, and pay for actual use.



More information is available at [www.capgemini.com](http://www.capgemini.com).

*Rightshore<sup>®</sup> is a trademark belonging to Capgemini*