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Capgemini signs landmark 13-year agreement with Brazilian conglomerate Algar for Finance & Administration, Tax, Human Resources and Procurement Services

Project aims to increase productivity by over 45% in addition to improving quality and flexibility of services

Paris, 12 July, 2011 – Capgemini, one of the world’s foremost providers of consulting, technology and outsourcing services, today announced that its subsidiary, Capgemini Brasil (“Capgemini”), has entered into a new agreement with Brazilian conglomerate ABC Algar group to support their company’s operations in Brazil. Under the terms of the thirteen-year agreement, Capgemini will assume responsibility for Algar’s General Accounting, Account Receivables, Account Payables, Tax, Human Resources Administration, Payroll and Procurement.

The ABC Algar group currently controls companies, organized into 3 business units: technology & telecommunications, agribusiness, and services. As part of the agreement Capgemini will provide business process outsourcing services, with around 150 staff using Oracle and BPOpen®* solutions from its Brazil delivery centers. The project will include standardization of processes and service levels across two Algar business units and nine of its companies, covering Agribusiness, Aviation, Security, Technology and Media. The aim is to increase productivity by over 45% in addition to improving quality and flexibility of services to keep up with Algar’s expected growth. This will be made possible through Capgemini BPO technology and its delivery network of more than 1,000 people in Brazil.

David Poole, Vice President and Head of Sales, Marketing & Innovation Business Process Outsourcing, Capgemini said *"With the combination of our globally recognized capabilities, market knowledge, Rightshore® delivery model, and suite of tools and technology, including the BPOpen® tool, Capgemini will aim to deliver savings, service improvements and standardization. These services will help Algar to grow by providing a secure and efficient platform which focuses on their core business processes. We are proud to be partnering with Algar and look forward to collaborating in this important initiative. We are convinced that Brazil’s economic outlook makes it an excellent place for Capgemini BPO to continue to grow its presence in South America."*

Gustavo Guimarães from Algar Agro CFO: *“We were impressed by Capgemini’s collaborative approach and their cultural fit with our business. Capgemini’s capabilities in managing multi-process projects especially in Finance & Accounting and tax were also a key factor for us. They have demonstrated their commitment by supporting us in all areas of our business in Brazil.”*

This is a major win for Capgemini in Latin America and perhaps the longest contract term in the history of BPO. It follows several months of competitive bidding for the contract.

* BPOpen is an innovative and future-proof global integrated services platform designed to help increase speed to value in Business Process Outsourcing (BPO) delivery. Built on a Service Oriented Architecture (SOA), BPOpen makes the Service Oriented Enterprise a reality, and drives Capgemini’s Rightshore™ delivery of Business Process Outsourcing (BPO) services including finance and accounting, procurement and human resources.

About Capgemini

With 112,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at www.capgemini.com.

Rightshore® is a trademark belonging to Capgemini

Capgemini’s expertise is recognized in Business Process Outsourcing (BPO) with a solution portfolio that spans Finance & Accounting, Customer Operations Management, Procurement, Supply Chain Management, Human Resources and services for banking & Insurance sector. As part of Capgemini’s Rightshore® delivery network, BPO professionals provide services to clients worldwide 24 hours a day, seven days a week, in over 36 languages, from centers located in Australia, Brazil, Canada, Chile, China, Guatemala, India, Philippines, Poland, Sweden and the United States. Capgemini, is a recognized leader in BPO in Latin America and Brazil, has more than 2,000 BPO professionals managing BPO processes in Latin America and 12.000 globally.