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## **Capgemini Brings SaaS Innovation of Google Apps to Desktop Solutions for Enterprise Clients**

*Capgemini extends its outsourcing portfolio to include Google Apps™ Premier Edition*

Paris, France, September 10, 2007 – Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, today announced services supporting the adoption of Google Apps Premier Edition by large-scale enterprises. By partnering with Google, Capgemini extends its portfolio of desktop solutions, enabling it to support more client employees, regardless of their locations, platforms and roles.

Delivered as a Software as a Service (SaaS) solution over the Internet via a Web browser, Google Apps Premier Edition – which includes Docs & Spreadsheets, Gmail, Google Calendar, Google Talk and Start Page – provides powerful collaboration and communication applications for a low annual fee. With Google Apps as part of its desktop solutions portfolio, Capgemini can also capitalize on the rapid growth in SaaS solutions. According to industry analyst firm Gartner, a 25 percent compound annual growth rate is predicted for the SaaS market through 2010<sup>[1]</sup>.

This partnership extends Capgemini Global Outsourcing's desktop offering which encompasses the complete asset lifecycle from procurement, installation, deployment and management through to disposal. Already supporting more than 1 million desktop users worldwide, Capgemini has considerable experience managing the challenges and opportunities of incorporating new applications into existing, complex IT infrastructures. With its highly regarded transition services, Capgemini can extend the value of Google Apps for large-scale enterprises by maximizing adoption and fostering real-time collaboration – even for mobile workers, partners and other user groups that were previously disconnected from corporate email and applications.

*“Capgemini’s hallmark is enabling companies to create an effective and collaborative business platform for its clients,”* said Paul Spence, Chief Executive Officer, Global Outsourcing, Capgemini. *“Our corporate vision is designed to help our clients achieve better, faster, more sustainable results by linking them with their partners,*

*suppliers and the latest technologies. Incorporating Google Apps Premier Edition into our offering is yet one more way that we are helping our clients adopt technological innovations within a robust and tested framework.”*

SaaS solutions, such as Google Apps Premier Edition, provide a cost-effective, easy-to-deploy alternative to installed, licensed desktop software; they are delivered over the Internet via a Web browser and do not require companies to install or maintain software locally, or to tap into internal IT resources. Having the ability to share, review, and edit data in a collaborative environment on the Web naturally serves the needs of Capgemini’s enterprise clients with multiple facilities, global locations and distributed employees.

*“With its focus on collaboration and communications, Google Apps is a natural addition to Capgemini’s lineup of desktop services,”* said Dave Girouard, Vice President and General Manager, Google Enterprise. *“Capgemini’s strong heritage providing technology and consulting services to large organizations will provide tremendous support for organizations looking to benefit from Google’s hosted services.”*

Capgemini application and infrastructure management experts can help clients develop a strategy for the most effective use of Google Apps Premier Edition, whether as an enterprise-wide office application or as a complementary solution for select departments or employees within a traditional managed desktop environment. As part of providing these services, Capgemini has also joined the Google Enterprise Professional program.

To learn more about Capgemini’s distributed desktop offering, please visit: [www.capgemini.com/google](http://www.capgemini.com/google).

### **About Capgemini**

Capgemini, one of the world’s foremost providers of Consulting, Technology and Outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, which it calls the Collaborative Business Experience. Capgemini reported 2006 global revenues of EUR 7.7 billion (approx. US\$10 billion) and employs more than 75,000 people worldwide. More information is available at [www.capgemini.com](http://www.capgemini.com).

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<sup>1</sup> Gartner, Dataquest Insight: Service Providers Must Prepare for the Software-as-a-Service Wave, Figure 1, Ben Pring, December 13, 2006  
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