

**Press Contacts:**

*Rachel Alkon; GCI Group for Capgemini*

**Tel:** 212-537-8021

**E-mail:** [ralkon@gcigroup.com](mailto:ralkon@gcigroup.com)

*Keith Giannini; Schwartz Communications for Surgient*

**Tel:** 781-684-0770

**E-mail:** [surgient@schwartz-pr.com](mailto:surgient@schwartz-pr.com)

## **Capgemini Announces Alliance with Surgient**

*Self-service virtualization and lab management software provides financial services clients with superior quality management solutions*

**NEW YORK, August 12, 2008** – Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, announced today that Capgemini Financial Services USA Inc. has signed an alliance agreement with Surgient, the pioneer and market leader of self-service virtualization and lab management software. The agreement will enable Capgemini to provide even greater value to financial services firms through the use of scalable virtualization across the application lifecycle, which is expected to result in more efficient use of resources and significant cost savings.

*“By partnering with Surgient, we can now offer clients access to environment configurations through a centrally managed, shared service, eliminating manual provisioning work and delivering much higher utilization of expensive pre-production infrastructure. The results expected are: shorter response times, reduced costs and ultimately, better business support,”* said Charlie Li, vice president of the Quality Management and Testing Practice at Capgemini’s Financial Services Strategic Business Unit. *“Delivering quality applications is closely tied to performance and reputation – and with this innovative virtualization solution, we can help global firms become more agile and better focus on their frontier application strategy in meeting their diverse and growing business needs.”*

Leading organizations are adopting virtualization software across the application lifecycle, saving IT an average of three days per environment set up in the test phase, according to “Virtual Lab Automation,” a recent study published by vokeStream (2007). Virtual lab automation also helps to enhance communication and relationships, break down silos, predict behavior of the software being developed, reduce defect discovery to fix time, and increase automation effectiveness. On average, firms using virtualization software report a reduction of development and testing costs by as much as 50 percent per project, offering a huge advantage to financial services firms.

**Capgemini Press Release**

*“The Surgient platform provides organizations insight into enterprise-wide inefficiencies, granting their IT departments extra time to uncover defects and improve software quality prior to going live,” said Sameer Jagtap, vice president, Business Development and Strategic Alliances at Surgient. “The addition of Surgient’s self-service virtualization automation and lab management software will be of tremendous value to global financial services clients as it enables Capgemini to provide superior software development, testing and training support.”*

### **About Capgemini**

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working - the Collaborative Business Experience - and through a global delivery model called Rightshore®, which aims to offer the right resources in the right location at competitive cost. Present in 36 countries, Capgemini reported 2007 global revenues of EUR 8.7 billion (approximately US\$12 billion) and employs over 83,000 people worldwide.

**The Financial Services Strategic Business Unit (FS SBU)** brings deep industry experience, enhanced service offerings and next generation global delivery to serve the financial services industry. With a network of 15,000 professionals serving over 900 clients worldwide, the FS SBU moves businesses forward with leading services and best practices in banking, insurance, capital markets and investments. For more information please visit [www.capgemini.com/financialservices](http://www.capgemini.com/financialservices).

### **About Surgient**

Surgient is the pioneer and market leader of self-service virtualization automation and lab management. The Surgient Virtual Automation Platform™ is a powerful, flexible and mature solution that enables enterprise IT organizations to effectively manage diverse virtual resources and eliminate physical server and VM sprawl, while delivering self-service computing resources to users. With policy-driven automation and a robust, guaranteed reservation system, users have on-demand access to their resources, and IT is freed up from manual administrative tasks to work on mission-critical projects. Using Surgient Virtual Automation Platform™, world-class companies including Merck, Raymond James, HP, Halliburton, EMC, CA, Iron Mountain, IBM, GE, SAP, Microsoft, Intuit and others are accelerating their growth and profitability by automating virtual infrastructure in support of their business initiatives. Surgient is a private, venture-backed company based in Austin, Texas. For more information, visit [www.surgient.com](http://www.surgient.com).