

**Press contacts:**

*Christel Lerouge*

*Tel.: +33 (0)1 47 54 50 76*

*E-mail: [christel.lerouge@capgemini.com](mailto:christel.lerouge@capgemini.com)*

*Hester Decouz*

*Tel: +44 (0)870 904 5758*

*Email: [hester.decouz@capgemini.com](mailto:hester.decouz@capgemini.com)*

**- NEWS ALERT -**

## **Capgemini Achieves Global SAP Certification in Run SAP® Methodology**

**Paris, 1 March 2012 – Capgemini, one of the world’s foremost providers of consulting, technology and outsourcing services, today announced it has been globally recertified by SAP AG as a provider of solution implementation based on the Run SAP® methodology. Capgemini will continue to incorporate the methodology into its implementation standards in 2012, across North America, Europe and Asia-Pacific, to help customers optimize their total cost of ownership (TCO), obtain better value and support business innovation.**

Run SAP is a phased methodology based on world-class knowledge. It is designed to provide best-practice procedures, content, services, training and tools for end-to-end solution operations, along with a standardized and proven implementation method. The Run SAP methodology focuses on application management, business process operations and administration of SAP solutions. The methodology describes how support should be implemented across the lifecycle design, set-up, operations and optimization. In addition, with its best-practice documents for solution operations, it shows how to implement end-to-end solution operations for different SAP software-based business processes. As an integral part of SAP Enterprise Support services, Run SAP is a holistic support model designed to enable continuous improvement and successful solution operations.

*“We are delighted to receive this global certification from SAP, which adds to our recent local certification across several different geographies. This important milestone is further evidence of our commitment and collaboration with SAP as a global services partner,”* said Christophe Lacroix, vice president and global SAP partner executive at Capgemini. *“As a full-service integrator of SAP solutions, we remain dedicated to implementing and operating our clients’ systems to the highest standards leveraging the latest SAP technologies and methods. We look forward to continuing our long-standing partnership with SAP.”*

*“We congratulate Capgemini on becoming an SAP-certified provider of solution implementation based on the Run SAP methodology,”* said Anja-Christina Bruehling, vice president and head of Global Partner Management

and Training, Active Global Support, SAP. *“Run SAP is a methodology for application lifecycle management that guides users through defining the scope of the operations to be implemented, including preparing a detailed plan, conducting the setup and finally, running and managing SAP solutions. Customers, partners and consultants will benefit from Run SAP, which will help them to find the right strategies and tools to implement and manage their end-to-end solution operations.”*

Capgemini has a long-standing relationship with SAP with nearly 11,500 practitioners focused on SAP solutions globally, and provides application lifecycle services in support of SAP solutions, including on-premise, on-device and on-demand projects to thousands of clients worldwide. It has developed best practices, global tools, templates and accelerators supported by solution centers, such as its Crescent center for the consumer products, wholesale and retail market. Capgemini serves its clients end-to-end across the entire application lifecycle comprising design, build, run and innovate by providing licensing, implementation, hosting, system maintenance and management under one contract. Capgemini obtained its first global certification in Run SAP in 2009.

#### **About Capgemini**

With around 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model. Learn more about us at [www.capgemini.com](http://www.capgemini.com).

*Rightshore® is a trademark belonging to Capgemini*

#### **SAP Forward-looking Statement**

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

*SAP and all SAP logos are trademarks or registered trademarks of SAP AG in Germany and in several other countries.*

*All other product and service names mentioned are the trademarks of their respective companies.*