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Capgemini confirms its objectives for 2011

Paris, November 8, 2011 – Capgemini Group reports Q3 2011 consolidated revenues of €2,378 million, up 13.0% on published revenues (i.e. at current Group structure and exchange rates) for the same period last year. Like-for-like growth (i.e. at constant Group structure and exchange rates) is 4.7%, with the difference between the two rates mainly due to acquisitions by the Group during the last 12 months (particularly CPM Braxis in Brazil and Prosodie in France).

Q3 2011 Revenues	Q3 2010 Revenues	Change	Q3 2011/ Q3 2010
€2,378 million	€1,105 million	published	+ 13.0%
		like-for-like	+ 4.7%

This 4.7% growth in revenues, on a like-for-like basis, breaks down as follows:

- by business, the so-called “cyclical” activities (Consulting Services, Technology Services and Local Professional Services) continued to report sustained growth (+6.1% on average), with the greatest increase recorded by Technology Services (+7.2%). Outsourcing Services reported an average rise of 2.7%, while BPO enjoyed remarkable growth (+20%).
- by region, North America increased 5.0%; France – which retains its position as the Group’s leading country – reported improved revenue growth (+7.8%) on the first-half of the year; the United Kingdom and Ireland region, still affected by public sector spending cuts, reported more moderate growth (+1.3%), while the other regions reported average growth of 10.4% (12.4% for the Nordic countries). Benelux was the only region to report a contraction in revenues (-5.7%), reflecting the economic crisis which continues to affect the Netherlands.

Bookings in the third quarter 2011 totaled €2,208 million: Outsourcing Services recorded a slight decrease in bookings (although it should be noted that Q3 2010 levels benefited from the early renewal of several major contracts), while Consulting Services, Technology Services and Local Professional Services saw their bookings increase 6.4% on average.

With respect to recruitment, Capgemini maintained the balance between the “historical” regions and “offshore” countries of the Group, while focusing particularly on young graduates who accounted for half of all recruitments in the third quarter. The Group had 43,931 offshore employees (including 35,413 in India) as of September 30, 2011, representing 37% of the total headcount at this date of 117,428 employees.

Despite current uncertainties regarding the economic environment in the coming quarters, Capgemini Group maintains its objective for fiscal year 2011 of:

- 9 to 10% growth in revenues on published figures (and of at least 5% like-for-like)
- an improvement in the operating margin rate of over 0.5 points on 2010.

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Given the unfavorable trend in stock market prices in recent months, the redemption by the Group of its convertible bonds (“Océane”) due January 2012, is now probable. Furthermore, in order to retain maximum financial flexibility, Cap Gemini S.A. signed a €500 million additional credit facility. The intention is to refinance this loan - when market conditions are deemed satisfactory - via a capital market transaction in order to further optimize its debt profile in terms of maturity.

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