

# Oracle Transportation Management, Designed for Your Business

**Capgemini & Oracle: Partners in Transportation Management**



**People matter, results count.**

With rising fuel prices and increasingly fragmented supply chains, companies need transportation and distribution data and analytics, with greater accuracy, at their fingertips. Oracle Transportation Management (OTM) solution is meant to address that need. With a well-designed OTM solution, businesses are better able to:

- Optimize transportation routes to take advantage of the best rates
- Automate reconciliation of freight vouchers and payment approval
- Manage carrier base and relationships
- Gain visibility to manage in-transit shipments more effectively
- Report on transportation transactions quickly and accurately
- Improve consolidation and mode opportunities
- Navigate customers' increasing compliance challenges and specific shipping rules

Ultimately, OTM enables companies to significantly impact their top- and bottom-lines by reducing transportation spend while improving customer service and cost-to-serve through improved transportation and visibility.

### **Customized Solutions, Accelerated Approaches**

Backed by our strong partnership with Oracle, Capgemini possesses the extensive knowledge and experience required to help companies harness the power of OTM with a faster return on investment. Our suite of services related to OTM implementations and upgrades help:

- Streamline OTM value with SaaS models
- Reduce risk with upgrades and ERP-to-OTM integration projects
- Reduce demand on IT and technical staff
- Increase user adoption of OTM

Capgemini helps companies develop compelling business cases for OTM implementation that align software requirements and business capabilities and map the expected returns to key milestones.

Based on a customized diagnostic of current and future business requirements, we collaborate with clients to design system configurations that best suit their specific needs, leveraging templates and tools that can accelerate the system design process and reduce project risks. Capgemini project teams also have access to Integration Express, our proprietary integration toolkit. Integration Express gives an instant boost to any project that has integration as a component of the business or technical architecture.

Our accelerators are a proactive form of risk mitigation. By reusing established techniques and methodologies, we can accelerate the implementation process and avoid many potential issues altogether. Our Accelerated Solutions Environment® involves key stakeholders in the process and our Rightshore® approach enables round-the-clock support during and after implementation.

As a major OTM implementer in North America with practices in India and Europe, Capgemini has one of the largest transportation management client bases in the world. Offering a wide range of OTM services for shippers and 3PLs, our OTM portfolio includes:

- OTM Implementations
- OTM Upgrades
- OTM Training and Competency Development
- SAP Pre-Built Integration Toolkit
- Legacy System to OTM Pre-Built Integration Toolkit
- TMS NOW: Capgemini's OTM SaaS
- EDI Connect Solution

As an Oracle Value Chain Invested Partner and Oracle Diamond-level Partner, Capgemini has a close alignment with Oracle and its products that enables us to resolve issues quickly and understand enhancements and new products that are in Oracle's pipeline. Our history with Oracle Transportation dates back to before Oracle's acquisition of G-Log. Capgemini has a global practice of consultants certified in Oracle skills and competencies with an extensive record of complex and successful implementations and upgrades of Oracle systems worldwide.

**Figure1: A Sample of Capgemini's OTM Clients**

Clients	Innovation
Telecom	<ul style="list-style-type: none"> <li>• Vendor On-boarding Strategy &amp; Analysis, Transportation Planning, Optimization (Order Consolidation and Routing &amp; Scheduling, EDI), Web-enabled Execution, Parcel Manifests, Fusion Transportation Intelligence (FTI)</li> </ul>
Entertainment & Retail	<ul style="list-style-type: none"> <li>• Inbound &amp; Outbound Shipment Planning, Execution, Visibility &amp; Financial Settlement</li> <li>• One of the most complex OTM integration projects with over 50 interfaces developed across 7 different ERP systems, 3PLs, customs brokers, carriers and vendors</li> </ul>
3PL	<ul style="list-style-type: none"> <li>• Network Analysis, Operating Model Development, Go-to-market Strategy, Order Management, Transportation Planning, Optimization, Buy/Sell Contract &amp; Rate Management, Shipment Status Visibility, Financial Settlement, EDI</li> </ul>
Manufacturing	<ul style="list-style-type: none"> <li>• Transportation Planning, Optimization (Order Consolidation, Routing and Scheduling), Web-Enabled Execution &amp; Freight Settlement, EDI Integration, FTI</li> </ul>
Consumer Products	<ul style="list-style-type: none"> <li>• Transportation Planning, Optimization (Order Consolidation, Routing &amp; Scheduling), Financial Settlement, EDI, Web-enabled Execution, FTI</li> </ul>



## About Capgemini

With around 125,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion (more than \$13 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.



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