

Improve business performance and lower IT costs with Insurance Connect and the AWS Cloud

Managed business services for Property and Casualty (P&C) insurers



People matter, results count.



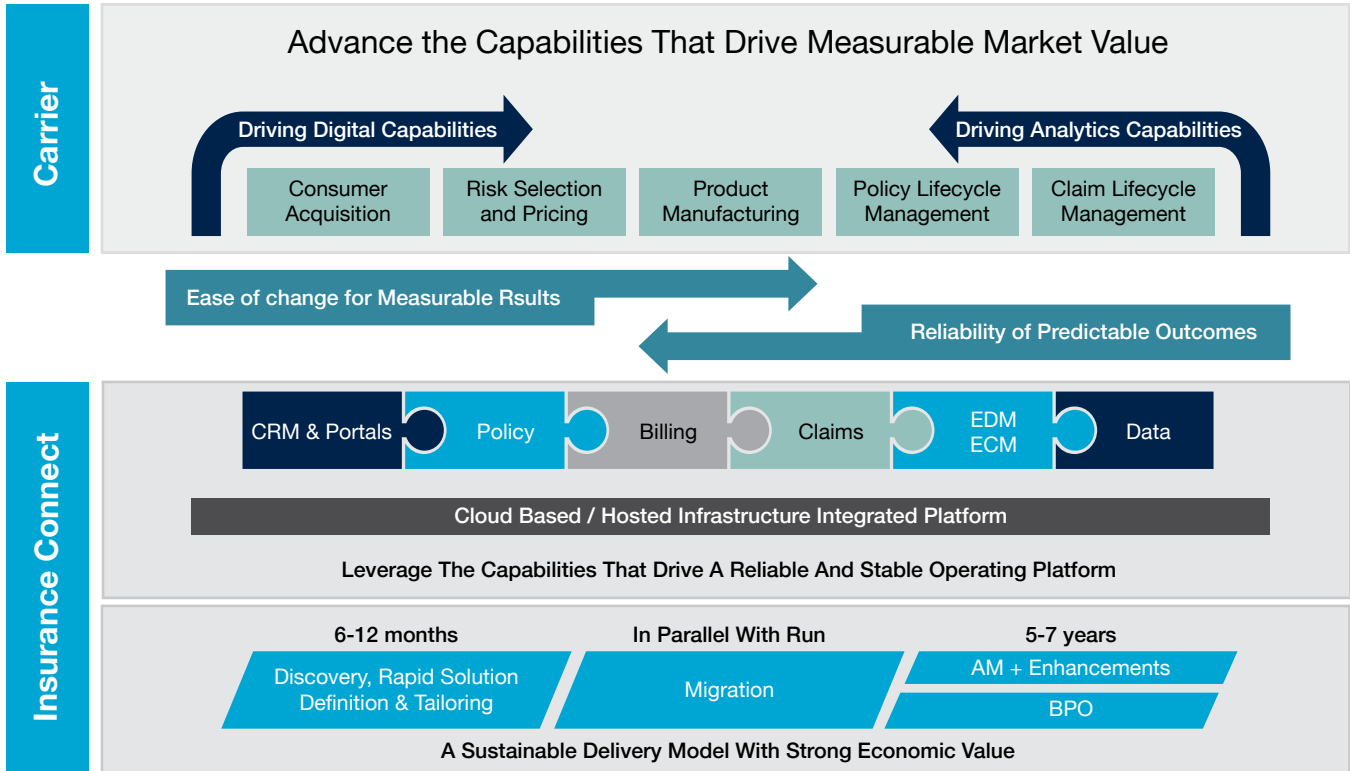
Integrated applications that can be deployed quickly

Managed business services bring insurers an all-in-one package of specific applications, cloud-hosting services and ongoing management. The solutions are built on software products such as Guidewire and are pre-configured to meet the needs of insurers. These services are ready to deploy with minimal customization, enabling insurers to achieve their business goals of flexibility, cost savings, scalability, and greatly reduced time-to-market.

Capgemini [Insurance Connect](#) is a fully managed insurance business services platform that provides core applications processing, digital services, and data insights and analytics on the Amazon Web Services (AWS) Cloud. For insurers facing significant variance in workload demands, access to the highly scalable AWS Cloud provides a cost-effective way to integrate related functions (such as CRM, policy administration and underwriting) and increase computing capacity on a pay-per-use basis, with minimal upfront investment. Insurers who want to deploy enterprise applications quickly—without upfront hardware investments—can host it on the AWS Cloud. Almost any application can be deployed on the AWS as an alternative to on-premises implementation.



Capgemini Insurance Connect provides rapid access to market-leading technical capabilities with a low cost of entry and at scale. This gives insurers a solid foundation to develop more impactful services using digital apps and analytics that create immediate value to the business. Paired with Capgemini's proven Rightshore® delivery model and a compelling economic model, this solution creates a leverage point that many insurers do not have today.



The Seven Building Blocks of the Capgemini Insurance Connect Solution

Delivered as an integrated solution, Capgemini Insurance Connect is designed for insurers who are looking for flexibility. The solution is comprised of seven building blocks:



1. All Channel Experience: Developed on the Salesforce® platform, this omni-channel communications solution empowers agents, marketing and customer services in providing consistently exceptional customer experiences.
2. Portal: This alternate, external-facing channel leverages your existing Internet portal; or it can be built by integrating leading tools with the core Insurance Connect platform.
3. Core Platform: The primary core platform is an optimized [Guidewire InsuranceSuite™](#) tailored to deliver a compelling policy, claims and billing capability for the insurer's business needs. The core platform is delivered pre-configured for some lines of business.
4. Enterprise Content and Document Management: An integral part of the solution, this capability is delivered collaboratively with selected Capgemini partners. The solution can also leverage your existing ECM or EDM capability.
5. Data Hub: This strategic building block is typically delivered as a combination of your existing data infrastructure and a business intelligence capability from one of our partners. Specifically, this consists of an operational data store, data marts and reports.
6. Integration Hub: This comprehensive library of key application interfaces supports financials, document generation and management, statistics and reporting, user authentication, and rating in addition to numerous third-party integrations.
7. Cloud Infrastructure: Deployed on the AWS Cloud, this solution specifically provides dynamic scaling at a very low cost point.

Capgemini Insurance Connect is packaged using a compelling commercial model to help insurers overcome financial barriers. Two primary procurement options are offered:

- Subscription-based fee: A flat monthly fee structured over a 5-to-7 year horizon, which eliminates the large, upfront costs associated with these types of transformation programs.
- Transaction based fee: A fee that is based on expected policy or claim counts that scales as your business grows, delivering a true dynamically priced platform.

The Capgemini Insurance Connect solution is offered in a managed business service model personalized to your lines of business, as depicted below.

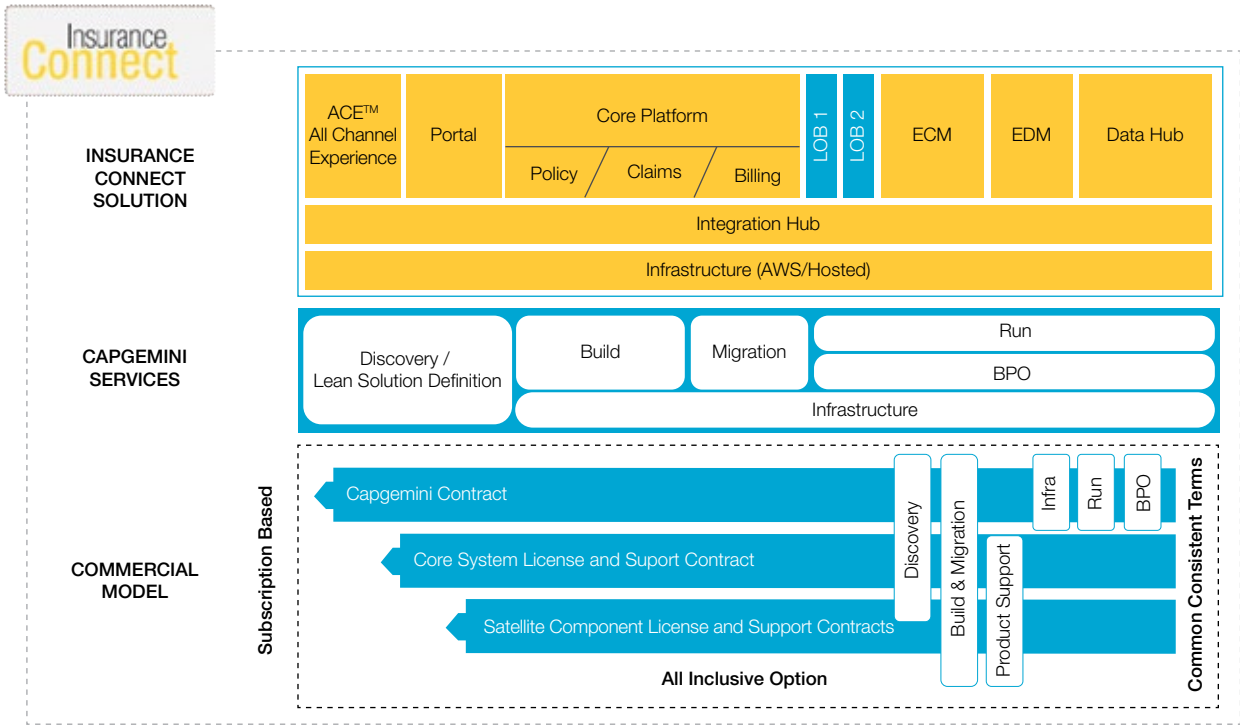
Why the AWS Cloud?

AWS is a secure, highly reliable, scalable, low-cost infrastructure platform in the cloud. It powers hundreds of thousands of businesses in 190 countries around the world. Data centers span the U.S., Europe, Brazil, Singapore, Japan, China, India, and Australia. There is a mature, global pool of skilled resources, with low-cost options. AWS is providing greater business agility and significant cost savings across the insurance industry. AWS enables insurers to capitalize on:

- Scalability**
 AWS Cloud insurance services come with required levels of elasticity. The concept of horizontal scaling allows insurers to shrink or grow system usage, depending on the workload. Elasticity means that insurers no longer need to hold excess capacity in reserve for peak processing periods, and so they can divert those funds to other business needs.
- Security**
 The AWS infrastructure incorporates strong safeguards to help protect customer privacy. All data is stored in highly secure AWS data centers, and security scales with your AWS Cloud usage. No matter the size of your business, the AWS Infrastructure is designed to keep data safe. As an AWS customer, you will benefit from a data center and network architecture built to meet the requirements of the most security-sensitive organizations.
- Agility**
 In a cloud computing environment, new IT resources are available “on demand,” which means you reduce the time it takes to make those resources available to your developers from weeks (with a typical, traditional onsite system) to just minutes. The result: a dramatic increase in agility for the organization, since the cost and time it takes to experiment and develop is significantly lower.



Capgemini’s Insurance Connect solution is offered in a managed business service model personalized to your lines of business



Capitalize on cloud offerings across the P&C enterprise

Key business and technology issues such as operational flexibility, cost savings and flexible, subscription-based models are driving cloud adoption in the P&C insurance industry. Properly deployed, a cloud platform offers many benefits to insurers, including:

- Lower total cost of ownership
- Standardization of systems and processes
- Higher productivity and collaboration
- Economies of scale
- Scalable storage and processing
- Shortened time to implementation

Capgemini leverages the AWS Cloud to empower your business, providing the necessary expertise and experience. Insurers can benefit from over 1000 AWS-trained Capgemini consultants and architects. AWS Cloud technologies and innovations are integrated into Capgemini's [Cloud Choice](#) program. Cloud Choice provides a fully-wrapped, industrialized, end-to-end service to minimize risk during migration to the AWS Cloud and to leverage its full business potential.

“With the AWS Cloud the application can be deployed very rapidly, sometimes within minutes.”

The Right Combination

Capgemini brings the right combination of expertise and experience to Insurance Connect customers. With more than 20 years of insurance-industry experience and more than 10,000 insurance professionals worldwide, Capgemini has collaborated with insurers on domain-led business transformation engagements throughout the insurance lifecycle, from front office, policy administration, and underwriting to claims processing.

As a Premier Consulting Partner—having partnered with AWS since 2008—Capgemini is uniquely positioned to offer Insurance Connect to insurers based on our deep insurance experience and close business relationship with AWS. Our Migration Factory, dedicated to leveraging AWS, is an industrialized capability for migrating large numbers of applications to AWS quickly and safely. Over 1,000 Capgemini professionals are trained in AWS technologies, including 400 dedicated staff in the Migration Factory in India.



For more information:

Contact us at insurance@capgemini.com

or visit www.capgemini.com/insurance



About Capgemini

With more than 180,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2015 global revenues of EUR 11.9 billion.

Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at

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