

Ready-to-Run Accelerate Your Results

An Affordable ERP Solution for Medical Device Companies Backed by the Thought Leadership of Capgemini

Competing with larger adversaries is difficult; ask any mid-sized company. You face the same challenges as larger competitors but must address them with fewer staff and fewer resources.

Leaders in Life Sciences are saying that concerns around privacy and security, disaster recovery, and the consolidation of computer operating systems are near the top of their list of operational issues. Perhaps more important, the need to position their companies for growth suggests that mid-market companies must maintain operating systems that have enough flexibility to ramp up with changing market conditions without breaking the bank. Often a mid-tier company is called on to address these challenges

without a dedicated team trained to manage the necessary IT systems.

Finally, a mid-market ERP solution built for you, priced for you, and Ready-to-Run

Capgemini's Ready-to-Run solution is a predefined, SAP-certified configuration based on Capgemini's experience in successful implementations; our knowledge of industry best practices; and our accelerated implementation methodologies and practices.

Ready-to-Run Key Templates

- Best Practice Documentation built in Solution Manager
- Process Questionnaires
- Business Process Procedures
- On Line User & Training Manual
- Project Plan
- Integration Test Plan & Scripts
- Implementation Plan
- Month End Close Procedures
- Site Preparation Plan
- Site Cutover Plan
- Project Governance Model
- Issue Resolution Process
- Communication Plan
- And More!

Capgemini's Ready-to-Run solutions are packaged to accelerate implementation and lower your total cost of ownership in SAP so you can begin realizing a return on your investment in just 16 weeks. We can accomplish this for you using a full suite of tools and methodologies:

- Our Ready-to-Run diagnostic tool evaluates your entire value chain to establish the business case for change using our industry-specific subject matter specialists.
- A pre-configured SAP solution based on SAP's industry experience and pharmaceutical best practices.
- Capgemini's proprietary Deliver SAP 2.0 methodology delivery toolkit that includes the RapidStart accelerated implementation timeline, Accelerated Business Blueprint process maps, and online training and technical documentation.

- A variety of manufacturing production models like engineer-to-order, make-to-order, and make-to-stock environments.
- Capgemini's Manufacturing Industry Repository, which will help you embed Key Performance Metrics, leading business practices, and typical improvement opportunities into your organization.

CUT IMPLEMENTATION TIME WITH READY-TO-RUN

Together, Capgemini and SAP deploy fast, efficient, and stable solutions while lowering the total cost of ownership of SAP investments. Deliver SAP 2.0, combined with SAP's Solution Manager, provides the project roadmap and the tools, templates, and techniques to accelerate delivery and promote success.

A 16-WEEK MEDICAL DEVICE MANUFACTURING SOLUTION

Reduce Costs, Accelerate Go-To-Market Development, and Manage Your Global Supply Chain in Four Months.

Through Capgemini's engagement with over 150 companies operating in the discrete manufacturing industry, we produced a core set of business process metrics and blueprints within SAP that support:

- A complete business solution to manage your supply chain, including order management, procurement, manufacturing, and distribution, as well as financials and inventory control.

BUSINESS PERFORMANCE METRICS DIRECT TO YOUR INBOX*

Duet by SAP and Microsoft

Improve your operations out of the starting gate with dozens of preconfigured scoreboards and reports that measure your company's value chain using the power of SAP Business Warehouse*. Using Duet, Capgemini has combined our industry expertise and our SAP experience with the power of Microsoft Office Integration to deliver results direct to your inbox.



DISCOVER YOUR POTENTIAL TO RUN IN JUST ONE DAY

Finally, Capgemini ramps implementations using proprietary Accelerated Solutions Environment (ASE) workshops, where we bring your key business stakeholders together to discuss issues and plan the acceleration of all phases of your project. By doing so, Capgemini reduces months to weeks and weeks to days. As part of your ASE Day of Discovery, Capgemini will identify substantial cost savings in your supply chain, develop a detailed action plan to realize the benefits of Ready-to-Run, and commit to proceed forward.

Capgemini combines a world-class facilitation team, patented decision making process, global knowledge bases, and innovative workspaces to help your organization make better, faster business decisions.

Ready-to-Run Key Features

- Key Performance Indicators built by Capgemini thought leaders
- Pre-Built Executive Dashboard
- Outlook Interface which requires no training
- Receive Reports in mail folders
- Forward reports to others for analysis
- Run ad-hoc reports in excel
- Receive variance alerts via email
- Schedule your own report delivery
- Personalize your own parameters

SAP CORE SOLUTION
Cross-Application Components (CA)
Duet Microsoft Outlook Plug-In*
Business Warehouse Scoreboards*
Financial Accounting (FI)
Controlling (CO)
Enterprise Controlling (EC)
Logistics (LO)
Sales and Distribution (SD)
Materials Management (MM)
Production Planning & Control (PP)

* Use of Duet and BW Portal is determined by your SAP License agreement.

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CAPGEMINI AND SAP

As a team, Capgemini and SAP provide distinguished technology services to their clients. Capgemini has collaborated with more than 1,900 of its global clients in implementing nearly 4,000 SAP projects in all major industry sectors over the last 17 years.

The Capgemini-SAP relationship has a demonstrated track record providing successful, client tailored solutions that meet or exceed client expectations. Capgemini's SAP consultant's average eight-plus years of experience with cross-industry SAP solutions. Capgemini has recognized expertise in key strategic areas including SAP Business Suite, NetWeaver - Enterprise SOA & EAF, Human Capital Management, Enterprise Performance Management (EPM), Governance, Risk & Compliance, SAP Upgrades, Master Data Management (MDM), CRM, and preconfigured, industry specific Ready-to-Run solutions.

Capgemini's Rightshore® capability and Distributed Delivery Framework affords clients the opportunity to leverage centers all over the world to support SAP projects.

OUR SAP EXPERIENCE

Capgemini's experience with SAP stretches back to 1993, when SAP first designated Capgemini as a Leading Global Integration Partner. Capgemini has been the first, and often only, implementation partner for many of SAP's strategic initiatives, and was the first to create a NetWeaver roadmap and recently assisted SAP in the development of their Enterprise Architecture Framework. Together, Capgemini and SAP will continue to help companies expand their leverage of the SAP Business Process Platform to realize increased business value from their enterprise solutions and free their energies to drive market innovation.

Whether its business case development or systems integration, Capgemini leverages proven methodologies to deliver value based solutions.



About Capgemini and the Collaborative Business Experience®

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working—the Collaborative Business Experience®—and through a global delivery model called

Rightshore®, which aims to offer the right resources in the right location at competitive cost. Present in 36 countries, Capgemini reported 2007 global revenues of 8.7 billion euros (approximately US\$13 billion) and employs over 83,000 people worldwide.

More information about our services, offices and research is available at www.us.capgemini.com.

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