

# Transformational Application Outsource

Driving a managed, business-centric evolution along our application roadmap.

**Transformational Application Outsource is a long-term service partnership that takes full accountability for the complete applications lifecycle to ensure business continuity, boost adaptability and drive down your total cost of ownership. With focus on business functionality and technical considerations from the start, efficiency and flexibility are attained in the most arduous and cost-intensive areas. Ongoing enhancement projects, continuous development and comprehensive support integrate IT for accountability, effectiveness and continuity.**

“After five years working closely together the relationship is very strong; Capgemini has demonstrated it understands what we’re trying to do for our residents and has been able to deliver innovative IT services on time and within budget. With the certainty of another five years in partnership, I am confident the good work will continue.”

Damian Roberts, Divisional Director  
Head of ICT, LBC

Capgemini’s Transformational Application Outsource presents a holistic view of the applications lifecycle that covers both tactical and strategic Business-IT alignment, on a day-to-day basis as well as over the long term. Based on your evolving business needs, the partnership allows you to tune your level of risk, degree of flexibility and incremental business value for the IT applications supporting your business, as well as optimize effectiveness, efficiency and costs thanks to a global delivery network. Following Capgemini’s “run-build-run” approach, the offering delivers integration and accountability while specialists from the entire applications lifecycle ensure continuous development and seamless transitions.



## Why Capgemini's Transformational Application Outsource?



### About Capgemini and the Collaborative Business Experience

Capgemini, one of the world's foremost providers of Consulting, Technology and Outsourcing services, has a unique way of working with its clients, called the Collaborative Business Experience.

Backed by over three decades of industry and service experience, the Collaborative Business Experience is designed to help our clients achieve better, faster, more sustainable results through seamless access to our network of world-leading technology partners and collaboration-focused methods and tools. Through commitment to mutual success and the achievement of tangible value, we help businesses implement growth strategies, leverage technology, and thrive through the power of collaboration.

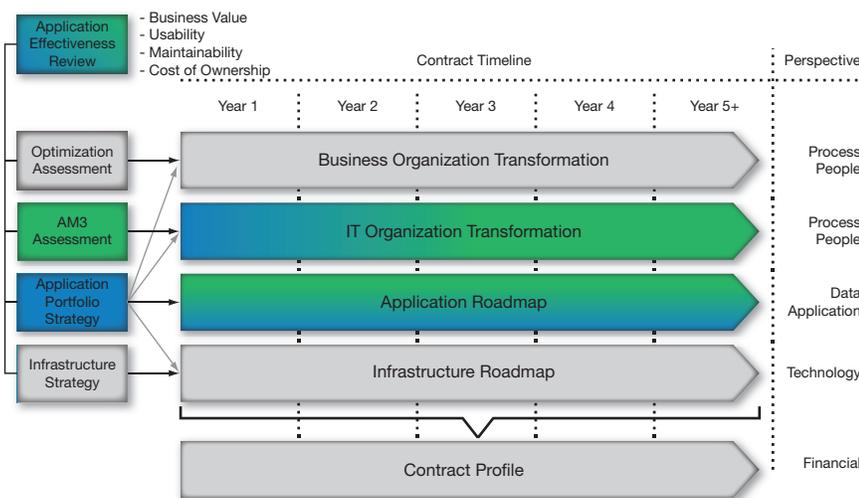
Capgemini reported 2007 global revenues of EUR 8.7 billion and employs 82,000 people worldwide.

More information about our services, offices and research is available at [www.capgemini.com](http://www.capgemini.com).

Capgemini has almost 30 years experience and over 20,000 staff worldwide providing Application Outsourcing solutions.

**Bring your Transformational Application Outsource needs to Capgemini. We're ready to respond instantly with the proven quality of expertise you expect from a global IT services provider.**

For more information about Transformation Application Outsource and our other Application Outsourcing solutions, visit: <http://www.capgemini.com/application-outsourcing>



### To accelerate the delivery of business benefits

A world-leading electricity and automation management firm needed to harmonize its processes across its heterogeneous legacy organizations and optimize their global IT costs. It turned to Capgemini to achieve these objectives. Partnership began with outsourcing IT activities in some 31 European countries, which entailed management of all applications and infrastructure, as well as transfer of over 1,000 professionals to an external partner. Subsequently Capgemini helped the client transform its IT infrastructure, consolidate a portfolio of data centers serving 31 countries, and standardize operating systems through a group-wide implementation of SAP. In result, Capgemini delivered new functionality that helped grow the client's business.

### To secure a new technology platform to support future objectives

The largest borough of London came to Capgemini for assistance in making its services more customer centric and in meeting e-government objectives. Under the ten-year deal, Capgemini assisted in the implementation of new infrastructure (voice and data) throughout the council; the transformation of the borough's website and e-forms solutions; the implementation of complex CRM applications and the consolidation of their existing document management solutions. The borough has been provided with higher quality IT support services, more effective and efficient customer interface channels and a platform for progressively re-engineering their processes, integrating them better with their partners and changing their operational culture.

### To collaborate in an open and flexible costing structure

Capgemini offers flexible contract arrangements including capacity-type deals as well as contracts offering cost reductions year on year, where the savings are then spent on a capacity basis to undertake transformational activities.