

SAP-Enabled Finance Transformation

Capgemini enables financial institutions to address finance costs, finance efficiency/effectiveness and overall regulatory reform

As the global economy stabilizes and recovers from the financial crisis, lawmakers around the world are instituting new regulations to better manage financial markets. The crisis has brought home the importance of regulations to help banks, insurers and capital markets firms manage the business through difficult times. Finance organizations are facing an unprecedented focus on finance costs, finance effectiveness and new regulations around:

- Performance management
- Process, reporting and controls

- Risk management
- Technology re-implementations
- Decision management

With sweeping changes expected, most financial institutions are rethinking their systems and processes with an eye towards transformation. New financial systems must work together seamlessly to provide flexibility and transparency to adapt to changing regulatory trends.

Financial institutions no longer have the luxury of working with non-integrated finance processes

Most financial institutions have extremely complicated system landscapes with various solutions, multiple general ledgers and data warehouses. These solutions and systems must be integrated, optimized and enhanced especially when business needs change. Current siloed finance solutions can be divided into four core areas:

- Management accounting
- Financial accounting
- Regulatory reporting
- Internal risk

In the past, these processes were separated with multiple versions of the truth. Valuation for internal purposes was based on different databases, and data was stored several times in numerous places. Additionally, calculations were not performed in a consistent manner across the organization so the same key figures in reports of separate departments were not comparable.

The risks inherent in these process and system challenges were brought to light by the financial crisis. Changes in business requirements are forcing financial institutions to invest in solutions and infrastructure that supports consistency, transparency and

access to high-quality information across all processes. Financial institutions need a solution that:

- Provides common, global business processes
- Includes an integrated platform containing a single source of data used for multiple purposes
- Fosters consistency, transparency and regulatory compliance

Capgemini's approach using SAP

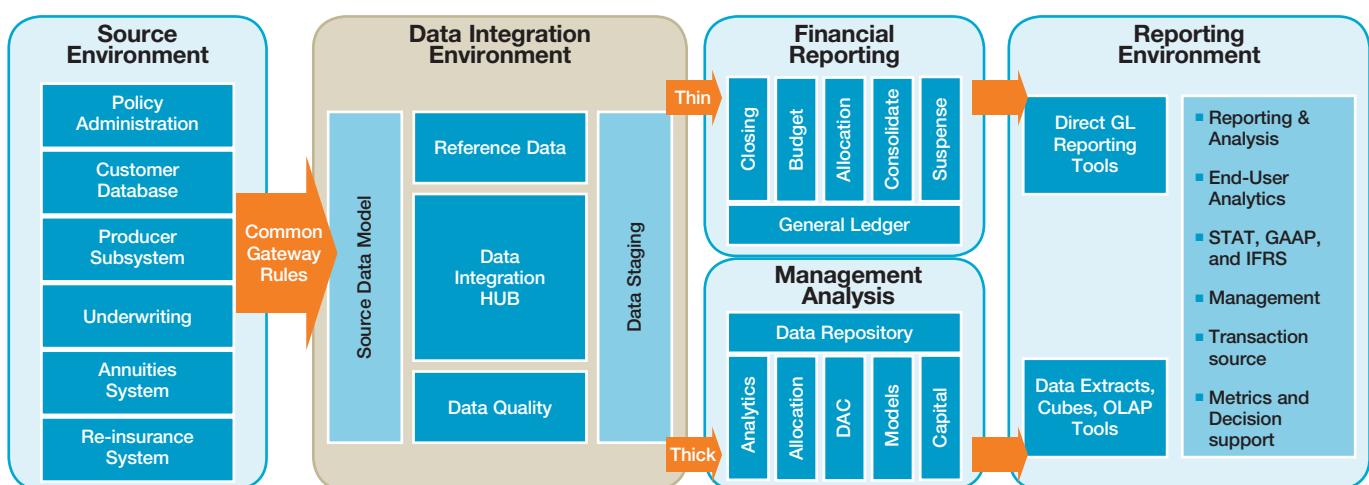
SAP Bank Analyzer was developed by SAP to help financial institutions consolidate regulatory reporting, management accounting, risk management and financial accounting across the whole organization.

Capgemini has experience developing integrated finance and risk architectures and central financial databases using SAP Bank Analyzer to give financial institutions:

- Better insight into Customer, branch and product profitability
- Multi-GAAP accounting on financial instruments including IFRS
- Credit risk analysis and Basel II reporting

Our thought-to-finish approach goes from strategic design to implementation.

In today's banking environment, key activities are often performed through separate systems in silos, resulting in a costly environment that is predicated on manual transactions, reconciliations, "rear view" focus and one-off reporting solutions



Phase 1: Strategic design and model

The strategic design phase can be completed in 6-12 weeks and is business processes driven. The future state business processes provide the foundation for the transformation. Capgemini combines four key elements in creating the future state design:

- Global best practices
- SAP software solutions
- Benchmarks
- Capgemini experience

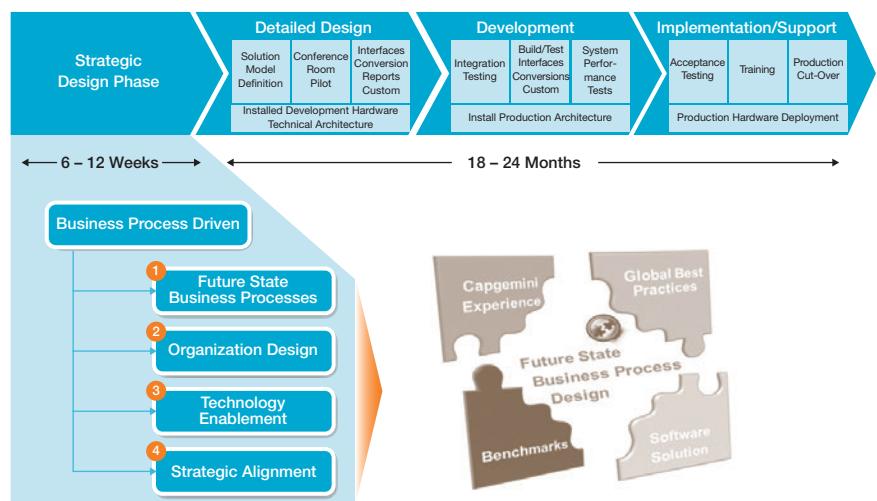
By integrating the best elements of these four design inputs, we create the foundation to build the finance organization of the future.

To jump start this crucial stage, Capgemini has created the SAP Financial Services – Proof of Concept (FS-POC). This is a working environment where financial institutions can model their transactions and business models in the SAP future state.

Phase 2: Detailed design

During the detailed design phase, we define the solution model, install the development hardware and technical architecture, and build the interfaces and conversions. In this phase we showcase industry benchmarks and

With SAP Bank Analyzer, Capgemini can help you simplify and consolidate your finance processes



best practices to the business user communities in the continued use of the model office.

Phase 3: Development

Once all design is complete through signoff by the business users accessing the solution through the model office, development begins. Capgemini installs the production architecture, performs system performance and integration testing, and builds and tests all conversion interfaces.

Phase 4: Implementation & support

After deploying all production hardware and software, Capgemini performs acceptance testing and completes the production cut-over. We provide training for your staff to ensure continuity and support. We can also take on maintenance or support for the implementation.

The Benefits

Quantitative

Capgemini's clients have achieved significant cost savings and efficiencies thorough SAP-enabled finance transformation. In many cases, finance costs have decreased by over 25 percent through the elimination of manual, redundant or non-value activities. Other quantitative benefits:

- Shift resources from transaction processing to forward-looking business support activities
- Provide real-time financial and operational information to support management decisions
- Support a centralized/shared services finances organization

Qualitative

The qualitative aspects of an SAP-enabled finance transformation program allow financial institutions to implement an integrated financial and risk architecture that helps meet regulatory reporting requirements. It also allows finance to focus more on management insight and business analytics which transforms the finance organization into a "partner to the business". Other qualitative benefits:

- Provide a single source for both financial and risk management
- Build flexible, adaptable finance organization and technology
- Address compliance regulatory requirements
- Support focused and relevant business analysis
- Create a partnering model between finance and business units

Capgemini: A Global SAP Leader Since 1993

Capgemini is a SAP Global Partner with a team of over 12,500 SAP specialists across the globe delivering over 1,000 projects in 2011. Our award-winning expertise comes from our SAP specialists who average over 9 years experience with SAP.

Our 2012 Awards

- Two SAP Pinnacle Awards in 2012 for Transformational Award: Unwired Enterprise and Business Process Outsourcing (BPO) and Business Process as a Service (BPaaS) Provider of the Year
- SAP Partner Impact Award for Mobility for Europe
- SAP NA Partner Impact Award for IT outsourcing

Our Certifications

- Globally Certified Run SAP® Implementation Partner
- Global SAP Certified Provider of Hosting Services
- Global SAP Certified Provider of Cloud Services
- Global SAP AMS Certification
- Certified Globally for Application Lifecycle Management
- Certified in Run SAP® Methodology



About Capgemini and the Collaborative Business Experience

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies.

Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience™.

The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients.

Present in 40 countries, Capgemini reported 2011 global revenues of EUR 9.7 billion and employs around 120,000 people worldwide.

Capgemini's Global Financial Services Business Unit brings deep industry experience, innovative service offerings and next generation global delivery to serve the financial services industry.

With a network of 21,000 professionals serving over 900 clients worldwide, Capgemini collaborates with leading banks, insurers and capital market companies to deliver business and IT solutions and thought leadership which create tangible value.

For more information please visit
www.capgemini.com/financialservices

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