Oracle Upgrade Solutions for Financial Services Firms

Oracle Certified Advantage partner brings domain knowledge and global delivery approach

Local community bank or regional insurance company. Leading Wall Street firm or multinational bank. Financial institutions of all sizes share concerns about their next Oracle upgrade. With major software releases, industry changes and cost pressures, an upgrade provides a chance to enhance old functionality, trim or eliminate customizations, incorporate new processes, better address regulatory compliance issues and lower costs.

When considering an upgrade, most firms look at human and capital investment, timelines, project lifecycles and expectations before and after an upgrade to plan the right course of action. Sometimes process or technology efficiencies can be implemented up front to help fund part or all of the upgrade.

Even decisions such as selecting the appropriate release can be very strategic for your institution. Should you wait for a newer release? Or should you wait for the current release to become stable?

With all these issues to consider, the most important one is finding the right partner. Capgemini is an Oracle Certified Advantage partner, an honor achieved by less than 1% of partners. We have implemented Oracle solutions in 57 different countries and use a proven delivery model to execute projects using globally integrated teams. Which means we're the right partner to help you with Oracle.

Global Teams with Global Capabilities & Experience

Capgemini's global delivery model is powered by Rightshore®, our global network which provides the right people in the right place to deliver the right results for your Oracle project. We have a global Oracle practice devoted to unique needs of financial services customers which includes experienced talent working from six world class campuses in India.

With over 600 successful Oracle upgrades or implementations, Capgemini has truly earned our Oracle Certified Advantage partner status. Our experience implementing Oracle in 57 countries means we have real-world expertise with country-specific business customs, processes and statutory requirements. Whether you are a small firm that wants cost effective global delivery or a global bank with Oracle implementations in multiple countries, Capgemini can help you make the right decisions for a successful upgrade.

Capgemini's Oracle resource pool is among the largest of all Oracle partners with over 3,600 global employees. And with over 15,000 professionals serving financial services, Capgemini is a leading provider of consulting, technology and outsourcing services to financial firms.

Capgemini tools and accelerators jump start your Oracle upgrade	
RAPID Methodology	Package implementation methodology based on the RUP methodology; aligned with the concepts of Six Sigma; uses clear processes; process metrics, KPIs and benchmarks.
Business Case Development Tool Kit	Focuses on total cost of ownership (TCO) reduction, net present value, cash flow impact, return on investment, speed to value.
Accelerated Solution Environment™ (ASE)	Capgemini's proven workshop approach with pre-packaged materials (agendas, deliverables, knowledge objects) to support executive alignment, accelerate upgrade requirements definition, solution design and project risk reduction.
Estimator	Estimation tool which uses heuristics and units of measure from hundreds of past ERP implementations to develop project workload and timeline estimates.
Upgrade Factory	Optimizes the use of Oracle competencies from the customer and Capgemini, provides a direct link with our PeopleSoft global practice and builds on knowledge gained from previous upgrades.
Project RapidStart	Toolkit of common project processes, templates and deliverables to jump start each phase of the project implementation.
Project Management Toolkit	Standard set of project management software tools, reports and processes to use in managing the end-to-end project, including access to Capgemini's network of project management experts.
Oracle Accelerators	Oracle global technology centers which support knowledge sharing and best practices for Oracle projects. Accelerators that can ramp up your project include dynamic integrated solution configuration (DISC); HR Product Configurator; pre-configured hardware, software and database; and Oracle technical object repository.

Oracle Corporate ranks Capgemini as a major global integration partner for 11i/12

Capgemini is positioned in the Leaders Quadrant in Gartner's Magic Quadrant for ERP Service Providers for both North America and Europe*

Oracle Upgrade Factory

With Capgemini's Oracle Upgrade Factory, your firm benefits from our industry and technology experience to use time-tested methodologies, leading practices and accelerators. Key features:

- Environment designed specifically to support upgrades, including infrastructure and resources spanning 30 global delivery centers
- Screening tools and flexible resource usage to help optimize delivery time
- Reusable factory components which can help minimize costs on multiple projects
- Security practices which address data confidentiality issues common to financial institutions

Our DELIVER® upgrade methodology combined with our RAPID approach helps you shorten delivery timelines for your project. Our approach can bring you significant cost savings over conventional upgrade methods.

Capgemini's upgrade factory resources have a minimum of three years business and ERP experience. We bring a wide range of skills in all enterprise applications with both functional and technical capacity.
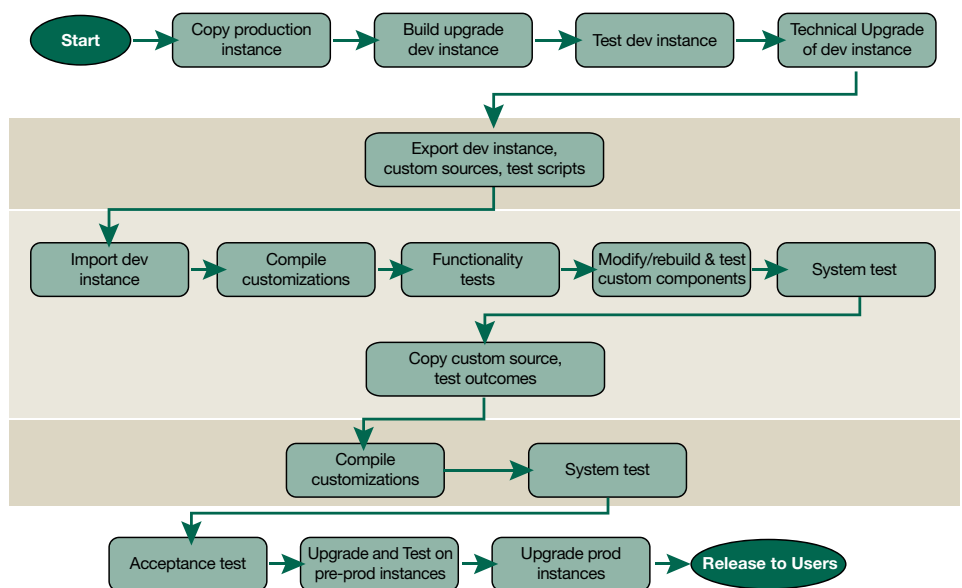
Upgrade Factory Offerings

We provide end-to-end solutions for functional and technical upgrades, including:

- Technical upgrade portion of an upgrade project
- Customized responsibilities for the appropriate portion of an upgrade project
- Tools only upgrade
- Minor application upgrade
- Major application upgrade with no major technology change
- Major application upgrade with major technology change

Sample Upgrade Factory Process

Our Oracle Solutions

Capgemini provides complete lifecycle solutions for your Oracle projects, from business blueprint to implementation to application management. Offerings include:

- Configuration and implementation
- Customization
- Custom development
- Data migration
- Enterprise application integration

Why Capgemini?

As a Global Oracle Applications Alliance Partner since 1995, Capgemini brings the skills and experience you need to meet the challenges of your Oracle upgrade. We have a proven track record of successful upgrades and implementations for financial services clients and are a recognized thought leader in Oracle and PeopleSoft application advancement. We played a strategic role in developing and testing aspects of 11i and 12 software.

Our current strategic initiatives and joint development work with Oracle include the Lease Management Solution, Property Management, Trade Management, Enterprise Asset Management (eAM) and Oracle Sourcing.

Capgemini Technologies enable us to resell Oracle software and hardware plus third party add-ons such as Quest or Mercury Interactive. And our world class outsourcing capabilities can provide application and infrastructure management services to support your implementation.

Capgemini has Oracle competency centers in the US, UK, Italy, France, the Netherlands, Germany, Spain, India, Singapore and New Zealand with dedicated staff focused on the accelerated delivery of Oracle solutions.

For more information, contact us at
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About Capgemini and the Collaborative Business Experience

Capgemini, one of the world's foremost providers of Consulting, Technology and Outsourcing services, has a unique way of working with its clients, called the Collaborative Business Experience.

Backed by over three decades of industry and service experience, the Collaborative Business Experience is designed to help our clients achieve better, faster, more sustainable results through seamless access to our network of world-leading technology partners and

collaboration-focused methods and tools. Through commitment to mutual success and the achievement of tangible value, we help businesses implement growth strategies, leverage technology, and thrive through the power of collaboration.

Capgemini employs approximately 83,000 people worldwide and reported 2007 global revenues of 8.7 billion euros.

More information about our services, offices and research is available at
www.capgemini.com.

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