

Co-Existence Roadmap for Oracle Fusion Applications

Determine your optimal strategy to extract maximum business and IT value from Oracle Fusion Applications

Oracle Corporation's acquisitions of PeopleSoft, JD Edwards and Siebel Systems, as well as many other application and infrastructure solutions, have resulted in an incredibly rich portfolio of products that spans the entire business-technology spectrum. The richness of Oracle's solution portfolio is further enhanced by the launch of Oracle Fusion Applications – a suite of Enterprise Applications that promises to create a new standard for business technology.

Possibilities and potential benefits abound, and yet, for many organizations, this increased richness represents a challenge. Years (and, in some cases, decades) of unbridled application portfolio growth mean that many application landscapes today feature more than one of the solutions now owned by Oracle. With the potential benefits of Oracle Fusion Applications now a reality, for many organizations this abundance of choice and opportunity creates a new and altogether different set of challenges.

- How best to decipher which new releases deliver most business and IT value?
- When is it time to upgrade and when is it time to consolidate?
- How best to ensure that your business is optimally positioned to extract maximum value from Oracle Fusion Applications?

Capgemini's Co-Existence Roadmap for Oracle Fusion Applications relieves the burden of trying to resolve these challenges and entrusts the task to a team of highly experienced Oracle Applications experts. The service empowers you to focus precious resources elsewhere, while ensuring maximum business and IT value is being extracted from your investment in Oracle technology.



A Roadmap to Added Value

Capgemini's Co-Existence Roadmap for Oracle Fusion Applications has been designed to help you identify and unlock the added value of Oracle's expanded portfolio and the capabilities of the underlying Oracle technology, specifically Oracle Fusion Middleware.

This service is made up of two components – assessment and roadmap. Together they provide an inventory and clear understanding of the enhancements to your Oracle landscape offered by Oracle Fusion Applications, including those that relate specifically to areas such as Financials, Human Capital Management (HCM), Customer Relationship Management (CRM), Supply Chain and Procurement. The service also provides practical advice on how to capture the value offered by this range of technology solutions.

As a leading global systems integrator and specialist in business process transformation, Capgemini uses its knowledge and experience to help you select and highlight those enhancements and improvements that

are most relevant to you and most likely to deliver business value. This includes not only capabilities that may drive business process transformation, but also those that will deliver benefits through the streamlining of existing business processes.

Throughout the engagement, our Oracle Applications experts – professionals with experience amassed on a wide and diverse range of client engagements – are on hand to address any queries you might have or explain how the proposed Oracle Fusion Applications relate to your particular business or IT challenges.

How do we deliver this service?

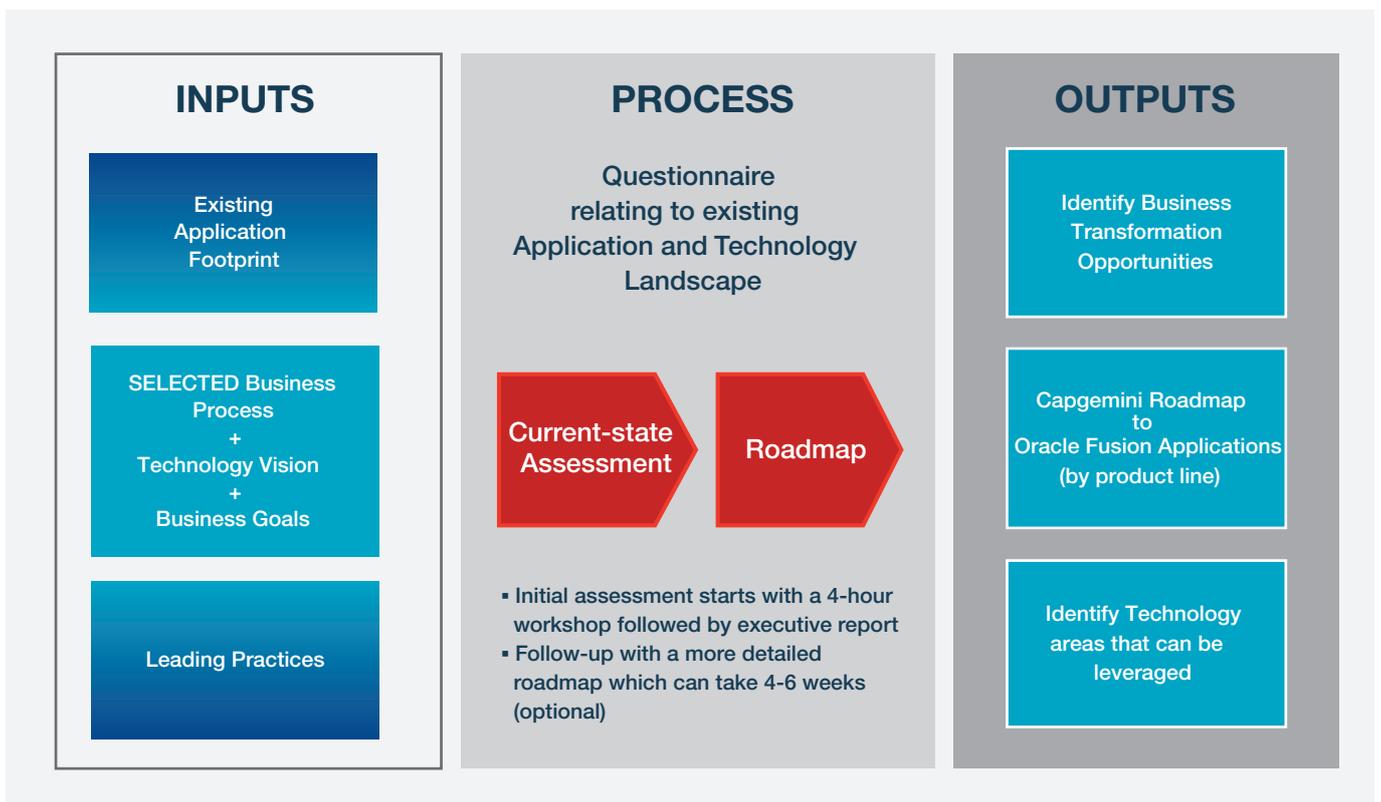
Capgemini's Co-Existence Roadmap for Oracle Fusion Applications is delivered according to your time requirements and circumstances. First, findings are generated through a four-hour workshop, the results of which are presented in an executive report. This can then be followed by an optional, more in-depth service, typically requiring 4-6 weeks.

Assessment

The assessment stage of the offering helps you to better understand the current state of your existing application landscape and build the overview necessary to plot the path towards a future-ready application portfolio that delivers real business benefits.

The process commences with an assessment of the current state of the application portfolio. This provides insight on which applications are installed, what release levels are being used, and which modules or functions are currently implemented. The current-state assessment also includes a review of the systems technology architecture and options available. Equipped with this knowledge, we are able to ground the resulting roadmap in the reality of an installed and operational production environment.

We understand that each organization's application and technology landscape is unique. With this in mind, Capgemini will generate a tailored set of questions that will help you ascertain the additional value that can be accessed using the



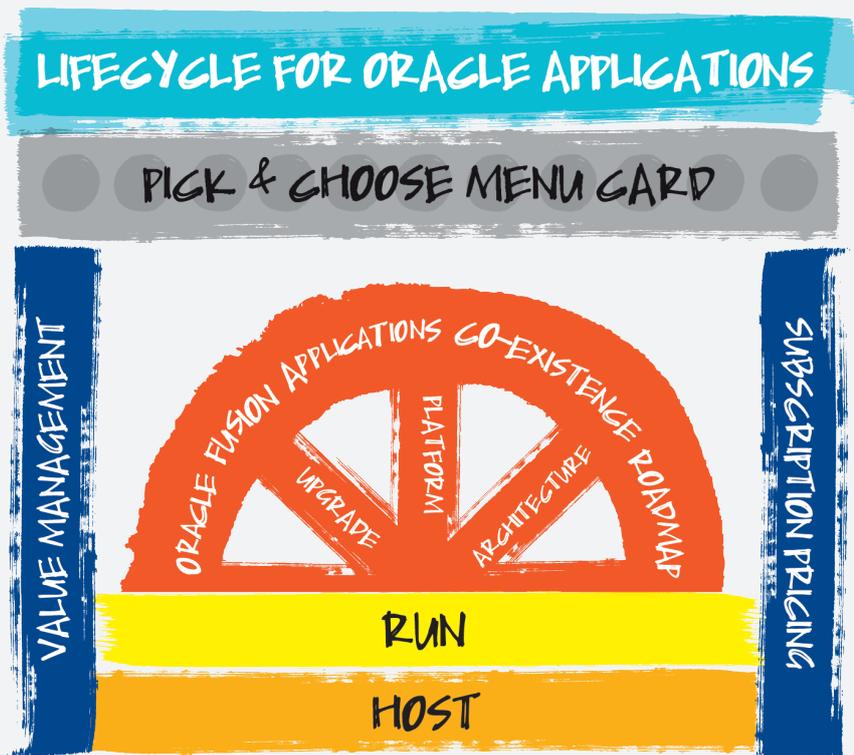
new features and functionality offered by Oracle Fusion Applications. The assessment process is broad and far-reaching – together, we’ll go beyond looking at just the technology landscape and will collect and develop information on your business drivers. The information gathered will then be used to help determine how Oracle Fusion Applications can deliver improved business outcomes. What’s more, our findings will help you address opportunities and pain points in your existing IT landscape.

Roadmap

Based on the insight gathered during the assessment process, we work with you to develop an overall strategy for how to proceed with your application portfolio. Possible options include embarking on a comprehensive upgrade to Oracle Fusion Applications or proceeding on a step-by-step basis within a co-existence model. Whatever the established direction, we will develop a roadmap containing proposed key projects and schedule, as well as high-level estimates of benefits (both business and IT) and costs.

The process is consultative but provides opportunities for feedback and further discussion. Capgemini produces an executive report and will meet with your team to present the findings and discuss possible next steps. You will emerge from this process with the insight needed to start making the right strategic choices and start extracting previously untapped value quickly and safely.

Part of a comprehensive, lifecycle approach to your Oracle Applications landscape



Capgemini’s Lifecycle Services for Oracle Applications is a comprehensive managed service that encompasses the entire lifecycle for all or part of your Oracle Applications landscape.

Capgemini will take on the task of navigating the product roadmaps and evolving technology platforms through a unique, subscription and menu card-based service that is designed to give you full control over the cost and scope of your Oracle Applications landscape. It helps you to significantly shift your capital expenditure (CapEx) to operational expenditure (OpEx) and enables you to ascertain and manage the real value of each business service. Simply put, Capgemini’s Lifecycle Services for Oracle Applications is a commitment to leaving systems management behind and embracing a value-driven, continuous-improvement approach to the application landscape.

Capgemini’s Lifecycle Services for Oracle Applications is part of Capgemini’s Application Lifecycle Services – an approach that draws upon Capgemini’s expertise in consulting, system integration and outsourcing, and promises to improve the productivity, flexibility and business impact of your application landscape.

Capgemini is one of the top Oracle applications partners worldwide, with a particularly strong presence in Europe. The provider is strong across the implementation and support life cycle. Capgemini's "Rightshore®" delivery model is a critical part of its overall delivery strategy, including more than 3,000 low-cost delivery resources.

Capgemini has been investing in R&D around SOA and Fusion including its Capgemini Oracle Fusion Experience (COFE) Lab targeted at building knowledge and industry-specific solutions.¹

Forrester

1. *The Forrester Wave™: Oracle Services Providers, Q2 2011*, Forrester Research Inc.: May 20, 2011

2. *The Forrester Wave™: Oracle Services Providers, Q2 2011*, Forrester Research Inc.: May 20, 2011

3. Gartner, Inc.: "Magic Quadrant for Oracle Applications Service Providers, Europe," Gilbert van der Heiden, Christopher Ambrose, Khaldia de Souza, 28 December 2011

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Why choose Capgemini?

Capgemini is one of the world's leading Oracle System Integrators and Implementation partners. Capgemini clients with Oracle application landscapes can count on a service provider that:

- Is a global Diamond level partner – the highest level in the Oracle Partner Network (OPN) specialized program
- Was awarded Oracle Partner Network Specialized Global Applications Partner of the Year Award for Oracle Applications at Oracle Open World 2011
- Has 13,000+ Oracle Applications and Technology resources worldwide
- Has delivered on 5,000+ Oracle engagements from across all industries, sectors and major geographies
- Has been named a leader in an independent report on Global Oracle Services Providers by Forrester Research, Inc.²
- Has been positioned by Gartner, Inc. in the leaders quadrant in the Magic Quadrant for Oracle Applications Service Providers, Europe³
- Has 43 years of global cross-discipline experience

Your Oracle Fusion Applications partner of choice

Capgemini has invested thousands of hours with resources around the globe working alongside Oracle as part of the Oracle Fusion Applications Ramp-Up Partner Program. As an Oracle Fusion Applications Ramp-Up Partner, Capgemini is uniquely positioned to engage and deliver successful Fusion Applications implementations, be it standalone, upgrade, or co-existence with any other Oracle Applications.

Capgemini operates the Capgemini Oracle Fusion Experience (COFE) lab, a practice dedicated to innovations using Oracle Fusion Middleware technologies. This operates in addition to the Capgemini Centers of Excellence (CoE), which are dedicated to all major Oracle Applications and Technologies. This expertise is further augmented by Capgemini Group's (Capgemini and Sogeti) Test-Management approach, TMap, which is fully integrated with Oracle Application Testing Suite 9.2, a key component of Oracle Enterprise Manager's suite of Application Quality Management products, and its overall business-driven IT management approach.

All of this expertise, knowledge and experience is channeled into ensuring Capgemini clients are able to extract maximum business and IT value from their existing Oracle applications and Oracle Fusion Applications.

For more information, please contact: als@capgemini.com



About Capgemini

With around 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organisation, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

More information is available at www.capgemini.com

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