

Capgemini iBX Platform



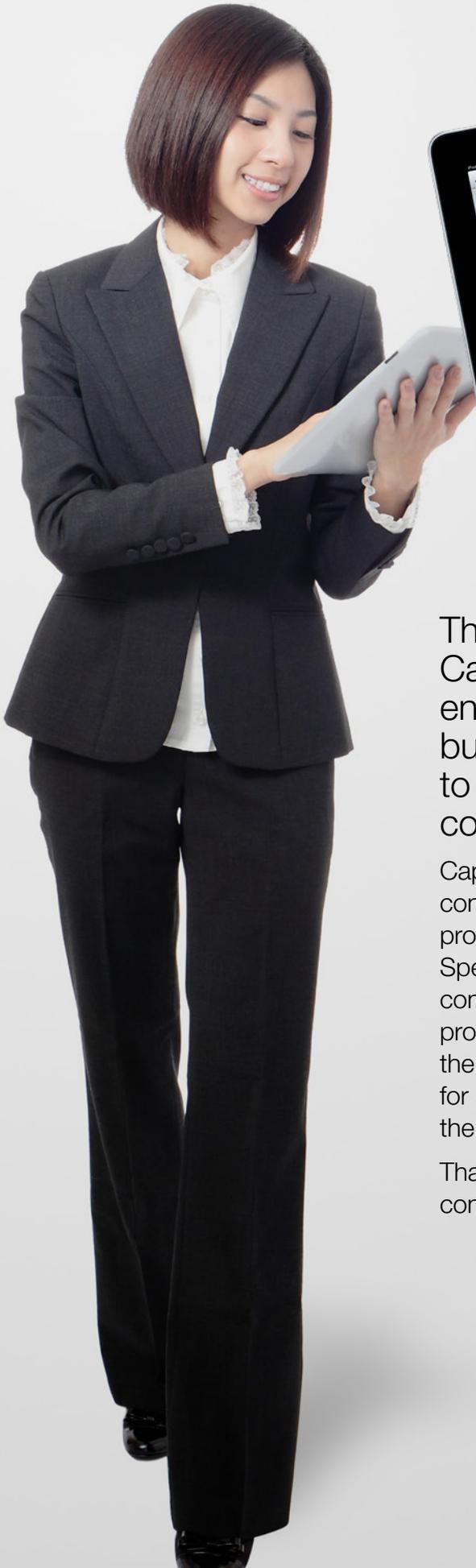
Capgemini iBX Platform – iBX Shop and Spend Capture Cloud for SAP SRM

iBX Shop and Spend Capture Cloud

So you've invested in an e-procurement solution, promising your company that it would control company spending and save money. Yet, no matter how much effort you put into implementation, it still doesn't live up to its promise to save money.

Well, you're not alone. In our Global CPO Survey we found that only 30% of respondents managed to control more than 20% of the indirect spend they had implemented E-Procurement solutions to manage.

That's why Capgemini iBX Platform developed the groundbreaking iBX Shop.



The IBX Spend Capture Cloud ensures that users buy according to procurement contracts.

Capgemini has a unique contract implementation process that leverages the IBX Spend Capture Cloud to link contracts into the operational procurement process, ensuring the supplier catalogues used for ordering are compliant with the supplier contract.

That's what we call real contract compliance!

IBX Shop – Cloud procurement simplified

The IBX Shop is an easy to use procurement interface for SAP SRM. Using cloud technology and standard connectors, the IBX Shop eliminates the need for users to log into SAP SRM to order necessary, and in many cases business critical, goods and services. On top of SAP SRM, the IBX Shop provides end-users with:

- An intuitive, consumer friendly interface. No training necessary.
- 2-click shopping cart checkout fully integrated with SRM.
- Visual follow up of approvals and orders.

With the IBX Shop, there is no need for ERP training for the large majority of casual users. Get the job done in minutes, instead of spending hours trying to navigate through complex procurement environments meant to satisfy the needs of procurement professionals.

The IBX Shop minimizes savings leakage

The intuitive user interface guides users easily to procure all the goods and services they need, without having to access complex e-procurement environments. We've seen how the IBX Shop reduces maverick purchasing behavior, enabling procurement organizations to deliver on their promise to save money.

IBX Spend Capture Cloud – award winning cloud procurement

IBX Shop is part of the award winning IBX Spend Capture Cloud. The IBX Spend Capture Cloud is a procurement content and connectivity solution that links operational procurement to suppliers and contracts, enabling organizations to reach their current e-procurement solution's full potential.

The IBX Spend Capture Cloud is designed to enhance e-procurement solutions in order to capture more spend, stop savings leakage and ensure contract compliance. It plugs into any e-procurement solution, on-premise or cloud. In comparison to an on-premise e-procurement solution, it provides these major benefits:

- Manages more spend (up to 80% more)
- Quicker to implement (customer go-live in 90 days)
- Cheaper (cost ~50% of an on-site implementation)
- Flexible – boost your e-procurement solution with a market leading content solution, or go for the full suite – it's up to you!

The IBX Spend Capture Cloud integrates seamlessly with all on-premise and cloud-based e-procurement solutions, providing a procurement portal where users can easily access everything they need – suppliers, contracts, as well as product catalogues – in one place.

Users can quickly find what they need, when they need it. And, most importantly, the user interface of the IBX Shop makes procurement as easy as shopping at high-end online stores.

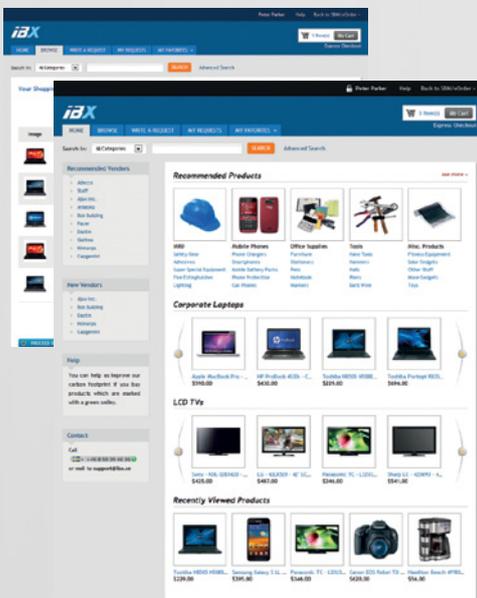
Why do companies implement the IBX Shop to enhance their SAP procurement investments?

Ease of use – every time procurement contracts are used, your company saves money. The IBX Shop truly redefines the end-user procurement experience, replacing complex systems with an intuitive user interface that supports procurement policy while keeping end-users happy.

Functionality – users want a one-stop-shop that satisfies their every need. The IBX Shop offers a wide range of procurement channels enabling users to buy everything they need in one place – be it simple office material, bundled packages, subscriptions or complex services.

Transparency – the internet revolutionized business-to-consumer commerce, enabling consumers to track the status of ordered goods, the IBX Shop does the same for e-procurement, visualizing order follow-up and approval without the need to access complex, professional procurement solutions.

Procurement-ready suppliers – the IBX Spend Capture Cloud connects end-users with IBX Network suppliers. The IBX Network includes more than 69,000 ready to go suppliers, in over 100 countries worldwide, who provide goods and services in all indirect materials and services categories.





About Capgemini

With more than 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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