

Capgemini ERP+ with Duet Enterprise

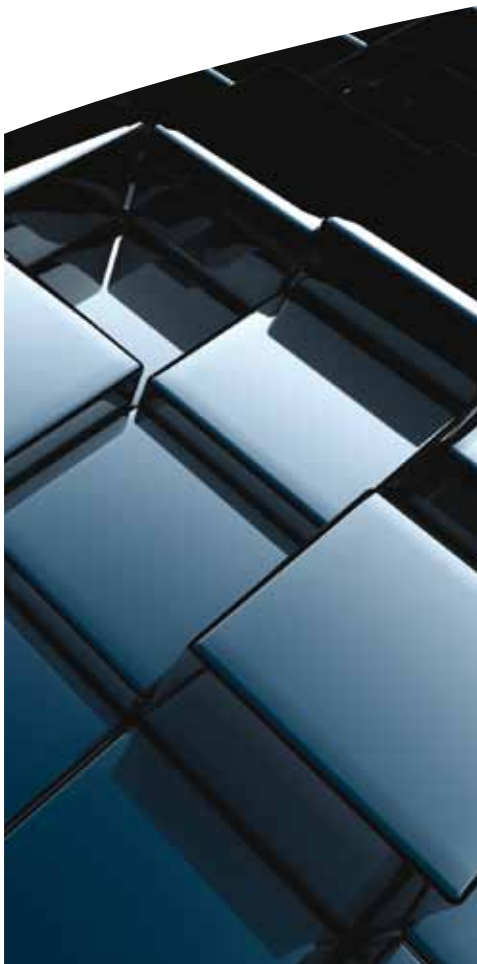
Helping your business become more agile and productive through SAP and Microsoft interoperability

Building the **Interconnected Enterprise**



Capgemini ERP+ with Duet Enterprise

Helping your business become more agile and productive through SAP and Microsoft interoperability



Your Challenges	Our Response	Proven Experience	Further Information
<p>To achieve true agility, your enterprise needs to combine structured SAP data with unstructured Microsoft data. You want to extend the capabilities of existing line-of-business applications, and allow more employees to access them.</p> <p style="text-align: right;">>></p>	<p>ERP+ with Duet Enterprise enables integration between SAP and Microsoft platforms (such as SharePoint). You'll achieve greater agility, wider access to business services, lower total cost of ownership (TCO) and better compliance.</p> <p style="text-align: right;">>></p>	<p>Capgemini has extensive expertise in SAP and Microsoft, and a track record of increasing interoperability between them. A pioneer of Duet Enterprise implementation, we invest in "business packs" to help clients get more from the platform.</p> <p style="text-align: right;">>></p>	<p>Find out more about how Capgemini can help your organization become more agile and productive by taking advantage of SAP-Microsoft interoperability.</p> <p style="text-align: right;">>></p>

Your Challenges

Combining Structured and Unstructured Data for Increased Agility

Major organizations have invested millions in the structured workloads of SAP, and separately in the unstructured workloads typical of the Microsoft environment. As a result, related information may be held within both SAP and Microsoft applications. For example, a sales person logging a customer order may need to transfer contact information manually from Outlook to SAP.

Faced with these time-consuming tasks, users often invent workarounds that can result in multiple local

data stores, which can easily get out of sync and are difficult for the organization to control. Clients are now asking for their two separate sets of data – structured and unstructured – to be combined so that they can avoid these problems and achieve true agility.

Increasing ERP Value by Widening Access

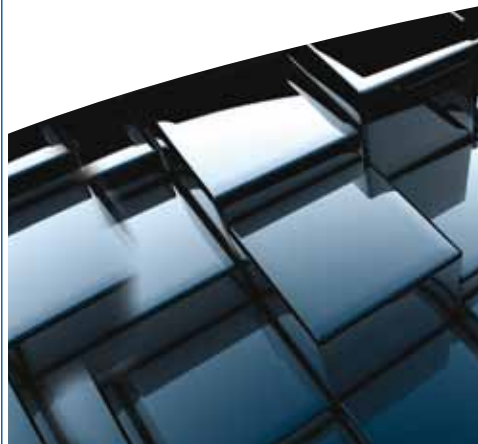
Today's competitive marketplace calls for ERP systems that go beyond the traditional model to achieve reduced cost, improved productivity, and increased business agility.

At the same time, users of all types and levels are becoming able – and keen – to drive business processes themselves thanks to developments like the rise of the Internet, the adaptation of business applications for mobile devices, and the general availability of personal productivity tools such as Microsoft Office. That means enterprises can improve the return on their ERP investments by making services accessible to a wider range of users across a greater variety of devices. However, the majority of organizations have yet to do so systematically.

Our Response

Proven Experience

Further Information



Capgemini and SAP can help >>

Your Challenges

Our Response

ERP+ WITH DUET ENTERPRISE

KEY BENEFITS

Proven Experience

Further Information

Capgemini has developed the ERP+ solution set in order to align the SAP (structured) and Microsoft (unstructured) environments. ERP+ provides applications integration between SAP and Microsoft, and also the TCO benefits associated with running SAP on the Windows Server and SQL Server platforms. The ERP+ team harnesses industry-proven methodologies and best practices to help organizations build a tailored integration strategy that optimizes Microsoft and SAP interoperability.

Duet Enterprise is a new platform created by SAP and Microsoft. It complements and strengthens the existing ERP+ solution set by making

it easy for us to integrate SAP with SharePoint. Duet Enterprise enables companies to:

Drive People Productivity:

business users can enjoy a unified view of data and tasks via Microsoft SharePoint 2010. Planned for both individuals and teams, Duet Enterprise boosts people's productivity in successfully performing business tasks.

Expand Value of IT investment:

Duet Enterprise helps IT realize extended value by broadening the use of SAP software throughout the enterprise, and expanding the scope of Microsoft SharePoint.

Respond Rapidly to Business needs:

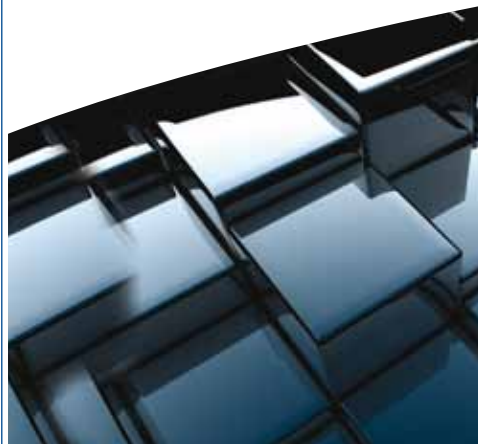
Duet Enterprise provides greater ability to meet business requirements by quickly composing solutions to changing needs.

Duet Enterprise provides the following functionality:

- **Foundation** for interoperability between SAP and Microsoft SharePoint. Key focus areas are:

system management, single sign-on, authorization and user management, life cycle management, data model mapping, traceability, and supportability.

- **Tools and Business Content** to compose solutions that blend the worlds of process and collaboration. Duet Enterprise takes advantage of the respective tools of Microsoft and SAP to reduce IT training. These tools are enriched to support end-to-end solution development between SAP and Microsoft. In order to accelerate development of Duet Enterprise composites, configurable templates and building blocks are delivered.
- **Ready-to-Use Capabilities** that allow users to interact with and collaborate around SAP information, participate in SAP workflows, access SAP reports, and browse a SharePoint "My Site" profile, enriched with HR information from SAP applications.



Your Challenges

Our Response

ERP+ WITH DUET
ENTERPRISE

KEY BENEFITS

Proven Experience

Further Information

By adding interoperability, Capgemini ERP+ with Duet Enterprise gives you:

Better Value from Existing IT

Investments: Take more advantage of your SAP and Microsoft investments (particularly SharePoint) by broadening the use of both throughout the enterprise. The familiar Microsoft interface means employees can access and respond to information fast.

Greater Agility, Less Complexity:

Our approach simplifies the application landscape, resulting in improved agility. The ability to pull SAP data into Microsoft makes your business more responsive.

Increased Productivity: Integration of SAP applications and familiar Microsoft tools allows for blended processes and collaborative work efforts that simplify the user experience. That dramatically increases employee use of SAP, reduces instances of replicated data, and streamlines business processes.

Improved Compliance: Because users can easily access the data they need, they are not tempted to create local data stores, and so there are fewer compliance problems.

Better Data Control and Business

Analysis: With a global view of customer data, businesses can rapidly improve the customer experience and strengthen relationships. Better information control allows more informed decision-making.

Costs Savings: ERP+ with Duet Enterprise allows you to cut costs by making better use of technologies you have already licensed – including Microsoft Office, Hyper-V, SharePoint, Windows and SQL – instead of licensing additional products. Training costs and TCO decrease as a result.



Your Challenges

Our Response

Proven Experience

The Capgemini Advantage

Success Story

Further Information

As a founding member of the SAP/ Microsoft Unite program, Capgemini combines SAP business expertise with technical Microsoft knowledge. We have an extensive track record of helping increase interoperability between SAP data and processes and Microsoft interfaces. Across Capgemini we have over 20,000 people skilled in the SAP and Microsoft ecosystems. We were the first Systems Integrator (SI) with certified Duet Enterprise solutions, and the first SI to deploy these solutions in a production capacity; we currently have the most certified engineers on Duet Enterprise of any SI. When Microsoft looked to go live on Duet Enterprise within its own ecosystem, it called in Capgemini's experts to help.

Capgemini has been successful in making a wide range of organizations more agile with ERP+, tailoring SAP-Microsoft interoperability to their specific needs. Clients include Prima Industrie, Enel Servizi, Lennox, Suzhou Far Eastern, InBev, DSM Engineering Plastics, Green Cargo, and Cofathec.

With Duet Enterprise, users can quickly create applications that streamline business processes for improved productivity and potential reductions in staff size. Capgemini is developing ready-made "business packs" to accelerate this process further. To our knowledge, Capgemini is the only systems integrator to develop this core competency. Our Duet Enterprise Business Pack Factory in India will step up this activity, creating a broad portfolio of business packs providing both industry-specific and general solutions.

We have already developed the following business packs, both of which use Duet Enterprise for Microsoft SharePoint 2010 and SAP.

Our Investment in Business Packs

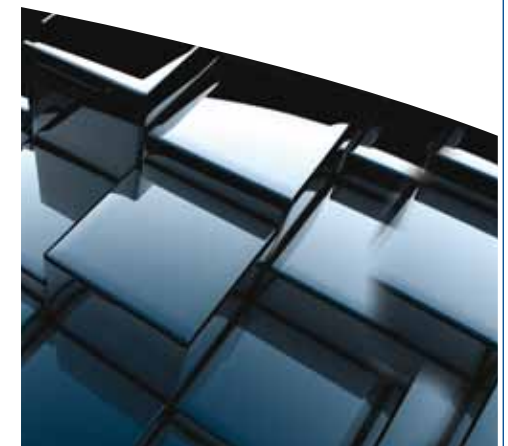
BUSINESS PACK #1: Hiring Manager Portal

This business pack provides a hiring manager with a consolidated view of SAP business processes across multiple SAP systems. It is an easy-to-use solution that empowers

organizations to streamline hiring manager functions while improving overall staffing systems.

BUSINESS PACK #2: Purchase Requisition

This business pack helps set up a process that allows end users to create SAP transactions seamlessly by filling in a requisition form in Microsoft SharePoint Server 2010.



Your Challenges

Our Response

Proven Experience

The Capgemini Advantage

Success Story

Further Information

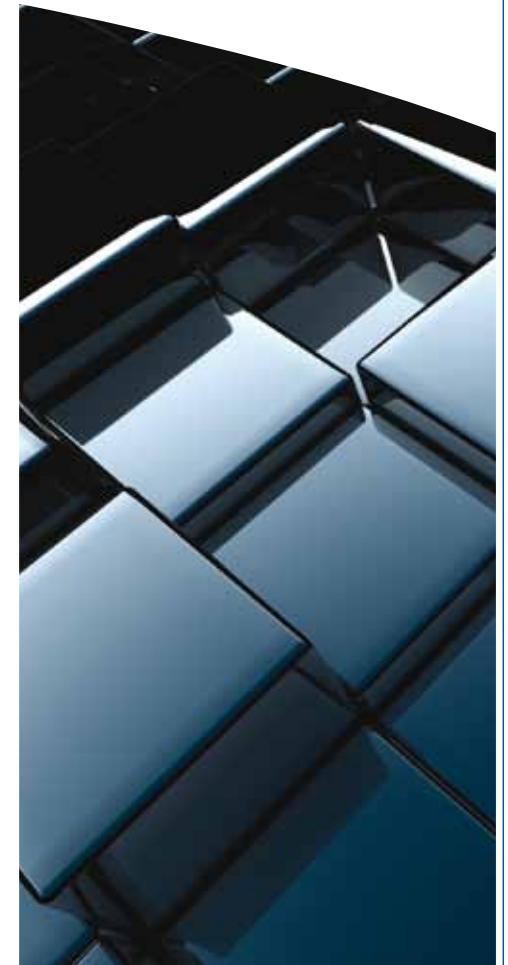
GT Advanced Technologies Streamlines Purchase Order Approvals with Duet Enterprise

GT Advanced Technologies (GTAT) is a global supplier of polysilicon production equipment and crystalline growth systems and materials for a variety of industries, including the solar and LED markets. It needed to simplify a Purchase Order (PO) approval process where the steps and tasks varied across the growing organization. Because of the complexity of the screens, the approval of purchase orders became time-consuming and inefficient for Managers.

Capgemini helped GTAT to tackle this challenge using ERP+ with Duet Enterprise. We created a portal, which makes it easy to create, view, and approve or reject POs after viewing them alongside contextual information. SAP transactions and data are presented via a familiar Microsoft interface. Duet Enterprise provides the bridge between SAP and Microsoft technologies, while SharePoint's InfoPath provides the forms.

“We worked with Capgemini to leverage Duet Enterprise's interoperability to allow our executive teams and mobile users the ability to review and approve purchase orders outside of the SAP environment and from their mobile devices while travelling. This greatly improved the process.”

Tom Doyle, VP of Information Technology at GT Advanced Technologies



Your Challenges

Our Response

Proven Experience

Further Information

Next Steps to Business Agility:

Contact us to find out how Capgemini ERP+ with Duet Enterprise can help you improve your business by integrating SAP line-of-business processes with the familiar Microsoft interface. Capgemini offers delivery flexibility that provides you with a cost-effective, seamless service. Our renowned collaborative way of working translates to any business need.

Please visit

<http://www.capgemini.com/services-and-solutions/technology/microsoft/solutions/erp-plus/> for more information.

Key Contacts

Capgemini

Krystianne Avedian

Global Microsoft Alliance Enablement Manager

Krystianne.avedian@capgemini.com

Phone: +1 949 378 4949

You can also contact us at

erp.plus.global@capgemini.com



About Capgemini

With 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural

organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at

www.capgemini.com

Rightshore® is a trademark belonging to Capgemini

