

Bear Stearns 8th Annual Computer & Business Services Conference

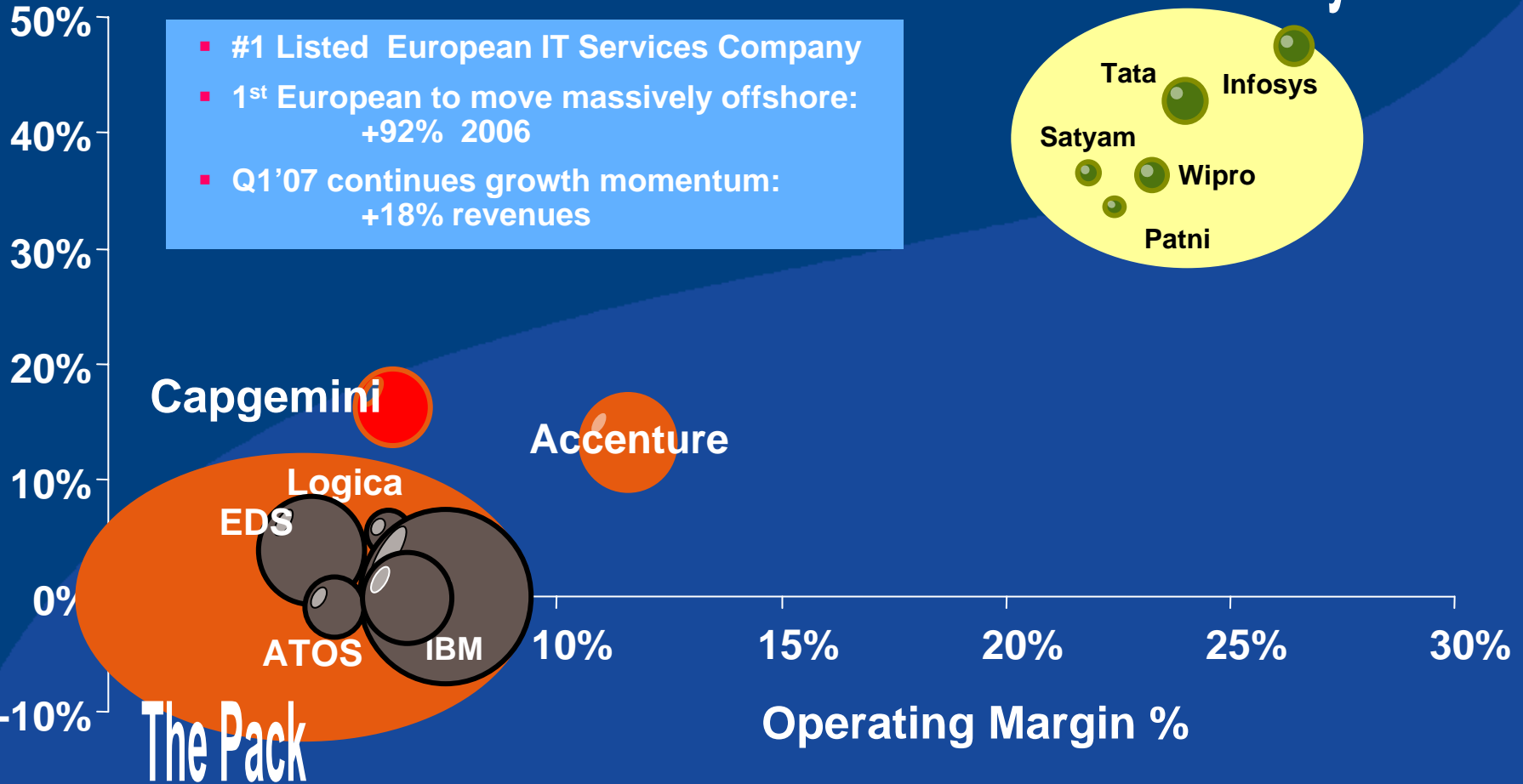
Lanny Cohen
NA Project & Consulting CEO

June 12, 2007

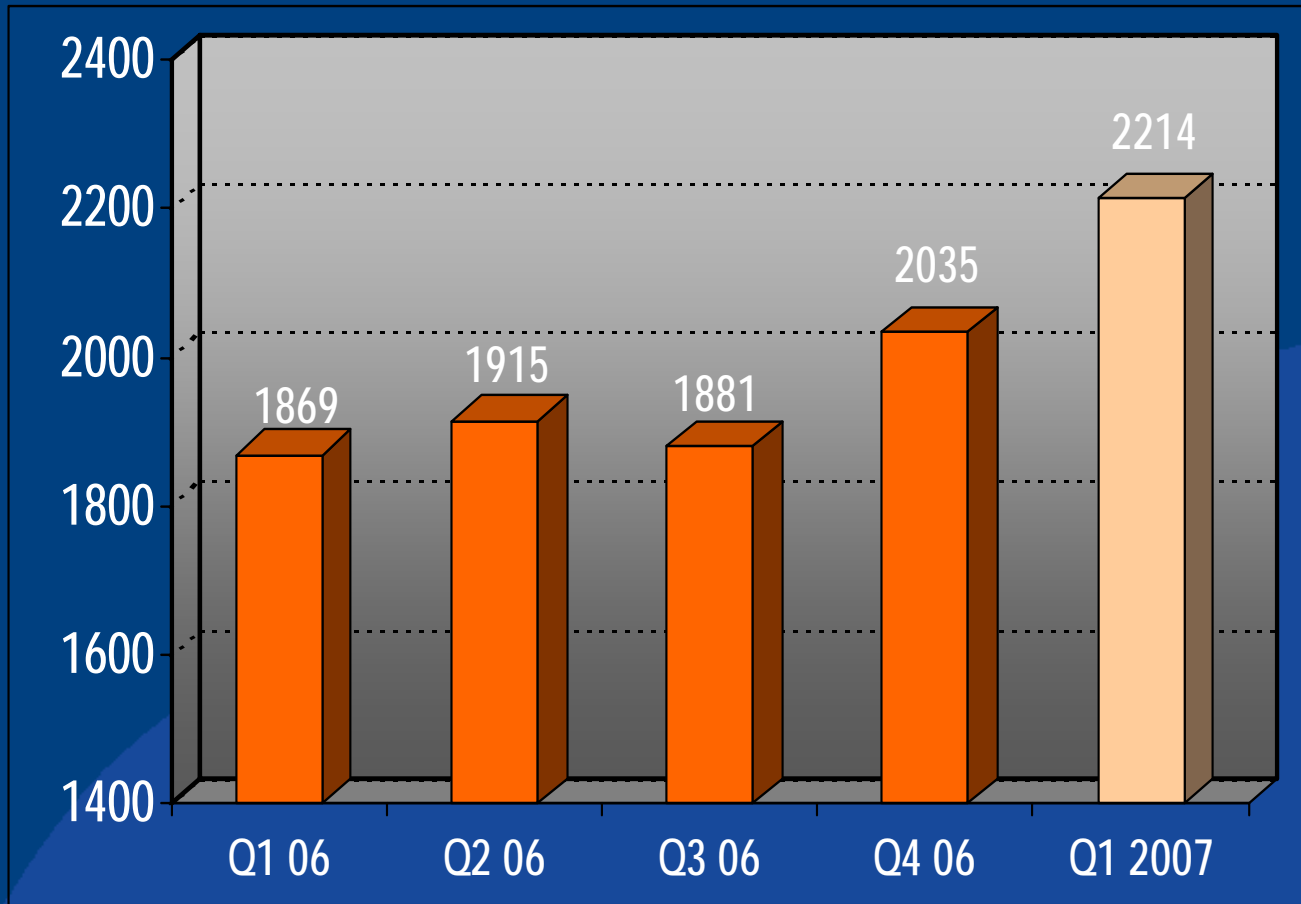
Capgemini is breaking out of the pack !

Revenue, Growth & Margin

Pure Offshore Player



Group Revenue



Group Revenue in M €

Q1 07 vs Q1 06

Current Growth = 18.5%

Organic Growth = 14.2%

Q1 07 vs Q4 06

Current Growth = 8.8%

Organic Growth = 4.1%

2007 Group Priorities

Improve Operational Efficiency

- Further MAP roll-out
- Favor offshore margin accretion
- Focus on low performing units

Develop NA

- New leaders development
- Grow Consulting Services
- Additional vertical offers
- Grow offshore leverage 1:3

Leverage Kanbay Integration

- FSI (NA, UK, test Continental Europe)
- Non-FSI: regional adjustment
- India harmonization

Prepare for Step Changes in

- Consulting
- BPO

This will lead us to:
→ Above market revenue growth
→ 8.5% operating margin in 2008

Our North America Business

Project &
Consulting

Outsourcing

Financial
Services

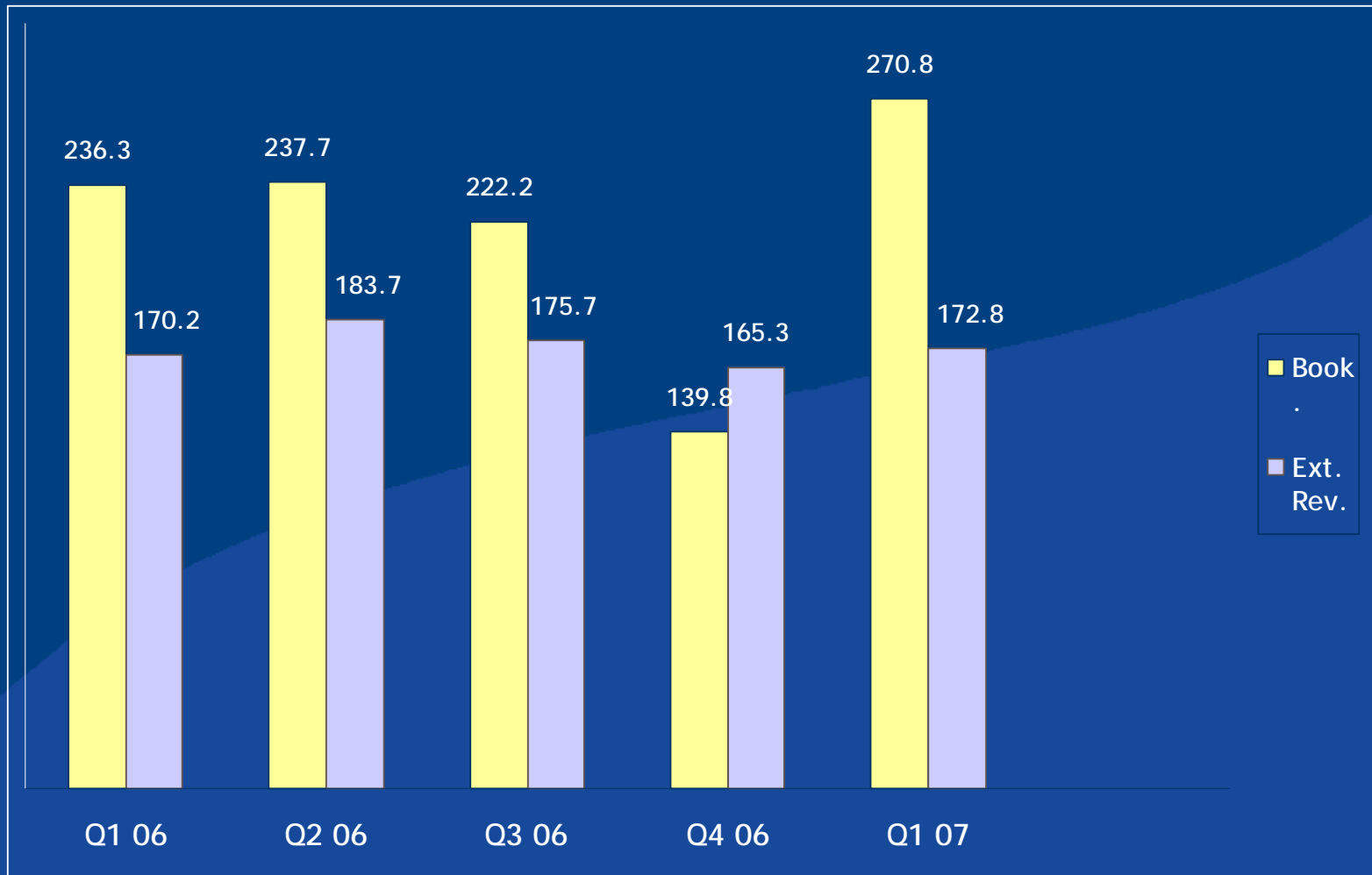
Sogeti

\$2.3 bn
Company

- In 2006 Capgemini had the **highest client satisfaction score** for the 2nd year in a row in a Forrester scorecard that rates U.S. clients' satisfaction with their IT service providers
- Vault named Capgemini **#8** in its **Top 25 Technology Consulting Firms** in 2006
- Capgemini was positioned as a **leader** for the second year in a row in Gartner's **NA ERP Service Provider Magic Quadrant** review and among the **top 4** for both **NA Supply Chain Management Service Providers** and its **NA CRM Service Providers Magic Quadrant**

- Member of the 2006 *Business Week* "**Top 50 Places to Launch a Career**" ranking
- Kanbay was the **#1 performer in the *Forbes Fast Tech 25*** as the fastest growing public technology company in the US in 2006
- AOS ranked **#2** in the 2006 International Association of OS Professionals "**Top 100 Global Outsourcers**" & **#5** in the "**Top 30 BPO Providers**"
- **Sogeti** recently acquired Software Architects and remains the **most profitable** division in NA with **double digit growth each quarter**

NA Project & Consulting Revenue



NA Revenue in M \$

NA Project & Consulting Strategy

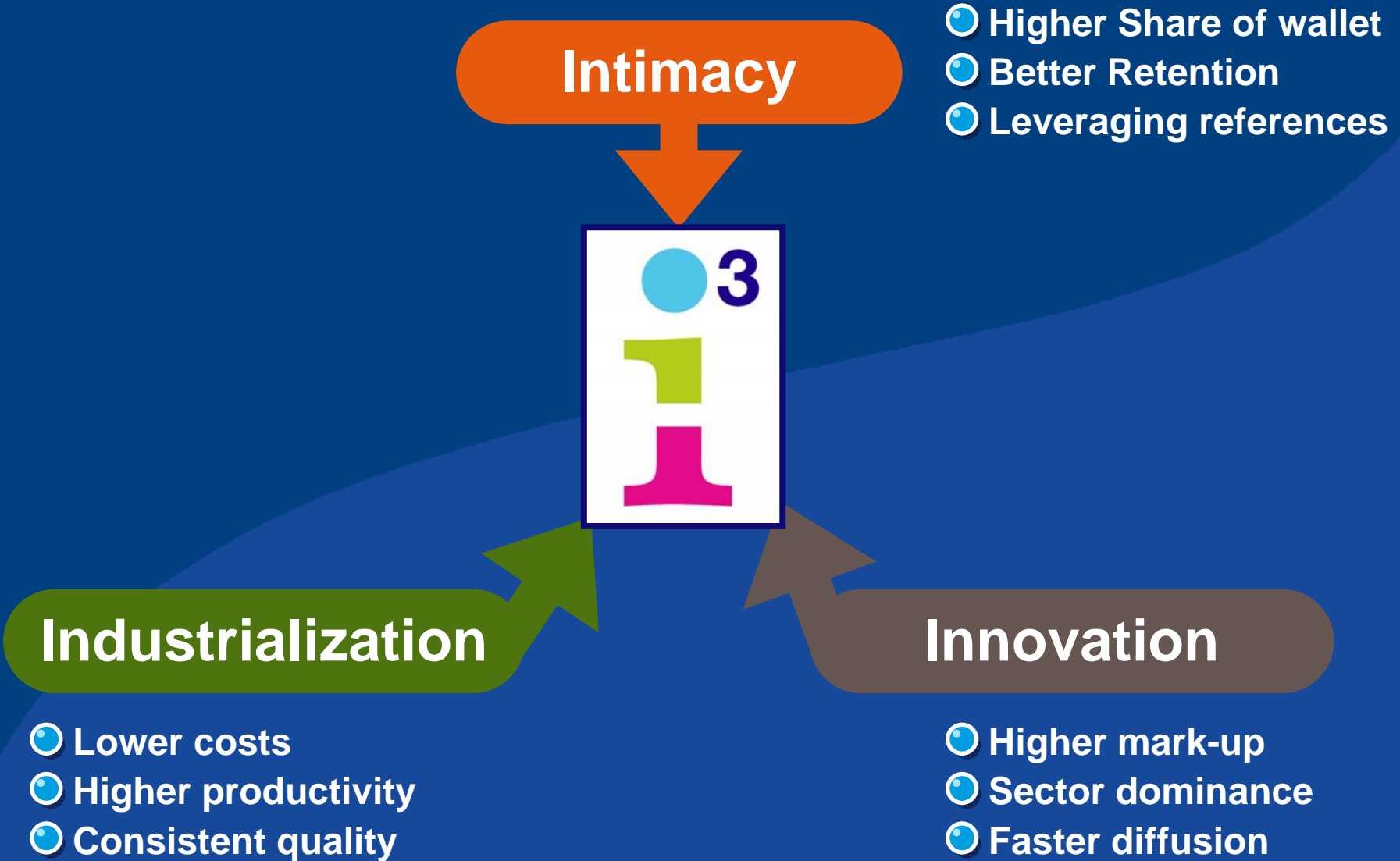
Sector Focus:

- Life Sciences
- Consumer Products & Retail
- Energy, Utilities & Chemicals
- Manufacturing

Strategic Platforms:

- SAP
- Oracle
- Consulting Services Revitalization
- Offshore Business Development
- Collaboration with Outsourcing

The Engine to Fuel Our Growth





www.capgemini.com