

Application Skills on Demand

Finding IT resources that match business needs:
A step on our application roadmap.

The right people for your specific project are sourced from Capgemini's global Rightshore® delivery centers, to provide experienced skill sets at short notice – from one person to small teams. As well as being cost effective, our experienced resources bring Capgemini's proven best practices and ensure high standards.

“The outsourcing of our IT infrastructure and application management has allowed us to concentrate on our core competencies. And in a heated-up marketplace where every advantage counts, the ability to focus on what's key makes all the difference.”

Don Whittington,
CIO, Domino Foods, Inc.

Capgemini's Application Skills on Demand provides a single professional services contract for Project Managers, Business Analysts, Application Technicians, and other niche specialists with robust management competencies. It is the simplest way to overcome competence gaps anywhere along the application lifecycle.

Capgemini's Application Skills on Demand means access to competent specialists to accommodate new requirements or critical problems in support of niche legacy technologies. It helps to move new technologies from development into support by training support staff and ensuring an effective transition. In addition, Capgemini's experienced resources can show you how to best manage and resource the transition and how to augment your current support team with offshore resources.



Why Skills on Demand?

Gain a cost effective channel to qualified and experienced resources

One of the world's largest insurers wanted to establish a strong brand by leveraging the web-based distribution channel. To respond to this challenge, Capgemini brought together skills and expertise held in Capgemini offices in France, Japan and India to collaborate with the firm's functional/system specialists in a single, cohesive team. With seamless collaboration, a single web-based program was developed, comprising discrete enhancement projects for call center and web-based interfaces and changes to back-office systems. The distributed delivery approach successfully optimized capabilities by blending skills across disciplines and practices to reduce cost without increasing risk.

Tap into a broader set of IT skills to supplement internal resources

When one of the largest US marketers implemented SAP as the core transaction system, it faced a challenge in the form of a lack of internal SAP expertise. Instead of investing in acquiring and retaining in-house staff fluent in SAP, the firm decided to collaborate with Capgemini to tap into the technical and industry expertise that could rapidly unlock the potential of its technology investment. The resources put in place could flexibly respond to fluctuating demand for personnel, as well as to fast-moving development initiatives and business requirements. Concurrently, they reduced operating costs, improved service levels, increased operational capabilities, and maximized ROI.

Free up your staff to work on new or strategic projects

After a global roll-out of a SAP-based ERP solution, a Sweden-based maker of surgical products with production sites worldwide sought to acquire the necessary SAP support without draining existing in-house resources. Capgemini proposed its Rightshore® concept comprising a back-office of SAP expertise from Capgemini India and a client-facing front-office in Sweden. This allowed for close collaboration with the firm's key experts and, at the same time, ensured 24x7 year-round access to SAP expertise as needed so that end-users could focus on adding value to customers. The firm benefited from a reliable and flexible delivery operation for worldwide business support at attractive cost levels.

Find the right people with RightShore®

RightShore® is Capgemini's unique approach to resourcing. It takes a global view of our skills and our clients' demands and places the right resource in the right place at the right time to manage the transition of information to and from that person. This global view ensures that clients can access the truly global network of Capgemini resources. This global network includes: local regional centers, centers of excellence in India, South and Central America, as well as "near-shore" centers in Poland and Spain. When specialist skills are required, this network is further expanded to include the full Capgemini network, which provides access to over 80,000 skilled employees worldwide.



About Capgemini and the Collaborative Business Experience

Capgemini, one of the world's foremost providers of Consulting, Technology and Outsourcing services, has a unique way of working with its clients, called the Collaborative Business Experience.

Backed by over three decades of industry and service experience, the Collaborative Business Experience is designed to help our clients achieve better, faster, more sustainable results through seamless access to our network of world-leading technology partners and collaboration-focused methods and tools. Through commitment to mutual success and the achievement of tangible value, we help businesses implement growth strategies, leverage technology, and thrive through the power of collaboration.

Capgemini reported 2007 global revenues of EUR 8.7 billion and employs 82,000 people worldwide.

More information about our services, offices and research is available at www.capgemini.com.

Capgemini has almost 30 years experience and over 20,000 staff worldwide providing Application Outsourcing solutions.

Bring your application skills needs to Capgemini. We're ready to respond instantly with the proven quality of expertise you expect from a global IT services provider.

For more information about Application Skills on Demand and our other Application Outsourcing solutions, visit:
<http://www.capgemini.com/application-outsourcing>