Capgemini
CONSULTING.TECHNOLOGY.OUTSOURCING

SAP | the way we do it

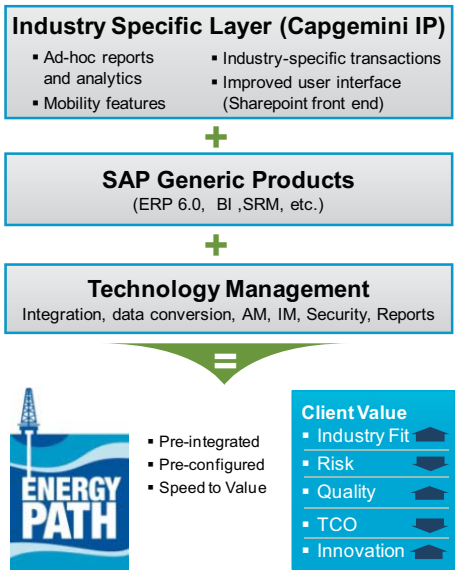
EnergyPath—a leading SAP-Certified Solution for Oil & Gas

Designed specifically to meet the needs of Oilfield Services and Midstream industries

Given the current opportunities in the rapidly-changing Energy market, successful Oil and Gas companies can't slow growth by tying up precious capital funds and can't afford a long, drawn out implementation of an ERP system. However, many of these Oil & Gas companies are struggling to scale up to the current market expansion and unlock the true potential of the business, due to outdated and disjointed systems. Let us show you how we can lower/eliminate upfront capital cost of acquiring, implementing and supporting a world-class SAP solution, while drastically reducing the time to implement.

Capgemini's EnergyPath for Oilfield Services and Midstream companies offers two striking benefits:

1. An accelerated approach to implementing SAP.
2. A true Leading Practice solution for the industry which vastly improves the underlying work processes, whether you are implementing SAP from scratch or optimizing your existing implementations. It has a number of unique differentiators which are already in use at your peer companies today. EnergyPath simplifies SAP for field and key personnel and works very effectively in the background, providing the key information for companies to focus on managing their business.

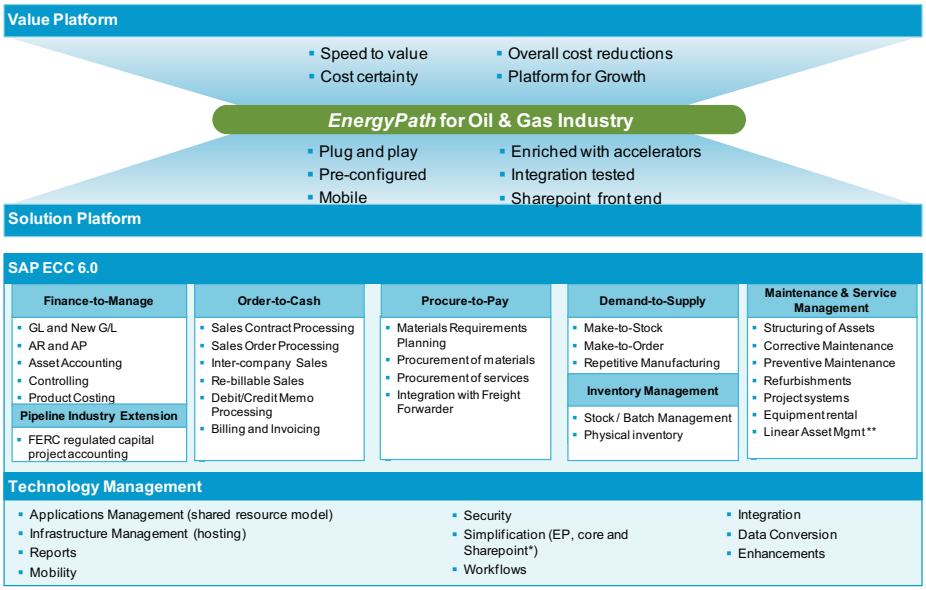


New Implementations

Capgemini will work with your organization to deploy a fast, efficient and stable EnergyPath solution, which incorporates leading practices developed from an extensive legacy of Capgemini-led SAP implementations.

Based on seven successful installations over the past 5 years, EnergyPath delivers a host of benefits for new implementations, such as:

- SAP configuration and enhancements, pre-built specifically for your industry. Ability to conduct "Show and Tell" sessions with real business processes, screens and data
- Accelerated implementation timeline, business blueprint process maps, training and technical documentation
- Optional Mobility, Enterprise Portal and Business Intelligence for ease of use
- Robust iSAP methodology, bundled with SAP's Solution Manager, to offer reliable, effective implementations. Implementations have been completed in under 100 days versus typical 8 to 10-month timelines. Our EnergyPath solution is flexible and can accommodate the needs of varying client situations with optional plug-and-play components
- EnergyPath can be leveraged as a reference model to accelerate the requirements and design project phases
- EnergyPath can be packaged as a comprehensive SAP solution, including SAP licenses and hosting licenses
- Capgemini's Hosting and Application Maintenance services as an alternative to purchasing new equipment and training support resources



*Scheduled for release January 2013.

Capitalize and Improve on your Existing SAP Investment

EnergyPath not only enables companies with a proven framework to implement a new system, it can also serve as an excellent reference system to improve existing implementations within Oilfield Services and Midstream companies.

EnergyPath provides an environment that streamlines operations and provides greater visibility and control of core business processes, enabling better decision-making for quick response to industry challenges.

Examples of the types of improvement you can expect are:

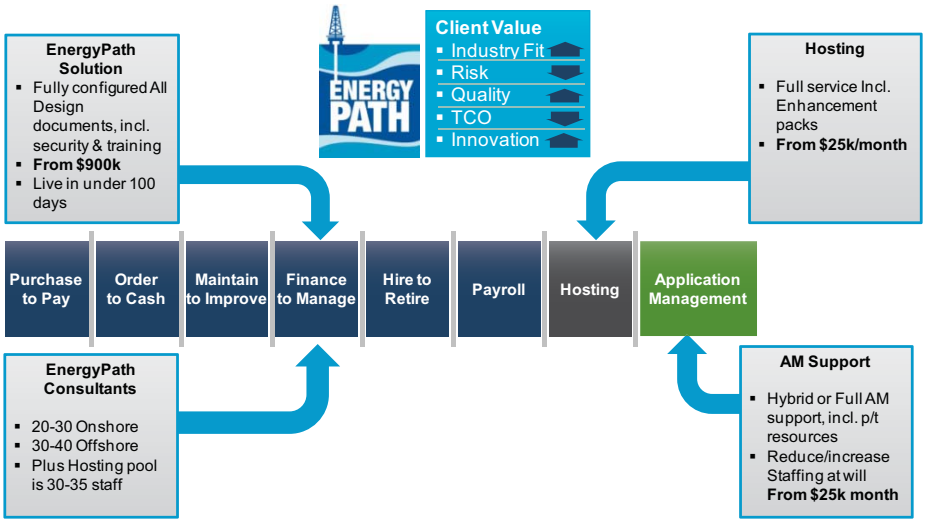
- Going mobile: whether bar-code inventory movements or approvals on your Blackberry, iPhone or iPad.
- Adding state of the art Business Objects dashboard which show the true state of your business.
- Simplifying system usage for casual users and field personnel through much more simplified screens via SharePoint.

With Capgemini as a single-source service provider managing your SAP solution, you will realize all of the operating benefits and competitive advantages you're looking for — hassle-free, at a price you can readily afford, today and in the future.

Serving the Oilfield Services and Midstream Industries together, Capgemini and SAP provide distinguished technology services to their clients. Capgemini has collaborated with more than 2,500 of its global clients in implementing approximately 7,500 SAP projects across all major industry sectors over the last 16 years. Capgemini's experience with SAP stretches back to 1993, when SAP first designated Capgemini as a Leading Global Integration Partner. Capgemini has been the first, and often only, implementation partner for many of SAP's strategic initiatives, and was the first to create a NetWeaver™ roadmap and recently assisted SAP in the development of their Enterprise Architecture Framework. Capgemini's SAP practice averages eight-plus years of experience with cross-industry SAP solutions.

The Capgemini-SAP relationship has resulted in a long-standing history of providing successful, customized solutions that meet or exceed client expectations. Whether it's business case development or systems integration, Capgemini has deep experience in key strategic areas including:

- SAP Roadmap/Optimization Services
  - Whether you're just starting the ERP journey or looking to maximize your existing investment
- SAP Implementation Services
  - Leveraging Capgemini's proprietary, pre-configured solution, EnergyPath, to reduce your implementation time, cost, and risk.
- SAP Hosting
  - Global-Certified SAP Cloud Hosting Partner
- SAP Application Management
  - From teams ranging from 5 to 500,000 FTEs, Capgemini provides scalability



Capgemini
CONSULTING.TECHNOLOGY.OUTSOURCING

SAP | the way we do it

and flexibility to support your entire SAP enterprise.

- Reporting and Analytics
  - Pre-built dashboards and key performance indicators library, constructed for your industry
- Mobility
  - Leverage Afaria and Sybase Unwired Platform to increase productivity in the field and on-the-go
- ERP+
  - Harness the power of your combined Microsoft and SAP investment to improve user acceptance and improve common workflow challenges

For companies large and small — We are the ones who can provide one hand to shake from SAP licensing through lifecycle

With more than 12,500 SAP resources bringing innovative solutions to over 1,000 clients globally in 2011, Capgemini focuses on helping our clients achieve results. We collaborate with clients across the complete lifecycle: licensing, implementation, hosting, and system maintenance and management, with a focus on delivering the value you expect from a world class SAP systems integrator. With our global presence in 40 countries, Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies.

Going beyond our vast experience in SAP products, Capgemini brings our clients innovative solutions and delivery models. Our solutions and implementation methodologies are built on Capgemini's deep industry experience and leading practices, and our extensive capabilities in systems design, deployment and support. Capgemini has preconfigured industry specific solutions, for industries including Retail, Consumer Products, Wholesale Distribution and Energy Services, as well as HCM EDGE, our world-class proprietary HCM pre-configured solution that can be deployed across industries and countries, for large and small clients.

Our capabilities around cloud-based solutions, mobility, analytics, and procurement are unique in the market, as is OnePath, Capgemini's SAP Business Suite "as a service." Our Rightshore® capability and Distributed Delivery Framework allow our clients to leverage SAP practitioners in more than 22 delivery centers around the world to deliver cost-effective solutions.

OnePath

SAP Solutions as an Operating Expense

You can take advantage of all the benefits of the SAP environment right now, yet eliminate up-front capital expenditures. Capgemini has partnered with SAP in the Oil and Gas industry to package SAP solutions as a service that can include licensing, hosting, implementation, maintenance, and even application management and business process outsourcing. Complexity is dramatically reduced by the bundling of software and services, giving you 'one hand to shake' to get things done. Further, ROI is significantly accelerated and most businesses can write off monthly fees as an operating expense. With Capgemini as your exclusive service provider, performing all aspects of an SAP solution deployment, you get the freedom to use SAP right now — without the traditional up-front investment in hardware or software. Perhaps best of all, this solution is still configured by Capgemini to meet your specific business needs.

For more details contact:

Brad Little
North America SAP Service Line Leader
Phone: 281 220 5303
Email: bradley.little@capgemini.com

Steve Shambach
North America SAP Sales Leader
Phone: (678) 412-5886
Email: steve.shambach@capgemini.com

About Capgemini

With 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion (approximately $13.5 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com

SAP121019DL_FLYR Energy Path

The information contained in this document is proprietary. ©2012 Capgemini. All rights reserved. Rightshore® is a trademark belonging to Capgemini.

People matter, results count.