

# Excelling in IBM Maximo Asset Management



**Capgemini has invested in building knowledge and delivery capabilities to successfully run complex asset management projects, from business design to package implementation and integration.**

## **Why is Asset Management mandatory?**

Asset management is a high level strategic function; a core business initiative implemented enterprise wide. Analysts say that companies spend \$1.5 BN per year on asset management solutions. The key drivers for organizations to invest in EAM solutions are:

- Reduced capital budgets
- Regulatory compliance is driving focus towards reliability
- Aging assets
- Need to improve energy efficiency

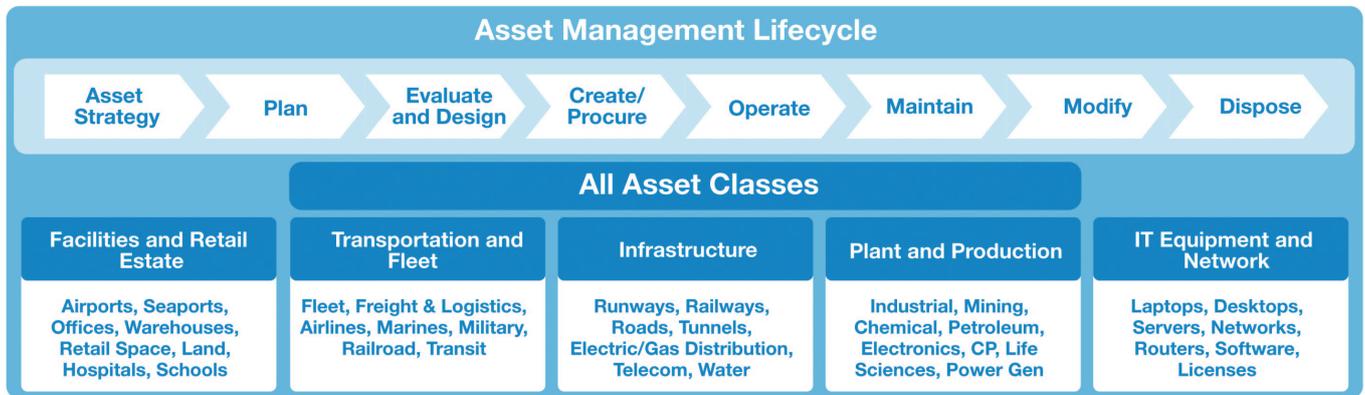
(Source: Aberdeen Group, November 2011)

## **What makes IBM® Maximo® Asset Management the No.1 EAM solution today**

IBM Maximo Asset Management\* unifies comprehensive asset life cycle and maintenance management on a single platform. It enables you to extend the asset's useful life, optimizes service levels, mitigate risks and therefore defer capital investments. This makes it one of the leading Enterprise Asset Management (EAM) solutions globally.

## **Capgemini and IBM Maximo Asset Management:**

Capgemini and IBM have been business partners since 2001. Capgemini offers extensive expertise across the entire IBM Maximo Asset Management EAM life-cycle, i.e. in Consulting, Implementations, Upgrades, Enhancements and Application Maintenance support. More than 150 IBM Maximo Asset Management skilled resources are engaged globally in client engagements spanning across verticals and geographies like North America, France, Mexico, Spain and India.



### Capgemini's Clients

Capgemini's IBM Maximo Asset Management clients include a European state owned railway agency ranked within the top 500 Fortune companies, a wind power Generation Company with an installed base representing almost 20% of Spain's total capacity and the Spanish unit of a global Telco organization. Extensive IBM Maximo Asset Management Application Maintenance services are also offered to clients in the Mining industry in Sweden, a European airport authority and a leading Texan power generation company.

### Sales & Delivery Accelerators

Clients benefit from Capgemini assets which deliver unique value such as the Optical Fiber Network Management solution and the IBM Maximo Asset Management Mobility Store management solution. Sales accelerators such as the Syco interface proof of concept, Global Blue World Hub center of excellence and the Global IBM Maximo Asset Management WinCentre are also key components of the continuous development of the global IBM Maximo Asset Management practices.

### Global network of SMEs

Our IBM Maximo Asset Management SMEs in North America, Spain, France and India collaborate extensively to ensure that best practices and project knowledge is cross leveraged effectively for our clients' benefit. Active participation in IBM's annual Pulse event (focused on the IBM Tivoli product suite, including IBM Maximo Asset Management), continual training and certification programs and strong linkages to IBM's business partner resources, ensure that the IBM Maximo Asset Management services provided are robust, up to date and aligned to our clients' business needs.



### About Capgemini

With more than 125,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at [www.capgemini.com](http://www.capgemini.com)

To find out more about Capgemini's IBM Maximo Asset Management capabilities and how we can help benefit you, please contact our global IBM Maximo Asset Management Growth Initiative team via [maximo.nar@capgemini.com](mailto:maximo.nar@capgemini.com)

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