PSD2: An Open Banking Catalyst

Leverage Open APIs to unlock new business opportunities

It is short-sighted to treat the European Union’s second Payment Services Directive (PSD2) and other European regulations simply as compliance exercise. Instead, future-focused banks must recognize these changes as catalysts for business growth. A major policy, PSD2 seeks to further standardize and make card, Internet and mobile payments interoperable. And for card and Internet payments, particularly, it reduces barriers to entry.

PSD2 as a regulation came into effect on January 13, 2018 and most likely by Q3 2019 banks have to comply with the regulatory technical standards by European Banking Authority (EBA RTS). Building on the foundation laid in PSD1, the new rules are intended to better protect consumers when they make payments, and to promote the development and use of innovative online and mobile payment capabilities. Nimble adaption, development of technical solutions, and creation of APIs are critical.
The Open Banking landscape is rapidly evolving, driven by regulations such as PSD2. This landscape is characterized by the integration of various technologies, platforms, and services. The Open Banking principle is based on the idea of creating an open ecosystem where banks can share data and APIs to enable new services and products.

**PSD2 Compliance:**
PSD2 is a regulatory framework that requires banks to provide third-party providers (TPPs) with access to payment accounts. This framework aims to encourage innovation and transparency in the banking industry. Capgemini offers a market-ready solution that enables banks to achieve PSD2 compliance in a structured, controlled, and accelerated manner, while turning the regulation into a digital opportunity to unlock new business models.

**Exhibit 1:** Our solution brings together all elements needed for banks to thrive in a post-PSD2 era.

**Four Driving Principles for Banks**
- **Leverage open APIs:** Incorporate this fundamental capability for the creation of “business mash-ups” and new business model implementation.
- **Enable agility:** Release the drag from legacy technology platforms that makes it exceptionally difficult to create the requisite pace of change.
- **Promote open innovation:** Build a solution that enables the bank to engage with a diverse ecosystem of partners, developers, and TPPs to rapidly innovate around products and services.
- **Ensure security:** Keeping customer data secure is fundamental to instilling confidence in users and also protecting the banks from legal and liability issues.

**A Resilient and Scalable API Solution from Capgemini**
Capgemini’s market-ready solution enables banks and payment service providers (PSPs) to achieve PSD2 as well as Competition and Markets Authority (CMA) compliance in a structured, controlled, and accelerated manner while turning the regulation into a digital opportunity to unlock new business models.

Exhibit 1: Our solution brings together all elements needed for banks to thrive in a post-PSD2 era.

1. In comparison with a Greenfield solution if bank decides to custom build all the APIs
Open API Program: Our Open API program encompasses API strategy, monetization support, API factory blueprint, and API analytics. Our solution is resilient and scalable to enable rapid release of APIs, which lowers out-of-pocket costs for the API build.

Industry Standards: Our highly resilient, ready solution meets industry standards, including such as being developed by Berlin Group, STET, CMA and PRETA, ISO 20022 message standards, features a micro services based architecture, complete auto provisioning and access to end to end DevOps tooling.

Compliance and Security: Our out-of-the-box compliant solution for PSD2 provides a proven approach for account information service provider (AISP) and PSP access to account capabilities with pre-defined APIs. Pre-built PSD2 APIs are ready to use, ensuring fast, future-proof compliance.

Refer to exhibit 2 for Use case - AISP access to account.

Exhibit 2: Sample use case - AISP access to account

The Capgemini solution supports multiple security implementation options, and it incorporates Distributed Denial of Service (DDoS) protection, end-to-end encryption, two-way secure digital trust, and explicit customer consent. We designed our security solution based on guidelines from the European Banking Authority’s Regulatory Technical Standards for strong customer authentication and secure communication. And as these guidelines evolve, our solution will align to support the key objective of PSD2, which is to enhance consumer protection.

Innovation: Our innovative solution helps banks leap frog to the Open API economy and manage an open innovation ecosystem. It provides an integrated developer portal and API sandbox to enable third-party providers and developers to build innovative Open APIs. Additionally, banks can access Capgemini’s innovation ecosystem—a broad range of collaborative partners and FinTechs—through our Applied Innovation Exchange platform.
**CAPGEMINI PARTNER ECOSYSTEM:**

**Amazon Web Services (AWS)** – Capgemini’s API platform is hosted on the AWS cloud and thus providing a highly secure, reliable and scalable cloud environment. The result: a dramatic increase in agility for the organization, since the cost and time it takes to experiment and develop is significantly lower. The AWS cloud incorporates strong safeguards to help protect customer privacy.

**Mulesoft** – Mulesoft’s anypoint platform provides the full suite of API Management & integration capabilities. Anypoint Platform® delivers a complete integration experience built on proven open source technology, eliminating the pain and cost of point-to-point integration. It helps clients build new APIs rapidly, design new interfaces for existing APIs and more efficiently manage all the APIs using a single platform to rapidly expose enterprise data to external channels.

**AppDynamics** – Capgemini’s PSD2 solution is a complex system with several components & business functions implemented as microservices. Our solution leverages AppDynamics for real time monitoring of all platform components. It gives us the ability to identify customer impacting issues quickly and precisely with a single pane of glass view, in real time and minimal overhead.

**Ping Identity** – API security is enhanced through Ping Identity’s state-of-the-art identity standards and authorization protocols allowing enhanced user experience & efficient audit for fraud and compliance.
Capgemini’s PSD2 Open Banking solution offers three different deployment models to give clients both flexibility and a range of pricing:

- A model that is accessed as a fully-managed service on a dedicated virtual private cloud (with pricing based on API usage).
- A Capgemini built and deployed model on a dedicated virtual private cloud and then transfer of the operations to the bank.
- A model installed on-premise in a private cloud within the bank’s data center.

Capgemini incorporates best-of-breed, fit-for-purpose technologies such as Amazon Web Services, Mulesoft, Splunk, Ping Identity and AppDynamics. Partner technologies have been chosen based on company vision, product features, alignment with technology and architecture best practices, high resilience and fault tolerance, and precedence of usage within the financial services industry. Although our pre-built solution leverages the above mentioned technologies, we also have the flexibility to reuse clients’ existing technologies. Our flexible internal platform architecture accommodates the “swap out” of any specific product if needed.

Creating opportunity from PSD2

As a financial services digital transformation leader, Capgemini has deep domain knowledge in both payments and cards. We leverage our more than 1,500 subject matter experts and 30 years of payments experience to offer clients a broad range of knowledge. Capgemini has vast experience in PSD-related implementations, having delivered more than 10 compliance engagements throughout Europe for PSD1. Moreover, we are one of a handful of providers with experience managing large-scale API programs. For one client, we managed the delivery of 86 API endpoints supporting 20-million unique consumers and £1.5 billion GBP (British pound sterling) in revenue. For another banking client, we helped to define an API monetization roadmap that included a phased built-out of 1,000 APIs.

Now is the time for banks to turn their PSD2 regulatory compliance investment into a competitive business differentiation. Capgemini’s comprehensive, integrated solution for PSD2 maximizes control, reduces risk and provides a kick-start solution for capturing that opportunity.
About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms.

Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2016 global revenues of EUR 12.5 billion.

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Get first-hand experience with Capgemini’s API platform / PSD2 APIs by requesting a product tour.

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