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Capgemini Announces Innovative Utility-Industry Project for Gas Natural Inc. Involving SAP® Solutions

***Capgemini to provide implementation, infrastructure and application management services
through its UtilityPath solution***

NEW YORK, August 7, 2014 – Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, today announced a multi-year project agreement with Ohio-based holding company Gas Natural Inc. Gas Natural is a leading natural gas distributor, marketer, transporter and seller with a presence in multiple territories across seven states. Capgemini will implement its UtilityPath solution, part of its Ready2Series¹, to streamline Gas Natural's business processes and create a common enterprise resource planning (ERP) platform. The solution is anticipated to facilitate future growth beyond the communities Gas Natural currently serves in Kentucky, Maine, Ohio, Montana, North Carolina, Pennsylvania and Wyoming.

Gas Natural has been working closely with Capgemini's global team of utility specialists to drive quality improvements in IT implementation, infrastructure and application support, using its UtilityPath offering. UtilityPath allows utility companies to increase overall speed-to-value and process efficiencies. The intent of this engagement is for Gas Natural to be fully equipped to streamline and improve internal and external functions such as customer service, purchasing and inventory to further support its growth and compliance efforts.

Capgemini's UtilityPath solution, built on the firm's OnePath offering hosted on Amazon Web Services (AWS), is specifically customized for utilities and helps simplify adoption of the SAP® Business Suite software. UtilityPath combines SAP software, implementation, cloud infrastructure and support from a single provider in an integrated delivery model, and enables important growth opportunities for companies in the rapidly changing energy market. It allows utilities to accelerate and manage leading practices quickly and effectively by providing an updated ERP system that can lower and, in some cases, eliminate upfront capital costs of acquiring, implementing and supporting a leading-edge SAP solution, while reducing the time needed to implement such advanced applications. Whether implementing SAP solutions from scratch or optimizing an existing implementation of SAP solutions, UtilityPath functions as a pre-configured suite of solutions that offers an accelerated approach to current implementation, which aims at vastly improving underlying work processes. By

¹ Capgemini's Ready2Series is a range of innovative, tried-and-tested Capgemini products and solutions that are focused on accelerating results with quick, affordable and low-risk implementation: www.capgemini.com/ready2series

simplifying implementation for field and key personnel, UtilityPath runs in the background of business processes, providing the back-end tools and solutions that allow companies to focus on managing their businesses.

“To successfully achieve our desired business transformation and enable future initiatives that support our vision of being a market leader and world-class organization, we recognized the need to replace our legacy ERP systems with a unified IT platform,” said Colin Russ, Chief Information Officer at Gas Natural. *“In Capgemini, we found a provider capable of delivering the solution we envisioned who understands the unique dynamics of the utility industry. Their UtilityPath solution will grow with us and enable our organization to provide customers the high-quality products and services they deserve. We’ve been impressed by Capgemini’s commitment to provide flexible and scalable solutions that suit our changing business needs in today’s evolving utility market.”*

“We’re honored to have been chosen by Gas Natural to bring the innovative solutions needed to effectively grow its business,” said Rob McKay, Senior Vice President, Application Services at Capgemini. *“With our UtilityPath solution, we’ve been able to provide an environment that simplifies crucial operations and delivers true speed-to-value by increasing visibility and control of core businesses processes. Our implementation methodologies are built on Capgemini’s deep industry experience and extensive capabilities in systems design, giving Gas Natural a framework to enable better decision making to quickly respond to new business challenges in this rapidly evolving market.”*

About Capgemini

With almost 140,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion (more than \$13 billion USD). Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, [the Collaborative Business Experience™](#), and draws on [Rightshore®](#), its worldwide delivery model. Learn more about us at www.capgemini.com.

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