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## Capgemini Receives 2017 SAP® Pinnacle Award: Customers' Choice Partner of the Year

Paris, May 11, 2017 - <u>Capgemini</u>, a global leader in consulting, technology and outsourcing services, today announced that it has received a 2017 SAP® Pinnacle Award as the Customers' Choice Partner of the Year, which recognizes its outstanding contributions as an SAP partner. SAP presents these awards annually to the top partners that have excelled in developing and growing their partnership with SAP and helping customers run better. Winners and finalists in 19 categories were chosen based on recommendations from the SAP field, customer feedback and performance indicators, including a Customers' Choice award, which recognizes a customer-nominated SAP partner.

The award marks a 10<sup>th</sup> consecutive win for Capgemini as an SAP Pinnacle award recipient. The selection process involved customer nomination and the result highlights Capgemini's Collaborative Business Experience<sup>™1</sup> model along with overall excellence in SAP project delivery especially around new wave SAP technologies such as SAP S/4 HANA, SAP Hybris and SAP SuccessFactors. Capgemini has won in the Customer Choice Partner category for the second year in a row which demonstrates its commitment towards driving the SAP business through a customercentric approach.

Capgemini was also named a finalist in the SAP Hybris Partner of the Year – large enterprise category. This is the first time Capgemini has been recognized in this category for its use of SAP Hybris to deliver a digital customer experience.

"We are delighted to receive this year our second consecutive SAP Pinnacle Customers' Choice Partner award, as this prize is the only one resulting from direct feedback of our clients across many industries and geographies, highlighting the impact of our close collaboration with SAP," said

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<sup>&</sup>lt;sup>1</sup> Capgemini's Collaborative Business Experience™ concept takes a people centered approach to technology: from strategy development through to implementation, Capgemini teams work hand in hand *with* rather than *for* clients to create unique solutions together

Olivier Sevillia, Member of the Group Executive Board, Capgemini. "We are also thrilled to be recognized as a finalist in the Hybris Partner of the Year category as it demonstrates our dedication to leveraging SAP Hybris to help our clients embrace digital, including through our "Fast Digital 4 Discrete Industries" jointly driven with SAP. "

"SAP is proudly committed to our ever-open, expanding partner ecosystem," said Bill McDermott, CEO of SAP. "No company can or should go it alone in this digital economy. SAP's partners bring domain expertise, global scale and a shared commitment to our customers. The SAP Pinnacle Awards give us the chance to salute the best of the best."

"The SAP Pinnacle Award winners represent the very best in our partner community, and we congratulate Capgemini for another well-deserved 2017 Pinnacle Awards in the category of customer choice," added Bronwyn Hastings, Senior Vice President of Business Development for SAP. "This truly reflects the strength of our partnership and the value and innovation resulting for our joint clients."

SAP Pinnacle Awards shine a spotlight on SAP's partners' remarkable contributions, acknowledging their dedication to teamwork, innovative approach and capacity to challenge what is possible to help customers achieve their goals. Award winners will be formally recognized at the SAP Global Partner Summit in Orlando, Fla. on May 15. The SAP Global Partner Summit is held in conjunction with SAPPHIRE NOW® and ASUG Annual Conference, the largest global business technology event, hosted by SAP and ASUG May 16–18.

## **About Capgemini**

With more than 190,000 people, Capgemini is present in over 40 countries and celebrates its 50<sup>th</sup> Anniversary year in 2017. A global leader in consulting, technology and outsourcing services, the Group reported 2016 global revenues of EUR 12.5 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience<sup>TM</sup>, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at www.capgemini.com.

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