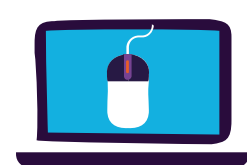
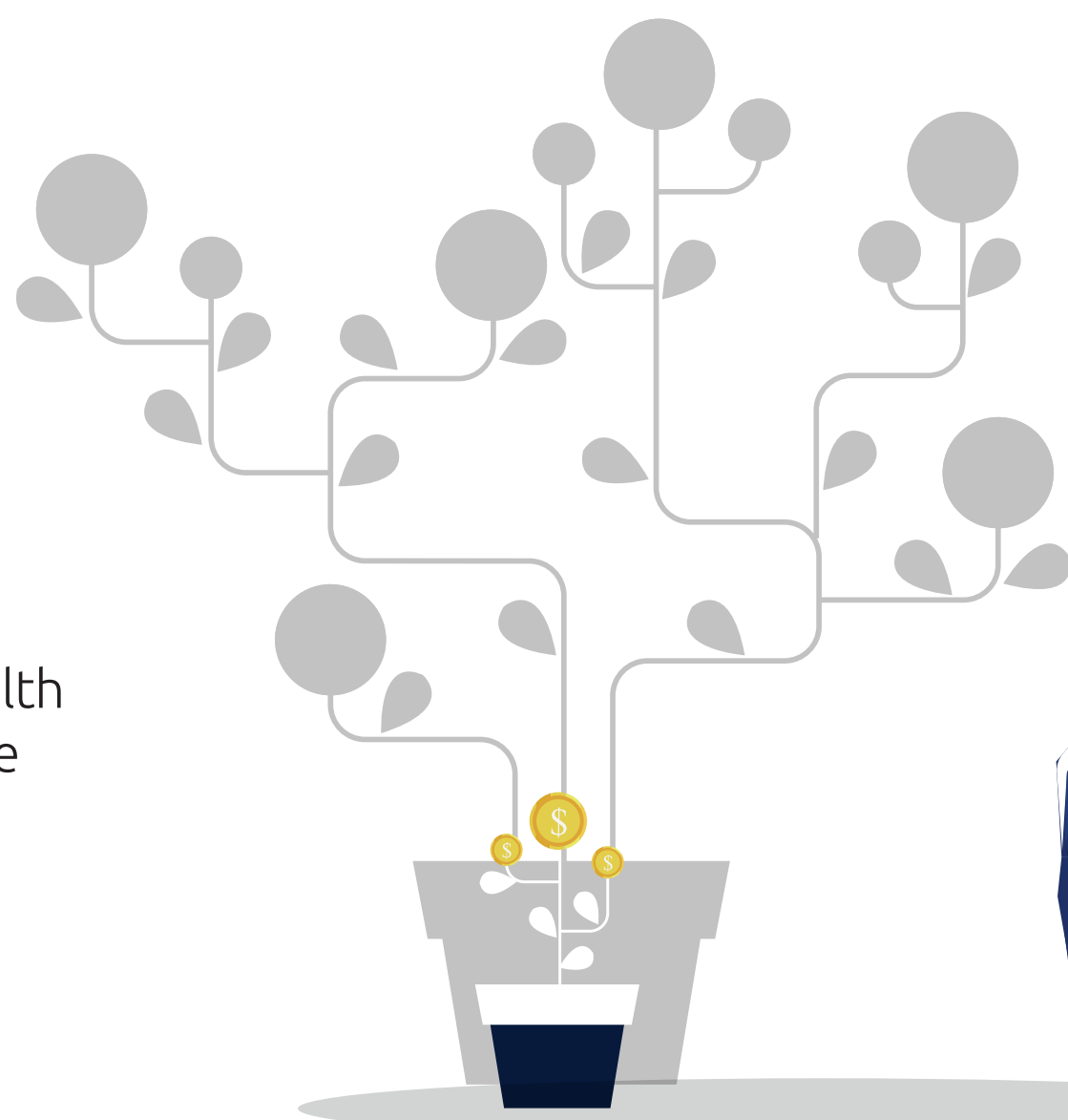


## Unforeseen circumstances demand business resilience



### Next-level digital transformation

COVID-19 spurring wealth executives to accelerate digital transformation



### Sustainable investing

Sustainable investing trend accelerated by the pandemic requires WM firms to build required capabilities

## Leverage intelligent solutions to improve customer engagement



### Technology-driven hyper-personalization

Address evolving HNWI expectations and lock in high-potential customer segments



### Next-gen client reporting

Easy, dynamic access to information and interactive client reporting



### Underserved wealth segments

Unique client needs and preferences – women and mass affluent



### Alternative data sources

Paving the way for the future of trading and investment analysis with real-time data

## Adopt an open ecosystem for enhanced go-to-market agility



### Ecosystem collaboration

Open X collaboration to boost capabilities, expand reach, and achieve cost efficiencies



### Innovative fee structures

Devise strategy to attract tech-savvy HNWIs amid FinTech innovation



### WealthTechs go beyond investment advice

Holistic financial support through value-added services and new products