Capgemini | ivalua

IVALUA

Empower cognitive procurement
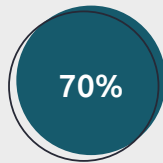in the Frictionless Enterprise

GET THE FUTURE
YOU WANT

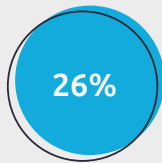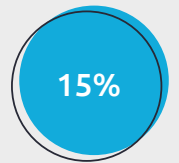| Over 90%	50%	70%	26%	30%	Up to 80%	15%
Spend procurement compliance	Increase in productivity	Operational cost savings	Identified supplier consolidation savings	Reduction in process exceptions	Reduction in sourcing cycle time	Savings in tactical and spot buy

Procurement is evolving from support function to growth enabler

In a volatile ever-changing business environment, procurement is becoming the organizations' frontline. The environment in which procurement leaders are operating has become more complex and challenging, at a time when organizations are looking to drive more value from the procurement. These challenges include:

- **Global uncertainty –** 61% of CPOs have found that risks increased over the last 12 months[1]
- **Technology complexity –** only 30% of CPOs are satisfied with their new technology experimentations[1]
- **Solution provider diversity –** over 700 new procurement start-ups worldwide since 2001[3]
- **Talent scarcity –** only 46% of CPOs believe their teams' skills and capabilities are sufficient, resulting in a hiring challenge[1]

The role of procurement in organizations is evolving from support function to growth enabler and revenue generator. However, many are still operating either first or second generation procurement operations, making the journey to a frictionless enterprise even more daunting.

Drive frictionless source-to-pay across your procurement function

Capgemini and Ivalua transform your procurement organization into an integrated, end-user-centric function that delivers frictionless, cognitive source-to-pay (S2P) operations.

Together, Capgemini and Ivalua help you control spend and drive value, while reducing your procurement and category management operating costs through a sustainable and frictionless operating model that manages the total cost of ownership of your demand and supplier pricing. It also helps you adopt the right strategies to achieve the optimal balance between your spend, efficiency, and working capital savings to deliver business outcomes that include:

- **Enhanced compliance and risk mitigation –** over 90% spend compliance in your procurement policy and increased supply chain and risk visibility
- **Increased productivity –** up to 50% increase in your productivity and 70% operational cost savings
- **Enhanced transparency and insights –** 26% identified supplier consolidation savings and 30% reduction in process exceptions through process mining
- **Increased speed to value –** up to 80% reduction in sourcing and procurement cycle time and over 15% savings in tactical and spot buy.

As an integrated solution covering the entire procurement function, Capgemini and Ivalua address friction in your source-to-pay operations at the earliest possible stage, helping you transition to– what we call – the Frictionless Enterprise.

The Frictionless Enterprise

The Frictionless Enterprise seamlessly connects processes and people, intelligently, as and when needed. It dynamically adapts to your organization's circumstances to address each and every point of friction in your business operations.

At Capgemini, we have applied the Frictionless Enterprise to enhance cohesion across our entire suite of products and services. This enables us to respond rapidly to your changing requirements and deliver your specific business outcomes in a value-focused way.

We implement ways to detect, prevent, and overcome frictions – leveraging our latest thinking, organizational design, and intelligent solutions to achieve our goal of effortless operations.

Transform your procurement function to evolve towards the Frictionless Enterprise

There are eight key indicators that determine whether your procurement function can fully support a Frictionless Enterprise:

- A user-friendly, AI-driven experience for sourcing that aligns your buyers and suppliers to reduce cycle times
- External data sources that leverage AI to drive enhanced insights and data intelligence
- An Intelligent Supplier Risk Management (economic, social, governance) function that addresses your supply base
- Integrated, AI-based contract lifecycle management and compliance tools that
- Embedded service management tools to continually monitor your process compliance
- Electronically-enabled suppliers via direct connection or third-party networks
- Predictive analytics to identify actionable risks and insights, and dynamically support future planning
- An extension of your procurement function that drive value across the entire enterprise.

The Intelligent Digital Ecosystem for Procurement

For many years, Capgemini has been building and implementing operating models around our Digital Global Enterprise Model (D-GEM). This framework serves as a blueprint for procurement around seven levers: Pyramid, Location, Competency, Process, Technology, Governance, and Pricing.

Technology has become a fundamental part of addressing the needs of operating model. To address the increasing complexity, Capgemini has developed the Intelligent Digital Ecosystem for Procurement (IDE-P). The core of IDE-P are four key components that sit on top of your ERP and other core technologies:

• **Data integration hub –** either the platform or the approach for integrating your various technology components

• **Functional enablement –** tools, point solutions, or an end-to-end platform that can be deployed to generate further value or efficiency across each of your key source-to-pay function

• **Cognitive orchestration –** how work is managed across your various stakeholders, either within individual functional tools, or as an additional service layer

• **Collaboration –** the mechanics of how procurement interacts you're your suppliers, requestors, and other stakeholders.

IDE-P not only helps you understand your current digital maturity, but also helps you develop your strategy to evolve to a frictionless operating model. Ivalua is a key part of Capgemini's partner ecosystem that supports the delivery of cognitive procurement.

The five pillars of frictionless, cognitive procurement
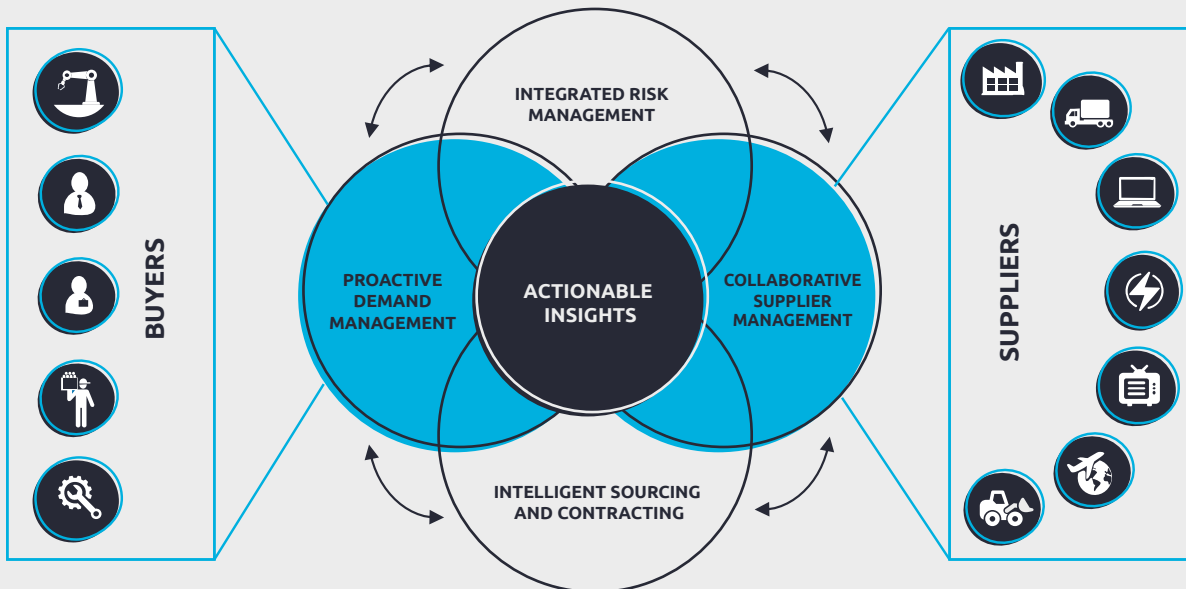
Digitally transform faster and further with Ivalua

Ivalua's complete, unified source-to-pay digital platform empowers your organization to achieve maximum product success and supply chain resilience through better supplier engagement, spend management, and collaboration across the product lifecycle.

The Ivalua platform provides a truly seamless experience at every level. This helps your procurement organization to manage all spend and suppliers without the compromises of niche solutions that have been patched together to meet the latest market demands. Technology should empower procurement at every stage, not constrain it.
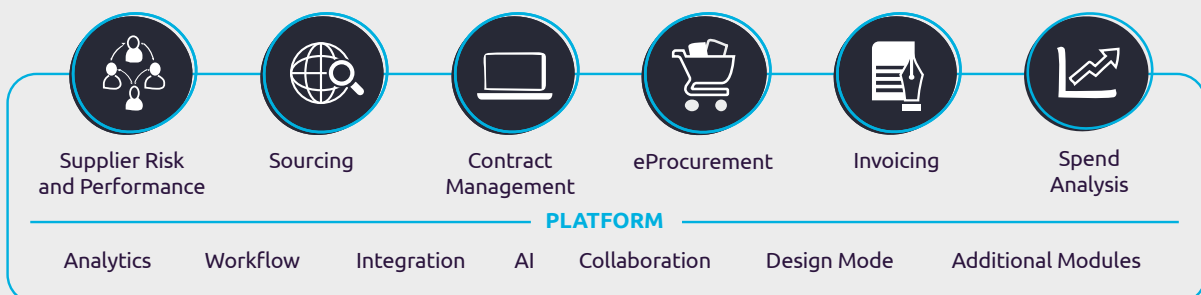
Why Capgemini?

With over 20 years of sourcing and procurement experience from hundreds of implementations and operations, our 1,000 procurement specialists can transform your entire source-to-pay (S2P) process end-to-end, delivering deep transformation, frictionless operations, together with insight and analytics 24/7/365 in 38 languages.

Our long history and strong reputation for transformation and delivery of S2P services has made a significant and positive impact on the bottom line and profitability of many of our clients. Put into practice, the expertise and experience we bring to procurement operations has delivered a range of tangible business benefits for our clients:

For an international financial services company:
- Over 90% PO compliance
- Increase in no-touch POs to 80%.

For a European energy sector company:
- 25% increase in productivity over two years
- 9% savings in tail-spend management.

For a global food company:
- 8% increase in on-time supplier payment
- Increase in touchless POs from 21% to 80% in three years.

For a large North American utility organization:
- 80% touchless invoicing with e-Invoicing
- Operational savings of over 50%.

To learn more about how Capgemini and Ivalua can transform your procurement organization into an integrated, end-user-centric function that delivers frictionless source-to-pay operations, contact: **businessservices.global@capgemini.com**

About Ivalua

Ivalua is a leading provider of cloud-based, spend management solutions. Its complete, unified platform empowers businesses to effectively manage all categories of spend and all suppliers, increasing profitability, lowering risk and improving employee productivity. Trusted by hundreds of the world's most admired brands and recognized as a leader by Gartner and other analysts, Ivalua maintains the industry's leading customer retention rate at over 98%.

Learn more at: www.ivalua.com

About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of 325,000 team members in more than 50 countries. With its strong 55-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fuelled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2021 global revenues of €18 billion.

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