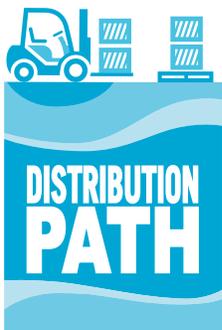


# DistributionPath

**A mid-market enterprise solution that's built for you, priced for you, and all-in-one**



As a small to mid-sized wholesaler distributor, you face the same competitive conditions as the largest competitors — exploiting growth opportunities, leveraging business intelligence, optimizing investments in IT, adapting to market conditions, increasing efficiency and effectiveness in daily operations — but with far fewer people and much smaller budgets.

Now, there's a way to get all the power of SAP without the price tag: Capgemini's all-in-one, SAP-certified solution for wholesaler-distributors: DistributionPath. Developed and supported by a global team of SAP specialists and subject-matter experts with deep, real-world experience, DistributionPath industrializes leading practices in the industry, making this the smart choice.

**People matter, results count.**

## Out-of-the-box SAP, up and running in 100+ days

This solution includes what you need to get SAP up and running, fast:

- Proprietary templates for wholesale distribution, including complete end-to-end scenarios
- Repository of reusable objects, including enhancements, layouts, interfaces, and reports
- Hundreds of ready-to-go test scenarios and scripts that reduce the time and effort of testing

Even that's not all.

Also embedded in DistributionPath are our experience in thousands of successful SAP implementations, our knowledge of industry leading practices, and our accelerated implementation methodologies and practices.

- We begin with a value chain assessment to build a business case for change.
- Each solution is designed to support core business processes, including order management, procurement, manufacturing, and distribution, as well as financials and inventory control.
- We'll help you embed key performance metrics, leading business practices, and typical improvement opportunities into your organization.
- Our proprietary methodology includes an accelerated implementation timeline, Accelerated Business Blueprint process maps, and online training and technical documentation.

- During a Day of Discovery, Capgemini can identify substantial cost savings in your supply chain, and then develop a detailed action plan to realize the benefits of an SME solution.
- In our Accelerated Solutions Environment® (ASE), we'll bring together key business stakeholders to accelerate all phases of your system development project — reducing months to weeks and weeks to days.

## Leading SAP service provider

With Capgemini on your team, you can achieve a stable and scalable solution for managing complete enterprise processes, such as order-to-cash and procure-to-pay. Every part of your business — finance, inventory management, logistics, human resources, supplier management, sales and marketing, customer relationship management — is optimized through a dynamic, integrated information system.

Because our own methods are so efficient and effective, you'll quickly start realizing a return on your investment. Capgemini works with your people and with SAP to deliver an ERP solution that works in your business — that delivers meaningful and sustainable competitive advantages.

For nearly two decades, Capgemini has been an SAP Leading Global Integration Partner. Often, Capgemini has been the first, and sometimes the only, implementation partner for many of SAP's strategic initiatives.

We deliver a full range of services, across the entire lifecycle of an SAP implementation, including design, hosting, production support, application support, and long-term system maintenance.

Most important, we're here — today and tomorrow.

## Why start from scratch?

Capgemini can deliver to your business the advantages of SAP — in half the implementation time, for a significantly lower total cost of ownership.

For more details **contact:**

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### About Capgemini

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion (approximately \$13 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at [www.capgemini.com](http://www.capgemini.com)