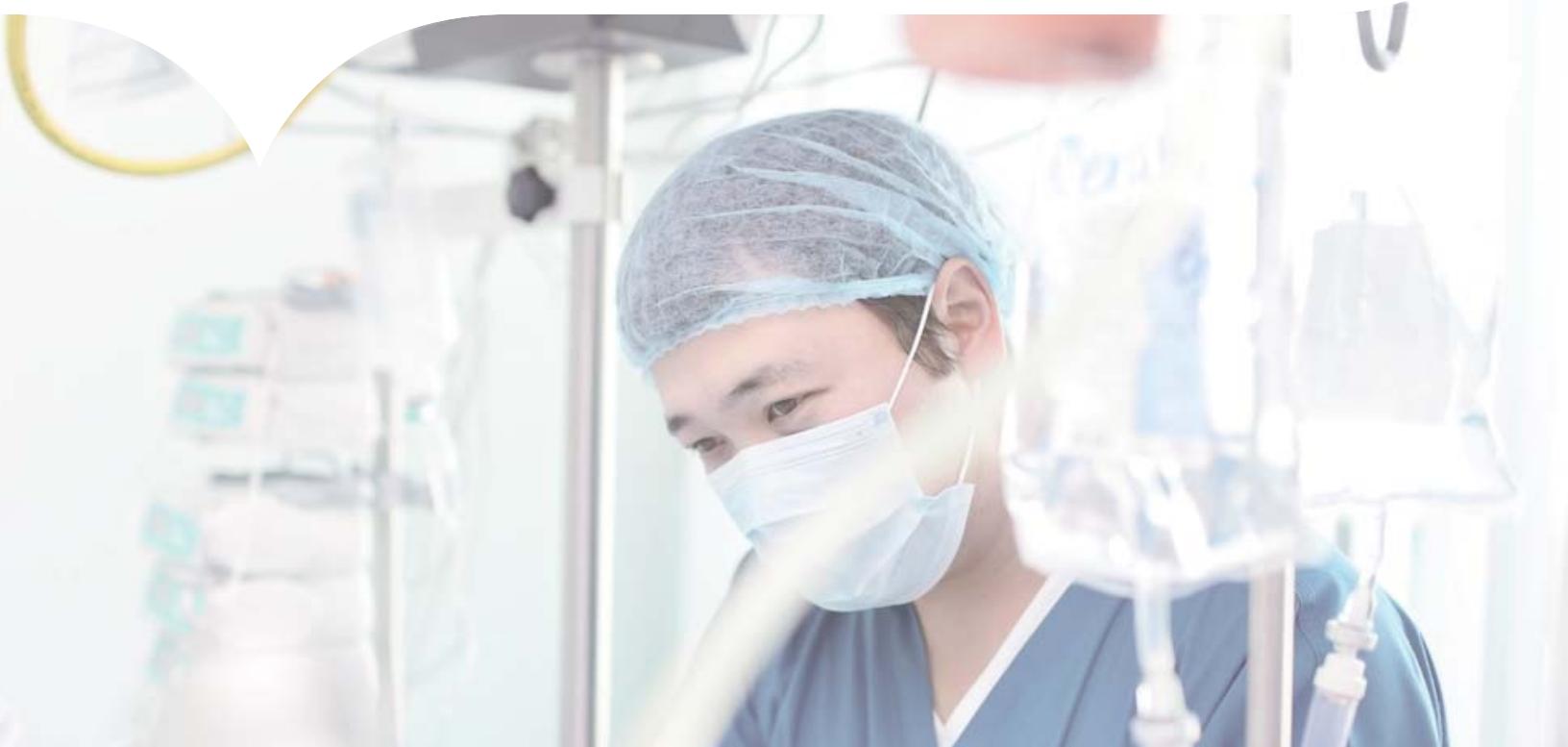
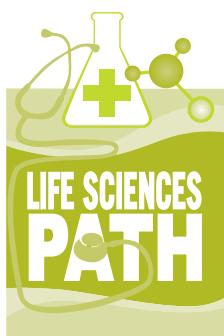


LifeSciencesPath

An affordable solution that gives your business a “jump start” on the benefits of SAP



Competing with larger adversaries is difficult; ask any mid-sized company. You face the same challenges as larger competitors but must address them with fewer staff and fewer resources.



Leaders in Life Sciences are saying that concerns around privacy and security, disaster recovery, and the consolidation of computer operating systems are near the top of their list of operational issues. Perhaps more important, the need to position their companies for growth suggests that mid-market companies must maintain operating systems that have enough flexibility to ramp up with changing market conditions without breaking the bank. Often a mid-tier company is called on to address these challenges without a dedicated team trained to manage the necessary IT systems.

Finally, a mid-market ERP solution built for you and priced for you

Capgemini's LifeSciencesPath solution is a predefined, SAP-certified configuration based on Capgemini's experience in successful implementations; our knowledge of industry leading practices; and our accelerated implementation methodologies and practices.

People matter, results count.



Capgemini's LifeSciencesPath solutions are packaged to accelerate implementation and lower your total cost of ownership in SAP so you can begin realizing a return on your investment in just 16 weeks. We can help you accomplish this using a full suite of tools and methodologies:

- Our LifeSciencesPath diagnostic tool evaluates your entire value chain to establish the business case for change using our industry-specific subject matter specialists.
- A pre-configured SAP solution based on SAP's industry experience and life sciences leading practices.
- Capgemini's proprietary iSAP methodology delivery toolkit that includes the RapidStart accelerated implementation timeline, Accelerated Business Blueprint process maps, and online training and technical documentation.

AN ACCELERATED SAP IMPLEMENTATION

LifeSciencesPath can reduce your implementation time and costs by 20 percent. Best of all, the solution is scalable for future growth.

Through Capgemini's engagement with over 150 companies operating in the discrete manufacturing industry, we produced a core set of business process metrics and blueprints within SAP that support:

LifeSciencesPath Key Templates
Leading Practice Documentation built in Solution Manager <ul style="list-style-type: none">• Process Questionnaires• Business Process Procedures• On Line User & Training Manual• Project Plan• Integration Test Plan & Scripts• Implementation Plan• Month End Close Procedures• Site Preparation Plan• Site Cutover Plan• Project Governance Model• Issue Resolution Process• Communication Plan• User Requirements Specification• Traceability Matrix• And More!

- A complete business solution to manage your supply chain, including order management, procurement, manufacturing, and distribution, as well as financials and inventory control.
- A variety of manufacturing production models like engineer-to-order, make-to-order, and make-to-stock environments.
- Capgemini's Manufacturing Industry Repository, which will help you embed Key Performance Metrics, leading business practices, and typical improvement opportunities into your organization.

CUT IMPLEMENTATION TIME WITH LifeSciencesPath

Together, Capgemini and SAP deploy fast, efficient, and stable solutions while lowering the total cost of ownership of SAP investments. iSAP, combined with SAP's Solution Manager, provides the project roadmap and the tools, templates, and techniques to accelerate delivery and promote success.

BUSINESS PERFORMANCE METRICS DIRECT TO YOUR INBOX*

Duet by SAP and Microsoft

Improve your operations out of the starting gate with dozens of preconfigured scoreboards and reports that measure your company's value chain using the power of SAP Business Warehouse*. Using Duet, Capgemini has combined our industry knowledge and our SAP experience with the power of Microsoft Office Integration to deliver results direct to your inbox.

DISCOVER YOUR LifeSciencesPath TO VALUE IN JUST ONE DAY

Finally, Capgemini ramps implementations using proprietary Accelerated Solutions Environment® (ASE) workshops, where we bring your key business stakeholders together to discuss issues and plan the acceleration of all phases of your project. By doing so, Capgemini reduces months to weeks and weeks to days. As part of your ASE Day of Discovery, Capgemini will identify substantial cost savings in your supply chain, develop a detailed action plan to realize the benefits of LifeSciencesPath, and commit to proceed forward.

Capgemini combines a world-class facilitation team, patented decision making process, global knowledge bases, and innovative workspaces to help your organization make better, faster business decisions.

LifeSciencesPath Key Features

- Pre-Built Business Scenarios based on Life Sciences leading practice
- Pre-Built Executive Dashboard
- Outlook Interface which requires no training
- Receive Reports in mail folders
- Forward reports to others for analysis
- Run ad-hoc reports in excel
- Receive variance alerts via email
- Schedule your own report delivery
- Personalize your own parameters

SAP CORE SOLUTION
Cross-Application Components (CA)
Duet Microsoft Outlook Plug-In*
Business Warehouse Scoreboards*
Financial Accounting (FI)
Controlling (CO)
Enterprise Controlling (EC)
Logistics (LO)
Sales and Distribution (SD)
Materials Management (MM)
Production Planning & Control (PP)
Quality Management (QM)
Customer Service(CS)

* Use of Duet and BW Portal is determined by your SAP License agreement.

Together, Capgemini and SAP deploy fast, efficient, and stable solutions while lowering the total cost of ownership of SAP investments.



Capgemini: Your Single Source Provider for SAP

With more than 13,500 SAP resources bringing innovative solutions to over 1,300 clients globally in 2012, Capgemini drives results for our clients on a global basis. We provide one hand to shake across the complete lifecycle: SAP licensing, implementation, hosting, application management and can even provide business transaction processing services on your SAP platform. We focus on delivering the business value you expect from a world class SAP systems integrator. With our global presence in 44 countries, Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies, as well as small and medium sized enterprises.

Capgemini brings our clients innovative solutions and delivery models. Our solutions and implementation methodologies are built on Capgemini's deep industry experience, LEAN Six-Sigma techniques, and our extensive capabilities in systems design, deployment and support. Capgemini has preconfigured, SAP-certified, industry specific solutions, as well as world-class Line of Business pre-configured solutions that can be deployed across industries, for large and small clients.

Our capabilities around cloud-based solutions, mobility, HANA, analytics, and procurement are unique in the market. Capgemini's OnePath offerings bundle SAP licenses with our services to uniquely match clients' capital or operating expense requirements which allow our customers to consume SAP technology as a service if they so desire. Our Rightshore® capability and Distributed Delivery Framework allow our clients to leverage SAP practitioners in more than 22 delivery centers around the world to deliver cost-effective solutions.

For more details **Contact:**

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About Capgemini

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion (approximately \$13 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com