

EnergyPath—a leading SAP-Certified Solution for Oil & Gas



Designed specifically to meet the needs of Oilfield Services and Midstream industries



Given the current opportunities in the rapidly-changing Energy market, successful Oil and Gas companies can't slow growth by tying up precious capital funds and can't afford a long, drawn out implementation of an ERP system. However, many of these Oil & Gas companies are struggling to scale up to the current market expansion and unlock the true potential of the business, due to outdated and disjointed systems. Let us show you how we can lower/eliminate upfront capital cost of acquiring, implementing and supporting a world-class SAP solution, while drastically reducing the time to implement.

Capgemini's EnergyPath for Oilfield Services and Midstream companies offers two striking benefits:

1. An accelerated approach to implementing SAP.
2. A true Leading Practice solution for the industry which vastly improves the underlying work processes, whether you are implementing SAP from scratch or optimizing your existing implementations. It has a number of unique differentiators which are already in use at your peer companies today. EnergyPath simplifies SAP for field and key personnel and works very effectively in the background, providing the key information for companies to focus on managing their business.

People matter, results count.

Extended with improvements from multiple implementations

- Mobility
- Dashboards
- Simplified screens
- Simplified processes



Strengthened with Industry Specific Content

- Industry processes
- Simplified workflows
- Reports
- Pre-built interfaces
- Data management
- Documentation



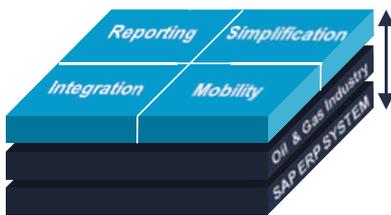
Foundation
SAP Best Practices



- Pre-integrated
- Pre-configured
- Speed to Value

Client Value

- Industry Fit
- Risk
- Quality
- TCO
- Innovation

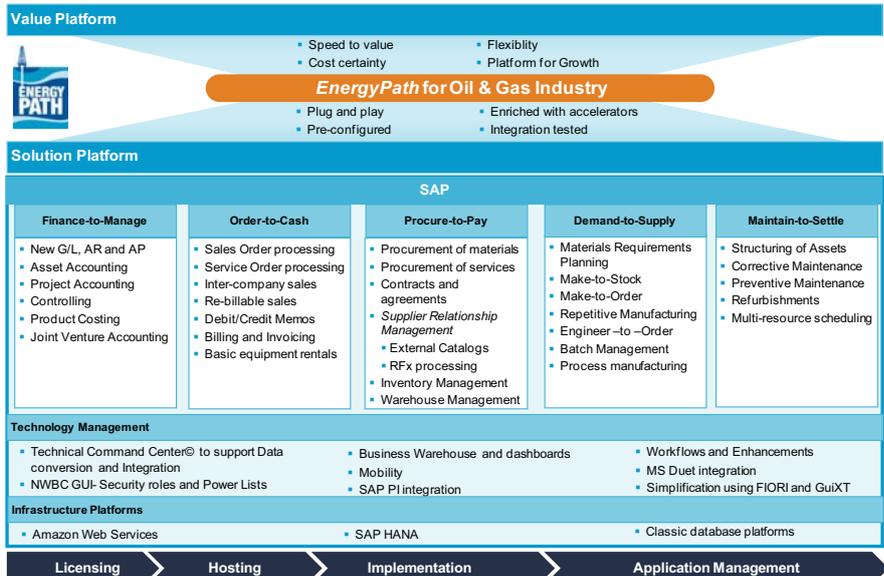


New Implementations

Capgemini will work with your organization to deploy a fast, efficient and stable EnergyPath solution, which incorporates leading practices developed from an extensive legacy of Capgemini-led SAP implementations.

Based on several successful installations over the past 8 years, EnergyPath delivers a host of benefits for new implementations, such as:

- SAP configuration and enhancements, pre-built specifically for your industry. Ability to conduct “Show and Tell” sessions with real business processes, screens and data
- Accelerated implementation timeline, business blueprint process maps, training and technical documentation
- Optional Mobility, Enterprise Portal and Business Intelligence for ease of use
- Robust iSAP methodology, bundled with SAP’s Solution Manager, to offer reliable, effective implementations. Implementations have been completed in under 100 days versus typical 8 to 10-month timelines. Our EnergyPath solution is flexible and can accommodate the needs of varying client situations with optional plug-and-play components
- EnergyPath can be leveraged as a reference model to accelerate the requirements and design project phases
- EnergyPath can be packaged as a comprehensive SAP solution, including SAP licenses and hosting licenses
- Capgemini’s Hosting and Application Maintenance services as an alternative to purchasing new equipment and training support resources



Capitalize and Improve on your Existing SAP Investment

EnergyPath not only enables companies with a proven framework to implement a new system, it can also serve as an excellent reference system to improve existing implementations within Oilfield Services and Midstream companies.

EnergyPath provides an environment that streamlines operations and provides greater visibility and control of core business processes, enabling better decision-making for quick response to industry challenges.

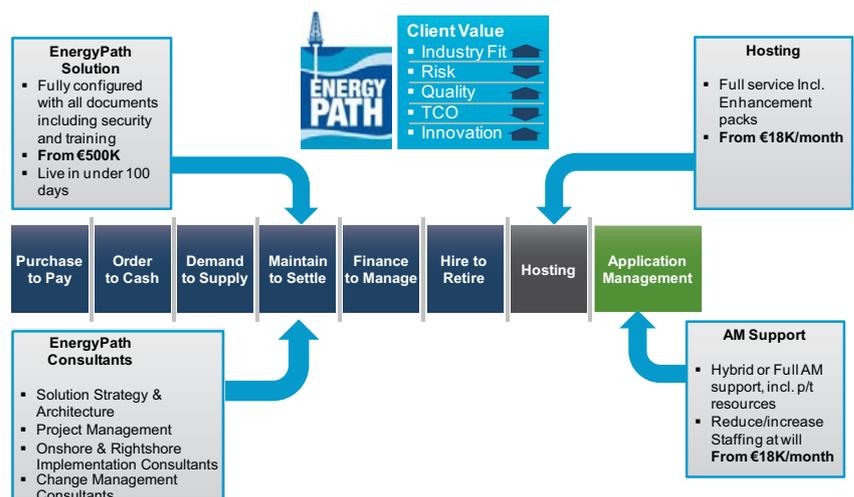
Examples of the types of improvement you can expect are:

- Going mobile: whether bar-code inventory movements or approvals on your Blackberry, iPhone or iPad.
- Adding state of the art Business Objects dashboard which show the true state of your business.
- Simplifying system usage for casual users and field personnel through much more simplified screens via SharePoint.
- Going HANA for improved system performance and analytics or Amazon Web Services for cost effectiveness.

The Capgemini-SAP relationship has resulted in a long-standing history of providing successful, customized solutions that meet or exceed client expectations. Whether it's business case development or systems integration, Capgemini has deep experience in key strategic areas including:

- SAP Roadmap/Optimization Services
 - Whether you're just starting the ERP journey or looking to maximize your existing investment
- SAP Implementation Services
 - Leveraging Capgemini's proprietary, pre-configured solution, EnergyPath, to reduce your implementation time, cost, and risk.
- SAP Hosting
 - Global-Certified SAP Cloud Hosting Partner
- SAP Application Management
 - From teams ranging from 5 to 500,000 FTEs, Capgemini provides scalability and flexibility to support your entire SAP enterprise.
- Reporting and Analytics
 - Pre-built dashboards and key performance indicators library, constructed for your industry
- Mobility
 - Leverage Afaria and Sybase Unwired Platform to increase productivity in the field and on-the-go
- ERP+
 - Harness the power of your combined Microsoft and SAP investment to improve user acceptance and improve common workflow challenges

With Capgemini as a single-source service provider managing your SAP solution, you will realize all of the operating benefits and competitive advantages you're looking for — hassle-free, at a price you can readily afford, today and in the future.



Capgemini: Your Single Source Provider for SAP

With more than 13,500 SAP resources bringing innovative solutions to over 1,300 clients globally in 2012, Capgemini drives results for our clients on a global basis. We provide one hand to shake across the complete lifecycle: SAP licensing, implementation, hosting, application management and can even provide business transaction processing services on your SAP platform. We focus on delivering the business value you expect from a world class SAP systems integrator. With our global presence in 44 countries, Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies, as well as small and medium sized enterprises.

Capgemini brings our clients innovative solutions and delivery models. Our solutions and implementation methodologies are built on Capgemini's deep industry experience, LEAN Six-Sigma techniques, and our extensive capabilities in systems design, deployment and support. Capgemini has preconfigured, SAP-certified, industry specific solutions, as well as world-class Line of Business pre-configured solutions that can be deployed across industries, for large and small clients.

Our capabilities around cloud-based solutions, mobility, HANA, analytics, and procurement are unique in the market. Capgemini's OnePath offerings

bundle SAP licenses with our services to uniquely match clients' capital or operating expense requirements which allow our customers to consume SAP technology as a service if they so desire. Our Rightshore® capability and Distributed Delivery Framework allow our clients to leverage SAP practitioners in more than 22 delivery centers around the world to deliver cost-effective solutions.

OnePath

SAP Solutions as an Operating Expense

You can take advantage of all the benefits of the SAP environment right now, yet eliminate up-front capital expenditures. Capgemini has partnered with SAP in the Oil and Gas industry to package SAP solutions as a service that can include licensing, hosting, implementation, maintenance, and even application management and business process outsourcing. Complexity is dramatically reduced by the bundling of software and services, giving you 'one hand to shake' to get things done. Further, ROI is significantly accelerated and most businesses can write off monthly fees as an operating expense. With Capgemini as your exclusive service provider, performing all aspects of an SAP solution deployment, you get the freedom to use SAP right now — without the traditional up-front investment in hardware or software. Perhaps best of all, this solution is still configured by Capgemini to meet your specific business needs.

For more details **contact:**

Leo Frehe

The Netherlands OnePath leader
Phone: +31 6 29527854
Email: leo.frehe@capgemini.com



About Capgemini

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion (approximately \$13 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com