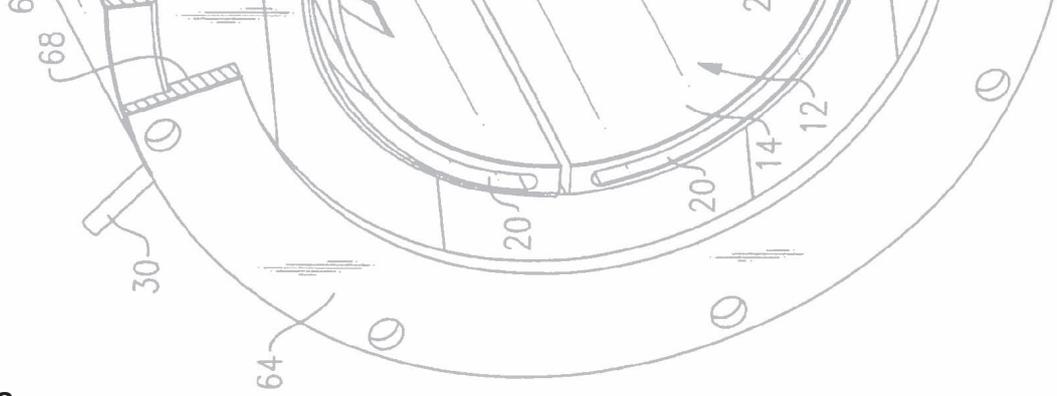


# Global Engineering Services: Accelerating Innovation



## Unlock the true potential of your product portfolio

Better management of engineering costs, competencies and talent can differentiate you from your competitors. However, product engineering and research and development costs are escalating. Rising customer expectations and complex supply chains are shortening product lifecycles. As a result, global manufacturing organizations are experiencing profound operational challenges. To sustain profitable growth, you need to partner with a product engineering expert who can help realize the true potential of your product portfolio.

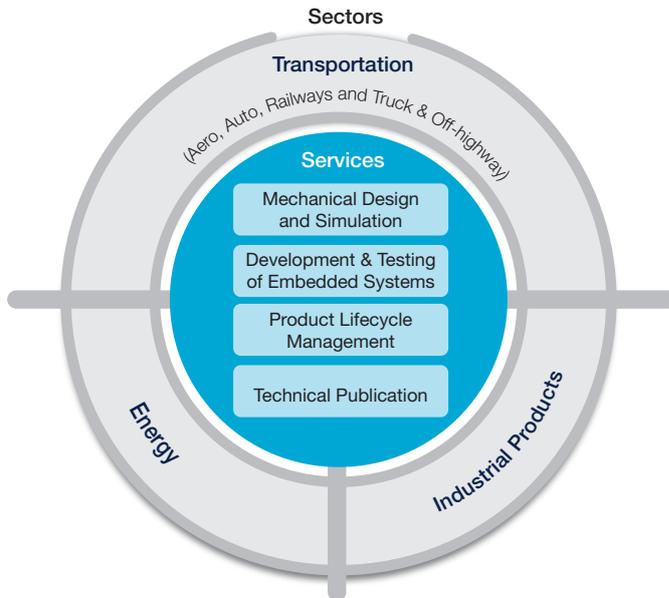


## Global Engineering Services

Capgemini Group's Global Engineering Services (GES) is a strategic offer, bringing together a range of services from design to PLM, including testing, to help firms reduce time-to-market, improve quality and increase competitiveness of their products. The GES portfolio is based on an industrialized approach and designed to help you leverage our engineering expertise, so you can:

- Focus only on building business critical competencies
- Rationalize your talent pool
- Accelerate products to market at reduced total costs

### Multiple sectors supported by GES portfolio



GES consists of the following flagship service lines:

- **Mechanical Design and Simulation:** Covers designing, modeling and analysis, value engineering, simulation services and data migration services.
- **Development and Testing of Embedded Systems:** Helps you to develop, verify and test code written to operationalize products/systems designed to deliver specific functionality, end-user experience, safety and regulatory compliance, where relevant.
- **Product Lifecycle Management:** Helps you manage product information through its lifecycle to enable lower cost of development and total cost of ownership (TCO) through consulting, implementation of tools and emerging technology services (mobility, augmented reality).
- **Technical Publication:** Our flagship Technical Publication Factory helps you to efficiently create and manage a broad range of high-quality technical publications for various end-users of the products.





## GES: Key Strengths

- **Experience:** A pool of highly skilled domain experts and investments in offshore labs consisting of more than 5000 engineers with over 20 years of experience in high-tech engineering services
- **Reduced TCO:** With industrialization, coupled with Radical Rightshore, our global delivery model enables over 90 percent of delivery from offshore locations
- **Reliability:** Assured quality and productivity benefits, transparent project management and best-in-class information security certifications to safeguard clients' intellectual property interests
- **Flexibility:** Outcome based commercial models (check Figure 1). Ready offshore resources
- **Scalability:** Multi-country presence, industrialized hiring and training

**Figure 1: Flexible Engagement Models**

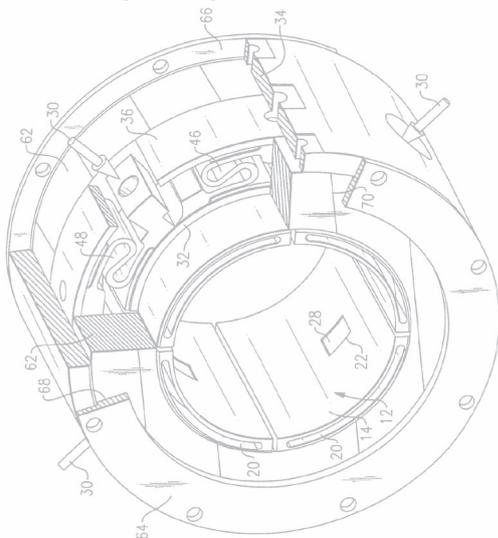
<b>GDM</b>	<b>Global Delivery Model</b> <ul style="list-style-type: none"> <li>■ Run projects using Global Delivery Model</li> <li>■ Maintain local client proximity and take advantage of offshore benefits</li> </ul>
<b>ODC</b>	<b>Offshore Delivery Model</b> <ul style="list-style-type: none"> <li>■ Set up a dedicated Offshore Delivery Center (ODC) to benefit from cost reduction</li> <li>■ Operate in Global Delivery mode to maintain client proximity</li> </ul>
<b>ROS</b>	<b>Rightshore® Outsourcing Services</b> <ul style="list-style-type: none"> <li>■ Take over an existing onshore client service/facility</li> <li>■ Transform service into Rightshore® to benefit from offshore</li> </ul>
<b>FAST</b>	<b>Footprint Assistance</b> <ul style="list-style-type: none"> <li>■ Help our clients to set up in India</li> <li>■ Assistance: Strategy, Location, Facilities, Processes, Recruitment, Hosting</li> </ul>
<b>BOT</b>	<b>Build with Transfer Option</b> <ul style="list-style-type: none"> <li>■ Build a client specific Offshore Delivery Center (ODC)</li> <li>■ Include an option to transfer that ODC to the client</li> </ul>
<b>CTO</b>	<b>Offshore Captive Take Over</b> <ul style="list-style-type: none"> <li>■ Take over an existing client's offshore captive center</li> <li>■ Operate center in client dedicated mode or in mutualization mode</li> </ul>
<b>LBS</b>	<b>Local Business Services</b> <ul style="list-style-type: none"> <li>■ Work as a local service provider to captive units and local companies</li> <li>■ Global/Local contract with local Purchase Order in INR</li> </ul>

“GES will continue the Capgemini tradition of partnering with our clients to meet the requirements of a dynamic and competitive global market. With our robust infrastructure and competencies, we will help our clients secure growth by reducing their time-to-market, without compromising on quality.”

**Aruna Jayanthi,**  
CEO, Capgemini India

“With GES, Capgemini and Sogeti are entering the engineering services market as a global player. We will leverage the existing synergies between IT and engineering services, and we will take benefit from Sogeti High Tech’s decades of experience and expertise, especially in aerospace and energy.”

**Dominique Lafond**  
CEO, Sogeti High Tech



For more details contact:

**Girish Wardadkar**  
girish.wardadkar@capgemini.com  
For more information write to:  
globales.in@capgemini.com



### About Capgemini and Sogeti

With more than 130,000 people in 44 countries, Capgemini is one of the world’s foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™ and draws on Rightshore®, its worldwide delivery model.

Sogeti is a leading provider of technology and software testing, specializing in Application, Infrastructure and Engineering Services. Sogeti offers cutting-edge solutions around Testing, Business Intelligence & Analytics, Mobile, Cloud and Cyber Security. Sogeti brings together more than 20,000 professionals in 15 countries and has a strong local presence in over 100 locations in Europe, USA and India. Sogeti is a wholly-owned subsidiary of Cap Gemini S.A., listed on the Paris Stock Exchange.

Global Engineering Services is a strategic offer from the Group, bringing together a range of services from Design to Product Lifecycle Management, including Testing, to help firms to reduce their time to market, improve the quality of their products, and increase their competitiveness.

For more information, please visit:  
[www.capgemini.com/ges](http://www.capgemini.com/ges)  
[www.sogeti.com/ges](http://www.sogeti.com/ges)