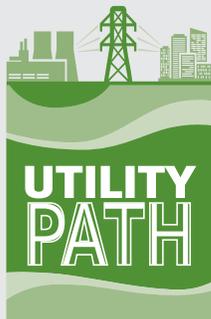




# UtilityPath—a leading digital platform for the Utility Sector

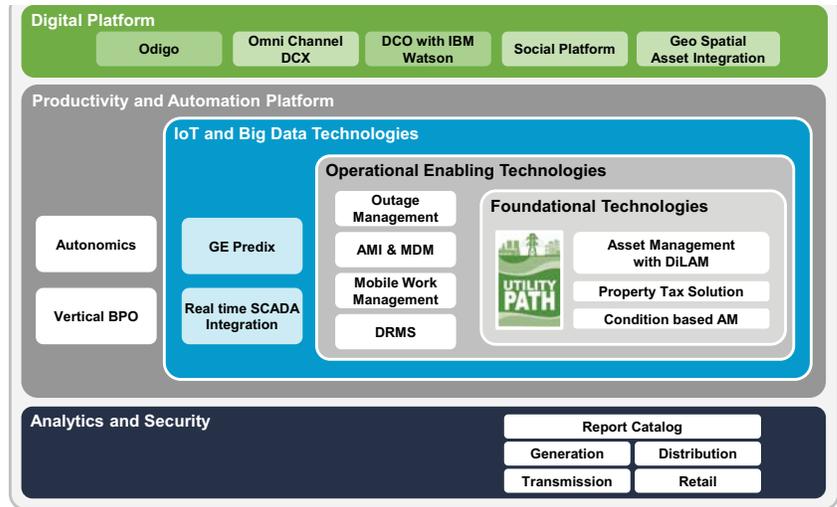
Designed specifically to meet the needs of the Utility Sector



Given the current opportunities in the rapidly-changing Energy market, successful Utility companies can't slow growth by tying up precious capital funds and can't afford a long, drawn out implementation to establish a digital platform. However, many of these Utility companies are struggling to scale up to the current market expansion and unlock the true potential of the business, due to outdated and disjointed systems. Let us show you how we can help lower/eliminate upfront capital cost of acquiring, implementing and supporting a leading digital platform leveraging SAP S/4HANA at its core, while drastically reducing the time to implement.

Capgemini's UtilityPath for Utility companies offers three striking benefits:

1. An accelerated approach to implementing a digital core with SAP S/4HANA.
2. A true leading practice solution for the industry which vastly improves the underlying work processes, whether you are implementing SAP from scratch or optimizing your existing implementations. It has a number of unique differentiators which are already in use at your peer companies today. UtilityPath simplifies SAP for field and key personnel and works very effectively in the background, providing the key information for companies to focus on managing their business.
3. A platform extensible to DiLAM (Digital Asset Lifecycle Management), Smart Metering, Analytics and Digital Customer Experience platforms.

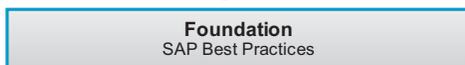


## New Implementations

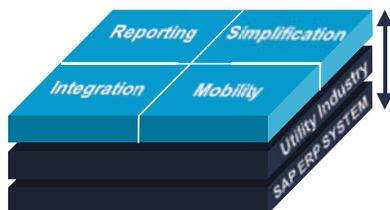
Capgemini will work with your organization to deploy a fast, efficient and stable UtilityPath solution, which incorporates leading practices developed from an extensive legacy of Capgemini-led SAP implementations.

Based on several successful installations over the past eight years, UtilityPath delivers a host of benefits for new implementations, such as:

- SAP configuration and enhancements, pre-built specifically for your industry. Ability to conduct “Show and Tell” sessions with real business processes, screens and data.
- The business processes include multiple services, i.e., Electric, Gas and Water (Waste Water, Storm Water), variety of solutions (e.g., Property Tax, Rental Solution) and pre-built deregulated EDI scenarios (through IDEX).
- Accelerated implementation timeline, business blueprint process maps, training and technical documentation.
- Optional Mobility, Enterprise Portal and Business Intelligence for ease of use.
- Robust iSAP methodology, bundled with SAP’s Solution Manager, to offer reliable, effective implementations. Implementations have been completed in under 100 days versus typical 8 to 10-month timelines. Our UtilityPath solution is flexible and can accommodate the needs of varying client situations with optional plug-and-play components.
- UtilityPath can be leveraged as a reference model to accelerate the requirements and design project phases.
- UtilityPath can be packaged as a comprehensive SAP solution, including SAP licenses and infrastructure licenses.
- Capgemini’s Infrastructure and Application Maintenance services as an alternative to purchasing new equipment and training support resources.
- UtilityPath can be leveraged to integrate with Capgemini’s DiALM (Digital Industrial Asset Lifecycle Management) solution providing a single source of truth across asset lifecycle, from Design to Operations. This will provide a holistic view, seamlessly bridging CIS world with Engineering & Operations, thus minimizing customer impact and operational inefficiencies.
- UtilityPath can be leveraged for Capgemini’s Digital Customer Experience (DCX) through integration with Odigo — unifying front and back-office operations under one 360°, customer-centric omni-channel platform for better customer and agent experiences.



- Pre-integrated
- Pre-configured
- Speed to Value



## Capitalize and Improve on your Existing SAP Investment

UtilityPath not only enables companies with an established framework to implement a new system, it can also serve as an excellent reference system to improve existing implementations within utility companies.

UtilityPath provides an environment that streamlines operations and provides greater visibility and control of core business processes, enabling better decision-making for quick response to industry challenges.

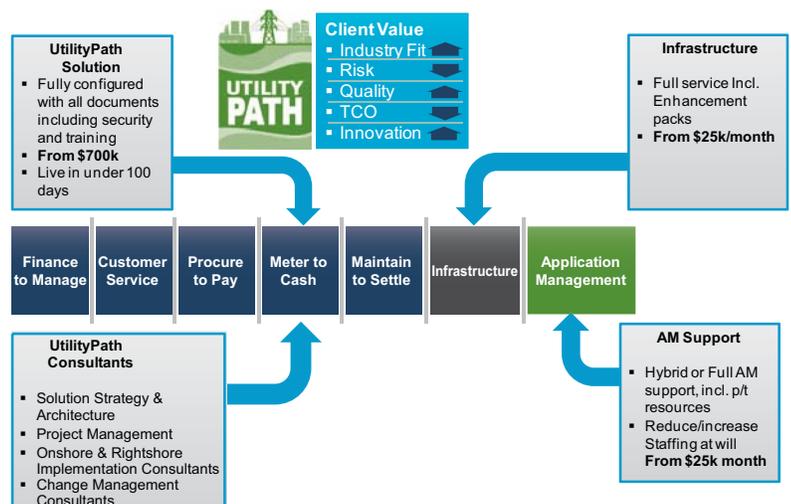
Examples of the types of improvement you can expect are:

- Going mobile: whether bar-code inventory movements or approvals on your Blackberry, iPhone or iPad.
- Simplifying system usage for casual users and field personnel through much more simplified screens via SharePoint.
- Adding state of the art Business Objects dashboard which show the true state of your business.
- Going smart metering or HAN integration.
- Improved system performance and analytics or Amazon Web Services for cost effectiveness.

The Capgemini-SAP relationship has resulted in a long-standing history of providing successful, customized solutions that meet or exceed client expectations. Whether its business case development or systems integration, Capgemini has deep experience in key strategic areas including:

- SAP Roadmap/Optimization Services
  - Whether you're just starting the ERP journey or looking to maximize your existing investment
- SAP Implementation Services
  - Leveraging Capgemini's proprietary, pre-configured solution, UtilityPath, to reduce your implementation time, cost, and risk
- SAP Infrastructure
  - Global-Certified SAP Cloud Infrastructure Partner
- SAP Application Management
  - From teams ranging from 5 to 500,000 FTEs, Capgemini provides scalability and flexibility to support your entire SAP enterprise
- Reporting and Analytics
  - Pre-built dashboards and key performance indicators library, constructed for your industry
- Mobility
  - Leverage Afaia and Sybase Unwired Platform to increase productivity in the field and on-the-go
- ERP+
  - Harness the power of your combined Microsoft and SAP investment to improve user acceptance and improve common workflow challenges

With Capgemini as a single-source service provider managing your SAP solution, you will realize all of the operating benefits and competitive advantages you're looking for — hassle-free, at a price you can readily afford, today and in the future.





## Capgemini: Your Single Source Provider for SAP

Capgemini, a Global SAP Partner, drives results through licensing, implementation, infrastructure and application management in key industries across the globe. With more than 17,500 SAP resources, we focus on delivering business value through our SAP Delivery and Solution Design Centers using our Intellectual Property solutions for the Cloud, Analytics, HANA; our OnePath pricing and licensing models; and preconfigured industry solutions across the entire lifecycle of services.

As a global award winning SAP systems integrator, Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies, as well as, small and medium sized enterprises.

Our solutions and implementation methodologies are built on Capgemini's deep industry experience, LEAN Six-Sigma techniques, and our extensive capabilities in systems design, deployment and support.

Because we understand and have extensive experience in SAP, your business, and your industry, we deliver results anytime anywhere.

## People matter, results count.

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## OnePath

### SAP Solutions as an Operating Expense

You can take advantage of all the benefits of the SAP environment right now, yet eliminate up-front capital expenditures. Capgemini has partnered with SAP in the Oil and Gas industry to package SAP solutions as a service that can include licensing, infrastructure, implementation, maintenance, and even application management and business process outsourcing. Complexity is dramatically reduced by the bundling of software and services, giving you 'one hand to shake' to get things done. Further, ROI is significantly accelerated and most businesses can write off monthly fees as an operating expense. With Capgemini as your exclusive service provider, performing all aspects of an SAP solution deployment, you get the freedom to use SAP right now — without the traditional up-front investment in hardware or software. Perhaps best of all, this solution is still configured by Capgemini to meet your specific business needs.

## For more details contact:

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## About CCMS

Capgemini Cloud Managed Services (CCMS) is a premier enterprise ready service that delivers a framework and robust platform to support business-critical applications on the public clouds. CCMS enables our clients to deploy, manage, and secure the infrastructure in the cloud through a consumption based cost effective tiered delivery model. Our platform provides common deployment and support models across major public cloud environments to deliver a total cloud infrastructure management stack. Through a tiered service delivery model, CCMS delivers Proactive Monitoring, Infrastructure Support, OS Upgrades, OS Patching, Virus Protection, Networking, and Service Desk Services in one combined service. CCMS delivers the confidence that an enterprise would expect when running workloads in their own data center by supplying Cloud "abstraction" to simplify the ongoing management, operations, and governance.

## About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2016 global revenues of EUR 12.5 billion.

Learn more about us at

[www.capgemini.com](http://www.capgemini.com)