

Capgemini's AutoPath & Digital Delivery



A leading SAP-certified solution for automotive suppliers providing a holistic approach to accelerated SAP S/4 enablement



Capgemini's SAP S/4 AutoPath is a solution for organizations that want to align with automotive industry leading practices and promote the standardization and simplification of business operations. By combining the AutoPath solution with Capgemini's Digital Delivery Framework, businesses can experience an accelerated speed to value for their SAP implementation.

Automotive Suppliers are under immense competitive pressures to adapt to the following industry challenges:

- Growing business with stable profitability in spite of instability in European business
- Price pressure from OEMs resulting in unfavorable terms and conditions
- Ever-increasing complexity of products and the need for suppliers to engineer and produce parts globally
- Improved profit margins for product innovators and OEM's willingness to fund R&D investments

AutoPath is Capgemini's SAP All-in-One ERP solution that enables automotive suppliers to streamline operations, providing greater visibility and control of core business processes. The solution can be deployed to enable innovation, acceleration, and value as well as provide enhanced capability maturity.

Industry Highlights:

- ERP: Pre-configured SAP solution to manage Schedule Agreements, Forecast and JIT Delivery schedules, establish production schedules, automated Kanban execution, OEM Labeling and EDI based VMI with customers and suppliers
- A repository of OEM EDI messages and label formats including GM, Ford,Chrysler

AutoPath is delivered through our Digital Delivery Framework to accelerate the project timeline while driving a higher quality solution. The Digital Delivery Framework combines Lean and Agile tools to take our implementation approach to the Cloud. Together we drive quality and acceleration through robust, pre-populated process content and automation of project processes.

AutoPath is based on integrated End-to-End SAP processes designed for Automotive Suppliers

AutoPath business scenarios provide a broad scope of out-of-the-box best practices to suit the needs of your business and address common challenges within the automotive supplier sector. **AutoPath allows you to focus 80% of the effort on the 20% of the business that drives 80% of the value.**

AutoPath prebuilt business process scope includes the following Value Streams:

- **Finance-to-Manage** – Integrated SAP S/4 Finance across all operations
- **Procure-to-Pay** – Optimized procurement process and supplier quality
- **Order-to-Cash** – Frictionless customer processing to increase loyalty and profitability
- **Demand-to-Supply** – Multi-mode Manufacturing with Connected Manufacturing powered by IoT
- **Maintain-to-Settle** – Integration maintenance including Predictive Maintenance powered by IoT
- **Service-to-Cash** – Provide new opportunities to optimize the aftermarket potential

An implementation starting with AutoPath will help you achieve these outcomes:

- Accelerated deployment without sacrificing quality
- Clearly defined scope and time-frame
- Pre-configured end-to-end business scenarios
- Pre-defined implementation with a fixed price
- Reliable, repeatable delivery

Capgemini is doing things differently... Are you ready to join the Next Generation of SAP Digital Transformation projects ?

Figure 1: Capgemini's Modular Services Portfolio for SAP Business Suite powered by SAP HANA

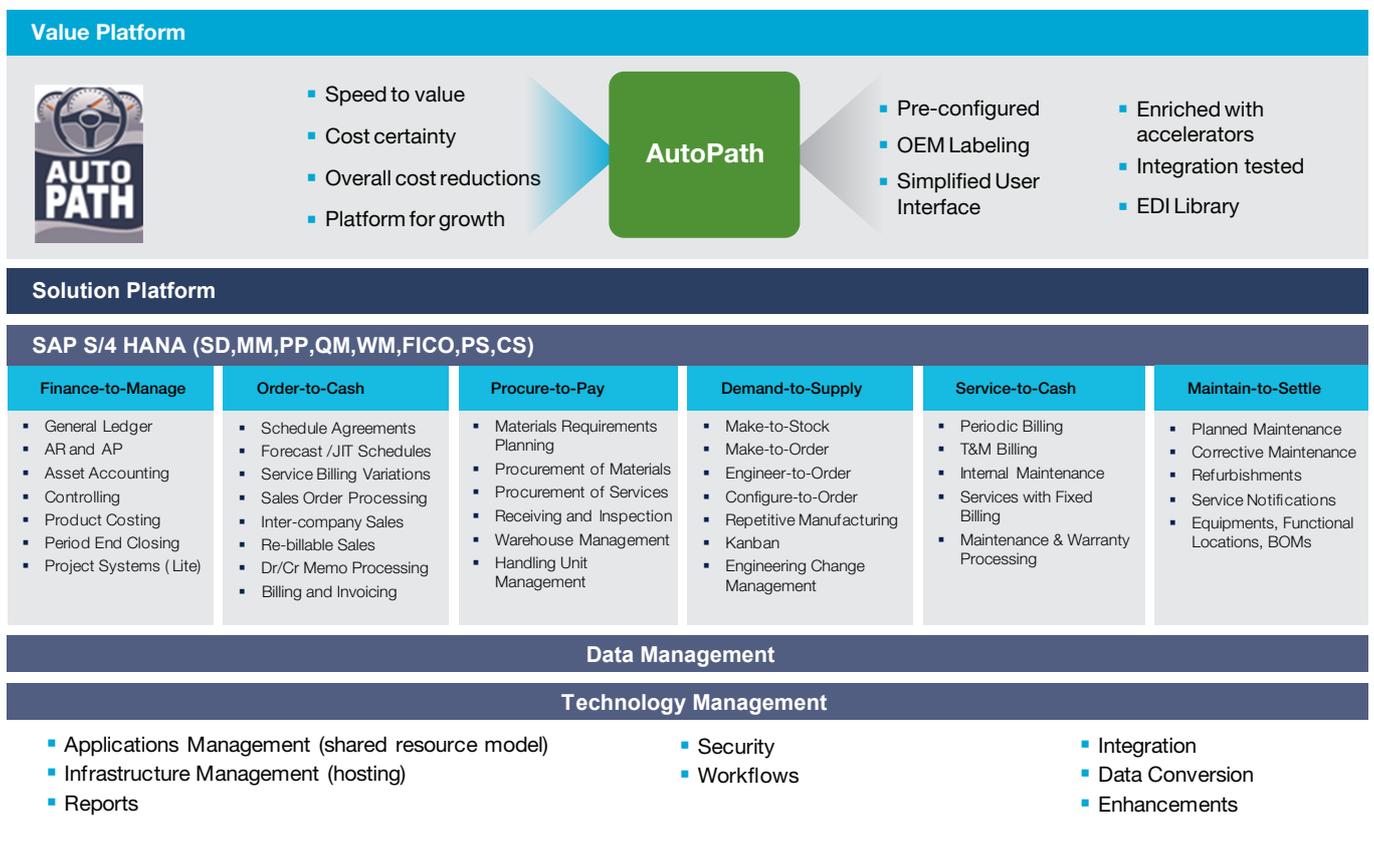
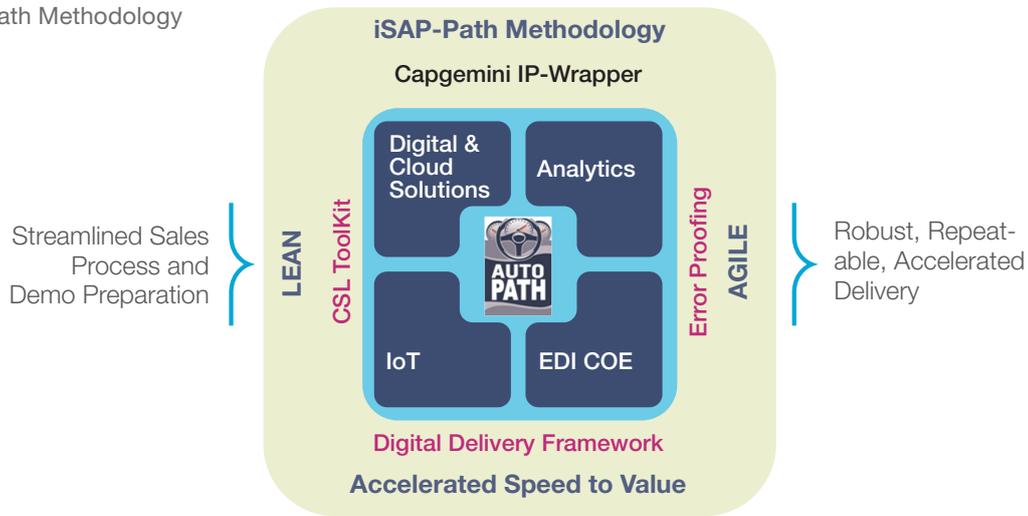


Figure 2: iSAP-Path Methodology



The AutoPath solution forms the digital core of what we deliver. Modular components enhance the pre-built industry-specific solutions offered:

- Solution Design Center – factory-based object design development with pre-built manufacturing objects
- Analytics – pre-built analytics offering designed to address manufacturing needs
- IoT – Predictive Maintenance and Connected Manufacturing
- EDI COE – OEM EDI and Labeling experts and reusable content for common platforms

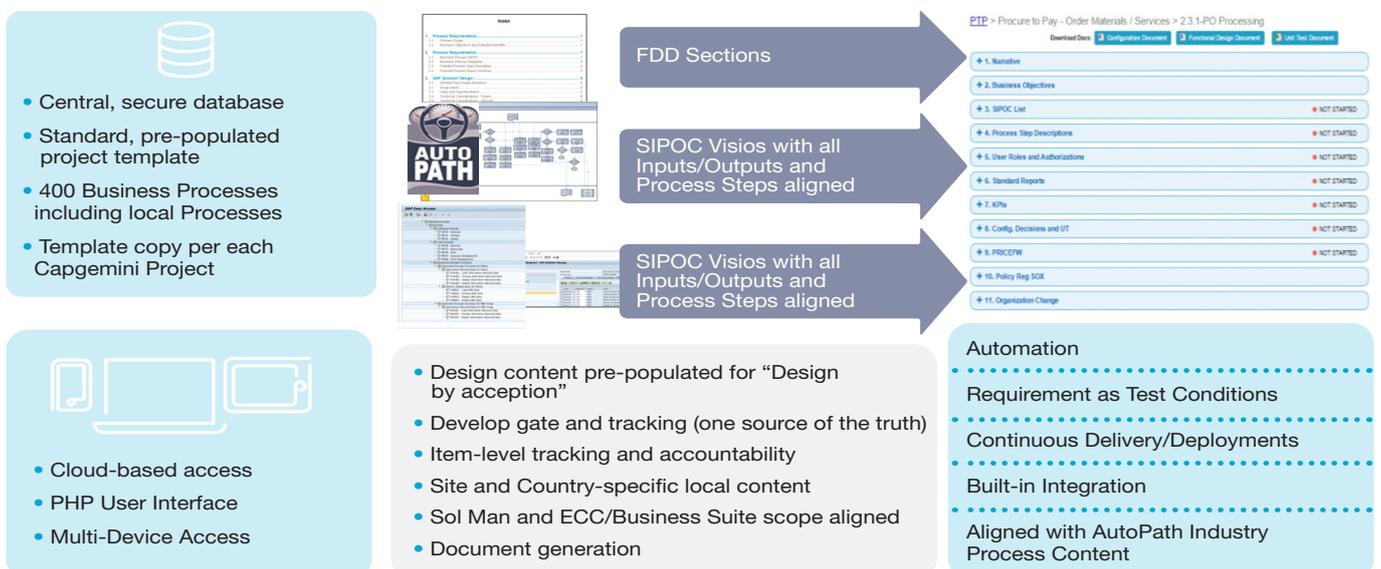
Introducing the Digital Delivery Framework (DDF) – combining Lean and Agile to automate and streamline your implementation

Cappgemini has completely reinvented how we drive SAP implementations by automating and pre-building solution design and documentation content. Based on the Lean

concept of Error Proofing, the DDF removes many Non-value add activities that were accepted as part of the old way of working and embeds check listed quality and detail into the design. The DDF database contains prepopulated content for over 400 business processes including all of the AutoPath Industry-specific processes. This drives an error-proofed approach to design, tying each process to the individual configuration nodes and key decisions required to complete that piece.

- Error-proofed design enables an Agile ‘BuildPrint’ iterative design and build as opposed to a standard waterfall
- Automation of status reporting and centralized database for development and data tracking
- Accessible from any tablet, phone, PC – check the status of the program and access documentation from anywhere
- Pre-built process content available in a centralized database

Figure 3: Digital Delivery Framework (DDF)



To schedule a conversation, demonstration or for additional information, please contact:

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Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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