

CHROME – Center of Excellence for Manufacturing

Accelerate execution at optimum costs with improved quality leveraging Capgemini's industry specific solution offerings and enablers

In recent times, Global Manufacturing Sector has been showing a steady improvement and recovery. With the recession behind its back, the market is evolving for companies to expand and improve. While M&A activities are gaining momentum, the year ahead is full of challenges and opportunities for growth. In a dynamic market like this, innovation would prove to be the harbinger for success. Time demands variety in innovation from manufacturers that would not only create harmonized and standardized processes bettering the industry bench-marks but also serve customers better than the competition. Capgemini recognizes

this need and addresses these key focus areas with sector relevant offerings:

- **Innovation & lifecycle Management:** Innovation processes & systems in the Manufacturing world.
- **One Manufacturer:** Harmonising and standardizing processes and systems across a manufacturers spread of operations.
- **Service Management:** Move from selling manufacturing products to services.

PLM Software integration with ERP (SAP ECC 6.0) System. On top of this integration framework, CHROME has deployed several business scenarios within the lab. The business driven approach for integration framework ensures that the critical business needs of seamless data integration and visibility between PLM and ERP systems are addressed. Requirements such as – E-BOM to M-BOM transfer & update; E-BOM to M-BOM compare; ECO push to ERP; Part visibility in PLM etc. are pre-configured for the mentioned PLM and ERP applications. Observed benefits range from an 8% reduction in scrap of material unusable in production to a whopping 75% reduction in time and cost errors associated with BOM data entry.

The pre-configured templates are SAP ECC6.0 instances enabled with DIMP in cases required to execute scenarios which when rolled out could help to reduce the project time by 20% and project cost by 40% (Small and Medium Enterprise's) for SAP global template and roll out projects.

The solutions are characterized by:

- High Solution Acceptance in the business community
- Flexibility and extendable nature
- Modular approach as building blocks
- Open IT architecture

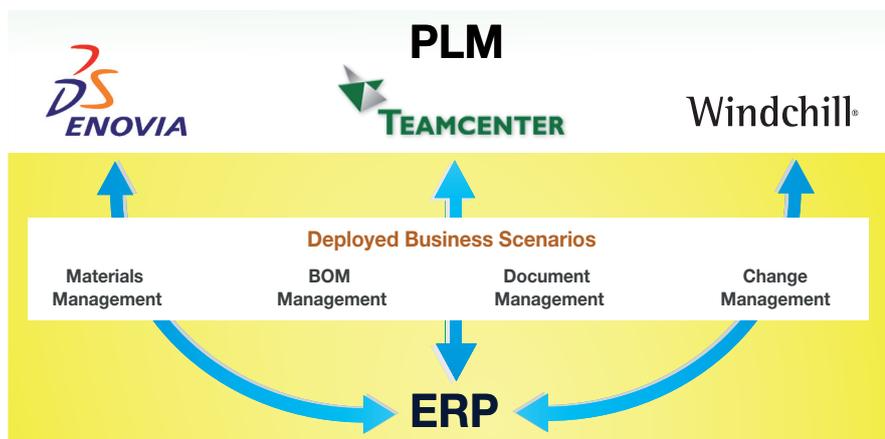
We also offer solution for cross business entity, plant processes, financial and logistical domain for manufacturing companies in form

Leadership via published position paper like:

- Service as a Strategy
- A New Industrial Service
- AgeEvolutions in Service Management

Other offerings from CHROME

- Sales and dealer financing solution for Auto industry
- Mobile based solution for SAP SCM Social Network Leverage for Auto Industry (SaaS based)
- SAP Auto Dealer business solution
- MS Dynamics template
- Oracle LS Template
- Automotive Mobile management
- Proof-of-concept



Pre-Configured Solutions

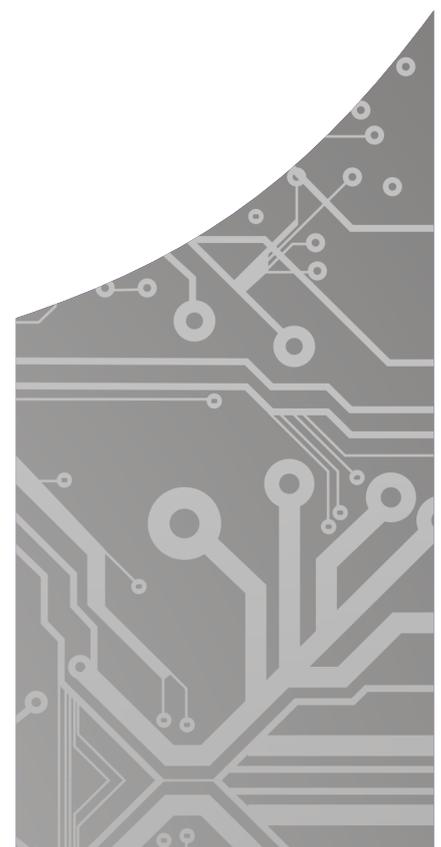
Pre-configured template, an offering by CHROME is a set of configured SAP instances imbibing industry best practices and associated documentation. SAP modules with End-to-end processes currently available for Auto-Supplier, Auto-Dealer, Auto-OEM, Industrial Machinery, Collaboration (cProjects & cFolders) and the Metal Industry. These provide a customer a holistic visualization on how the various processes are carried out in the manufacturing industry starting from Product Launch, Order to Cash, JIT & JIS, Purchase to pay and Forecast to production.

of Proof of Concepts to meet the dynamically changing requirements.

Service Management

CHROME provides wide portfolio of solutions focused on the entire value chain with mobile enabled service management solutions using Clicksoftware®. Proven expertise in executing strategic service transformation projects at a numerous companies across sub-segments successfully enabling them to establish service businesses put Capgemini on the forefront of Service Management project executioners.

- Significant contribution to Thought



Why Capgemini

Today's intensely competitive business environment demands that systems must quickly go live, at lower costs and minimal risk but with measurable benefits. CHROME combines Capgemini's deep industry knowledge and global delivery capabilities with proven systems implementation and support experience to deliver sustainable results across manufacturing companies of all sizes.

Deep Industry Knowledge:

Our global manufacturing practice delivers solutions to manufacturing organizations across a wide range of industries. Capgemini has over 1,000 manufacturing clients around the globe.

Delivery Capabilities:

As a leading provider of technology and consulting services, Capgemini has over 16,000 systems integrators and management consultants working in the manufacturing industry.

Leveraging Alliances and Partnerships:

At Capgemini, we collaborate with partners such as SAP and Microsoft to help our manufacturing clients achieve optimal results. We combine our understanding and experience of the manufacturing industry with our partners' cutting-edge technology solutions, creating tailor-made solutions that help our clients achieve superior performance.



About Capgemini

With more than 115,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com

Rightshore® is a trademark belonging to Capgemini

For further information or live demo's please drop us a mail at chromesupport.in@capgemini.com