

# FULL YEAR 2023 PERFORMANCE



## REVENUES

**€22,522m** ▲ +4.4% YoY cc\*

## OPERATING MARGIN\*

**13.3%** ▲ +0.3pts YoY

## ORGANIC FREE CASH FLOW\*

**€ 1,963m**

## BOOKINGS

**€23,887m** ▲ +2.6% YoY cc

## HEADCOUNT

**340,400** ▼ -5% YoY

## NORMALIZED EPS\*

**€12.44** ▲ +8% YoY

## RETURNS TO SHAREHOLDERS

**€1,445m** Dividend payment & share buybacks

SECTORS	Manufacturing	Financial Services	Public Sector	Consumer Goods & Retail	Telco, Media & Technology	Energy & Utilities	Services
SHARE OF GROUP REVENUES	27%	22%	14%	13%	11%	8%	5%
REVENUES GROWTH YOY CC	+7.8% ▲	+1.0% ▲	+10.6% ▲	+1.9% ▲	-3.3% ▼	+5.0% ▲	+3.8% ▲

  

REGIONS	Rest of Europe	North America	France	UK & Ireland	APAC & LATAM
SHARE OF GROUP REVENUES	30%	29%	20%	12%	9%
REVENUES GROWTH YOY CC	+7.6% ▲	-1.3% ▼	+6.1% ▲	+7.9% ▲	+4.6% ▲
OPERATING MARGIN	11.7%	15.6%	12.6%	18.6%	12.2%

YoY cc: Year-on-Year at constant currencies.

\*The terms and alternative performance measures marked with an (\*) are defined and/or reconciled in the appendix to the press release

For more information, see the press release on <https://investors.capgemini.com/en/>

# Q4 2023 PERFORMANCE



## REVENUES

**€5,616m** ▼ -0.2% YoY cc\*

## BOOKINGS

**€6,643m** ▲ +2% YoY cc

## HEADCOUNT

**340,400** ▼ -5% YoY

SECTORS	Manufacturing	Financial Services	Public Sector	Consumer Goods & Retail	Telco, Media & Technology	Energy & Utilities	Services
SHARE OF GROUP REVENUES	27%	21%	15%	13%	11%	8%	5%
REVENUES GROWTH YOY CC	+0.5% ▲	-4.3% ▼	+7.0% ▲	-1.6% ▼	-8.0% ▼	+5.9% ▲	+0.9% ▲

REGIONS	Rest of Europe	North America	France	UK & Ireland	APAC & LATAM
SHARE OF GROUP REVENUES	31%	28%	21%	12%	8%
REVENUES GROWTH YOY CC	+2.7% ▲	-6.6% ▼	+2.5% ▲	+2.7% ▲	+1.1% ▲

YoY cc: Year-on-Year at constant currencies.

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