Press contact:
Hester Decouz
Tel.: +44 (0)370 904 5758
E-mail: hester.decouz@capgemini.com

Capgemini announces expanded collaboration with Amazon Web Services

Dedicated migration factory is one example of added support for 'Capgemini Cloud Choice with Amazon Web Services'

Paris, 23 February 2016, Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, today announced that it is dedicating more global resources to help enterprise customers build and migrate applications on Amazon Web Services (AWS). As part of its extended cloud services program, which includes cloud advisory, migration and managed business services, 'Capgemini Cloud Choice with Amazon Web Services' will see Capgemini further invest in its dedicated migration factory, leverage AWS technology and develop sector-specific IP solutions hosted on AWS.

The Capgemini migration factory for AWS, in Chennai and Bangalore, will support customers' migration of enterprise applications to the AWS Cloud. More than 1000 professionals are anticipated to be trained across India, the UK, the US, Netherlands and France by the end of 2016. The migration factory will use the AWS Cloud Adoption Framework (AWS CAF) planning tool as part of its methodology to enable enterprises to migrate workloads faster and more efficiently to the AWS Cloud.

Terry Wise, Vice President of Worldwide Partner Ecosystem, Amazon Web Services, Inc. said: "*We are delighted to be working with Capgemini as they expand their commitment to AWS customers including a dedicated migration factory. With our respective strengths and methodologies, Capgemini and AWS help enterprise customers become more agile in building and migrating applications, thereby accelerating their transformation to the AWS Cloud.*"

A key goal of Capgemini's increased focus on AWS will be to develop cloud advisory, migration to AWS and managed offerings specifically for the financial services sector, based on Capgemini IP hosted on the AWS Cloud. One of the offerings already available in this area is Capgemini's Insurance Connect[1], a fully managed business service insurance platform which enables core processing, digital services and insights and analytics on AWS. For insurers facing significant variance in workload demands, access to the highly scalable AWS Cloud provides a cost-effective way to integrate functions (such as CRM, policy administration and underwriting) and increase computing capacity on a pay-per-use basis with minimal upfront investment.

---

[1] Offer availability may be limited in select geographies or marketed under other names than "Capgemini Insurance Connect," including in Australia, where the offering is in no way associated with InsuranceCONNECT Pty Limited or any of its products or services

Asset-intensive industries (such as energy and utilities) will also benefit from the extension of this working relationship, as Capgemini already provides its Digital Industrial Asset Lifecycle Management solution as a managed business service built on AWS. This on-premises offering is now also available on the AWS Cloud and provides an environment which can be up and running in as little as fifteen minutes. It gives access to a scalable and fast–to-deploy digital asset hub, enabling organizations to advance their digital transformation journey, as well as an accelerated path for improved health and safety compliance, reduction of project costs and improvement of operational efficiency.

Customers looking to migrate their existing SAP® solutions to the cloud or to adopt SAP® S/4HANA will also greatly benefit from this expanded collaboration between Capgemini and AWS, with the ability to either get on the latest release of SAP solutions, optimize their workload on the cloud or consume through an integrated delivery model. Also, Capgemini's SAP certified BAiO (Business All-in-One)[2] industry specific and Line of Business IP solutions are now available on SAP HANA, optimized to run on the AWS cloud and allowing customers in most industries to be up and running in as little as 6 weeks.

Franck Greverie, Capgemini's Global Leader for Cloud Services adds: "*The continued execution of our client-centric strategy demands even more targeted solutions and responses for our clients' most challenging business demands. Cloud Choice with Amazon Web Services combines the strength of Capgemini's Cloud Services global capabilities and delivery assets with the on-going technology innovation from AWS to continue to develop and deliver the right cloud solutions to our collective clients with speed, predictability, risk mitigation and sustainable business impact.*"

Capgemini shares a longstanding relationship with AWS which dates back to 2008, with both parties working to bring business solutions to enterprise customers leveraging Capgemini's industry expertise coupled with AWS's technology such as Amazon Elastic Compute Cloud (Amazon EC2), Amazon Simple Storage Service (Amazon S3) and Amazon Redshift. Examples of past innovations include Capgemini's SAP OnePath and COMPLETE. Capgemini is a Premier Consulting Partner in the AWS Partner Network (APN).

Capgemini's increased focus on AWS is an essential component of Capgemini's Cloud Services program, 'Cloud Choice', enabled through collaboration with a broad ecosystem of cloud partners, and includes a range of services: Business Cloud Assessment and Strategy, proof of concepts, migrating applications to the Cloud, Platform as a Service, Infrastructure as a Service, Business Process as a Service and Cybersecurity.

About Capgemini
With more than 180,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2015 global revenues of EUR 11.9 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization,

---

[2] **Capgemini's SAP Certified Path BAiO (Business All-in-One) Solutions**: SAP Business Suite technology pre-configured by Capgemini to the needs of a specific industry. Clients benefit from industry-leading processes, solutions to common business process challenges, and faster implementation times.

Capgemini has developed its own way of working, the Collaborative Business Experience^{TM}, and draws on Rightshore®, its worldwide delivery model.
Learn more about us at www.capgemini.com.

Rightshore® is a trademark belonging to Capgemini