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## **Capgemini wins significant Application Services contract with Norway Post**

**Mumbai, March 25, 2013 – Capgemini Norge AS, part of the Capgemini Group, one of the world’s foremost providers of consulting, technology and outsourcing services, has won an agreement with Norway Post for the delivery of application management and development of core applications. The agreement has a value of 34 million Euros and will last throughout 2019. The contract builds on an innovative ‘as-a-service’ commercial model where the costs will be adjusted based on the services that are provided. Capgemini will leverage its Rightshore approach using its delivery centers in Oslo in Norway, Helsingborg in Sweden and Mumbai in India.**

Capgemini which has already been working with Norway Post for more than 10 years - will act as a its strategic partner to support Norway Post with modernization in an industry that faces many challenges; including decreasing mail volume with the popularity of email and pressure on margins due to the tough global economy and competition from smaller competitors willing to operate on a low price point. Capgemini will support Norway Post in their ambition to achieve integration across different Nordic countries and business cultures into one set of seamless operations.

The contract includes outsourcing of central applications, such as ERP and data warehousing. Capgemini aims to introduce an industrialized way of working and standardized processes which are transparent and can be fine-tuned over time, so that Norway Post will be able to reduce costs and still gain higher flexibility within IT.

*“This is a significant and innovative contract for Capgemini here in Norway and Capgemini as a group. We are both humble and proud that Norway Post, with whom we’ve build a long-standing relationship, has entrusted us with this important delivery project”,* says Ola Furu, CEO at Capgemini Norge AS. Capgemini has strong capabilities in the postal sector including key customers in the UK, Germany and France.

### **About Capgemini India**

Capgemini in India is around 40,000 people strong across 9 cities (Mumbai, Delhi, Bangalore, Hyderabad, Pune, Kolkata and Chennai - Trichy and Salem). A pioneer in the IT industry, Capgemini has over 45 years of global expertise collaborating with leading corporations and now brings the Consulting, Technology and Outsourcing experience to India. With dedicated teams to service the local markets, Capgemini has strong domain experience to assist clients across the Government and Public Sector, Energy and Utilities, Manufacturing, Telecom and Financial Services sectors and help them advance in their respective industries.

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**About Capgemini**

With more than 125,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience TM, and draws on Rightshore®, its worldwide delivery model. Learn more about us at [www.capgemini.com](http://www.capgemini.com). *Rightshore® is a trademark belonging to Capgemini*