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Lloyd's Register Group awards £36 million contract to Capgemini UK

Innovation with efficiency, modernization and rationalization delivers savings and service improvement to Lloyd's Register

London and Paris, 10 April 2014 – Capgemini UK plc, part of the Capgemini Group, one of the world's foremost providers of consulting, technology and outsourcing services, has announced a new five year contract with Lloyd's Register Group, the global engineering, technical and business services organization and maritime classification society, to deliver new and enhanced infrastructure and applications services and a route to innovation by providing access to Capgemini's innovation incubator¹. The £36 million (€43.5 million) contract will enable the Lloyd's Register to capitalize on its current IT platforms and deliver an improved customer experience alongside reduced costs. The contract is built on an existing relationship between the two organizations dating back to 2001.

Lloyd's Register Group provides compliance, risk and technical consultancy services across the lifecycle of critical infrastructure assets in the marine, energy and transport sectors. As such it requires an IT infrastructure that can provision for ongoing innovation in delivering its services to customers all over the world.

Delivering immediate savings and providing additional reinvestment for innovation, this new contract further develops the long-term relationship, bringing improved services at lower costs, investment for future services and technologies, and a stronger dedicated account team to better address Lloyd's Register's business needs. Building on the infrastructure and application management services delivered today, the deal also provides additional services such as Applications Portfolio Management, asset management and enhanced security services.

Chris Coupland, Group CIO, Lloyd's Register said: *"This is a balanced deal for Lloyd's Register, providing an immediate reduction in the group's costs, as well as a source of investment for new capability and innovation. Through a rigorous evaluation process against the market, I'm pleased to say that Capgemini demonstrated their ability to deliver market-leading services and value for money, and a real commitment to bringing improvement and innovation. I am excited by the prospect of all that we should be able to achieve together over the next five years."*

¹ Capgemini's Innovation Incubator is a new and robust approach to industrializing innovation
Capgemini Press Release

David Tewkesbury, Capgemini Account Director for Lloyd's Register said: *"This new contract with Lloyd's Register Group is testament to our already long-standing and successful relationship - we've been developing strategic technology solutions to support their business since 2001. With the exponential growth and usage of cloud, mobile and Big Data technologies everywhere, this new contract is based on enhancing and improving Lloyd's Register's Infrastructure Platform to position them to make best use of these technologies in the future and deliver ongoing innovation as standard now. We are delighted to be supporting Lloyd's Register Group's business ambitions moving forward."*

About Capgemini

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