

Why choose Capgemini for SAP?

**Getting the job done in Energy,
Utilities & Chemicals (EUC)**



The Challenge

Companies in the EUC sectors are today facing a number of concurrent, converging challenges which are leading them to refactor their SAP estate for continuous transformation.

EUC companies need to manage the disruptions by leveraging valuable asset and customer data in a sustainable manner whilst remaining flexible to support:

- Regulatory compliance and out-performance
- The customer experience
- Accurate and timely billing of domestic & commercial customers, whilst keeping the cost to serve competitive
- Optimised asset management, linking asset interventions and investments to positive outcomes for the customer
- Creating end to end business processes that support joined up operations and customer services
- Environmental considerations

EUC companies today are designing for continuous, ongoing change whilst delivering constant business value.

Businesses today are more likely than ever to distrust 'big systems' (including ERP) as being slow, unresponsive and expensive. And, ultimately, constraining rather than empowering.

Now more than ever businesses need to be able to spread risk, minimise business impact and continually deliver value, while always retaining the ability to change direction.

“If a programme takes months or years to deliver something, there is a clear risk that during the implementation the world will have moved on but the solution won't have. And that potentially makes it useless.”

– CTO, Global manufacturer and Capgemini/SAP client

Credible, reliable, successful

Across the whole of the sector – Energy Retail, Energy Networks, Water, Nuclear, Oil & Gas, Chemicals – Capgemini is #1 across Europe for SAP implementations. Our big differentiator is that we understand what the future models need to be.

Working collaboratively is what Capgemini has always done: we develop with you. Capgemini is an engineering company as well as a Global Systems Integrator (GSI), and is an advocate of the Industry 4.0 vision. In terms of system architecture we bring more than the typical GSI does to nurture and sustain the Intelligent Enterprise.

Just one example of how we have helped a client, in the water industry in the UK: it used to take a water company three weeks to find out that they had a leak. Using the Renewable Enterprise we combined data to predictively estimate when they would get a leak. We've engaged across the range of functions including Plant Lifecycle Management, and driven innovation through things like next-gen apps which give insight into workforce productivity in real-time.



You can trust Capgemini to get the job done.

The Capgemini Renewable Enterprise

We take our role as trusted partners seriously – we've earned the trust of thousands of companies worldwide by getting the job done.

Companies recognise that things need to change and they cannot repeat the mistakes of the past. But transformation is hard: companies don't know where to start, wonder whether they have the capabilities to succeed and don't want to bite off more than they can chew. Our work with the MIT Centre for Digital Business has helped us to understand how to deliver transformation success, predicated on vision-setting, innovation and people centricity.

We bring this to bear in creating your Renewable Enterprise by:

- Future-proofing and protecting the SAP digital core through simplification and standardisation
- Exploiting the Cloud
- Differentiating and innovating outside the core
- Delivering actionable insights through advanced analytics
- Shaping an enterprise that embraces opportunity in disruption

Doing what we've always done before will no longer work. A new approach is required.

We call this new approach the “Renewable Enterprise” - a business that makes continuous change part of how it operates.

Making the Renewable Enterprise a reality

SAP S/4HANA is part of the journey to the Renewable Enterprise, but it doesn't necessarily need to be your first step. We will help you understand the right roadmap for your organisation, all supported by a credible business case.

So how do we get you there?

Future-proof and protect the SAP ERP core

Simplifying the ERP core, using standard SAP processes where possible, delivers a streamlined environment that is easier and less expensive to run. This approach avoids creating the 'legacy systems of tomorrow'.

Exploit the Cloud

The journey to the Renewable Enterprise involves bringing together the right technology, processes and culture to exploit Cloud platforms of every type. The Capgemini Cloud Platform (CCP), with its portfolio of SAP specific tooling and automation, offers a trustworthy route to navigate your SAP to Cloud migration.

Differentiate and innovate

We help you identify your real differentiators beyond vanilla SAP, crucially, building them outside of the core. Our Multi-Pillar S/4HANA Architecture (MPSA) approach is helping our clients create flexible, modern SAP platforms to underpin their Renewable Enterprises and accelerate the pace of innovation.

Deliver actionable insights through advanced analytics

We help our customers to embed intelligent technologies in their Renewable Enterprises. This enables the use of advanced and predictive analytics to gain valuable insight from data, ultimately enabling better business decision making.

Shape an enterprise that embraces opportunity in disruption

Successfully embedding DevOps and Agile delivery means IT and the business must come together to deliver tangible business outcomes. Capgemini provides the tools and methods to enable this journey, from the initial delivery through to the ongoing operation and evolution of the Renewable Enterprise.

Unparalleled SAP experience



Capgemini is one of the very largest, most experienced SAP global systems integrators.

- **17,500 SAP practitioners**
- **1,300 clients globally**
- **4 decades of SAP experience**
- **SAP Centres of Excellence worldwide**
- **The largest security-cleared workforce – all UK domiciled**
- **#1 in SAP S/4HANA certifications in Europe**
- **#1 in SAP certifications overall**

We work collaboratively with you throughout your SAP journey to ensure you get the most out of choosing SAP. This unwavering focus includes proven SAP implementation methodologies, best-practice SAP rigour, and preconfigured SAP solutions.

We accelerate innovation and new thinking in order to drive value and results - through design, licensing, implementation, infrastructure, and application management.



About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of over 200,000 team members in more than 40 countries. The Group reported 2018 global revenues of EUR 13.2 billion.

Learn more about us at

www.capgemini.com

People matter, results count.

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