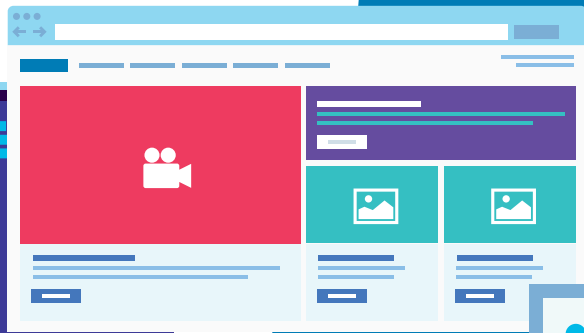




Platinum  
Partner  
Cloud Premier

# Oracle ERP Advisory



ERP platforms have come of age and most customers running ERP systems have gone through a process of maturity and have built a good understanding of their ERP platform and related processes. As organisations move towards enabling new digital technologies, their on-premise ERP platform may become a bottleneck for their digital ambitions. A robust ERP roadmap ensures you can derive value from your investments and adapt to changes in the business environment, regulatory changes, business strategy and/or shifts in technology.

**On your marks...**

Before considering the roadmap of your ERP application, it is important to consider the internal and external factors that will have an impact on your ERP Roadmap. Consider the challenges and priorities of the CIO, CFO and CHRO, as an example.



CIO	CFO	CHRO
How can I reduce the IT operating costs, yet deliver more?	How can Finance provide the necessary information to enable faster decision making?	How can the organisation attract and retain the best talent?
How can the IT team deliver more innovation?	How can the Finance team be less transactional and spend more time in providing business insights?	How can the overall employee experience be improved?
How can the IT team be closer to the business?	How can the operational elements of Finance be more automated?	How can the reliance on HR for day-to-day transactional processing be reduced?
How can the IT team be more agile in its delivery?	How can the month-end close be streamlined and completed faster?	How can HR provide the required analytics to help the business better understand employee demographics?

With such diverse priorities across the organisation, the ERP Roadmap needs to be considered from both IT and wider business perspectives. It is therefore imperative to establish a process to gain buy-in on the available options and future roadmap from each impacted stakeholder and their respective functions. It's not simply about upgrading or buying software!

**Get set... wait. Validate!**



## Our Proposition

### ERP Roadmap Advisory



We provide a range of different services incorporated in an adaptable framework. We draw on other Capgemini skills & expertise to ensure every client benefits from the full breadth of Capgemini's experts

#### Differentiators

We have two market differentiators:

- 1 Architecture Expertise: SaaS / PaaS / IaaS / Digital / API layers
- 2 Workshop methodology



#### Stakeholders

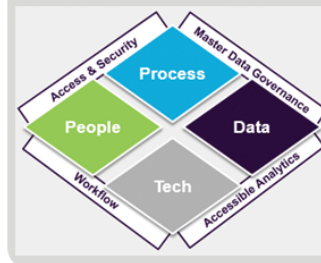
Different stakeholders pose different questions

Business operation managers	Business process owners
IT business partners	IT delivery managers & architects

The services can be easily arranged to suit all of these

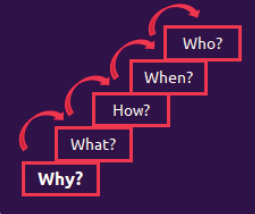
#### Business coverage

We cover the four aspects of the to-be business design



#### Fundamentals

We address the questions, starting with "Why?", i.e. business drivers



### Next steps



Book a no obligation exploratory meeting with our experts to better understand our approach

Our proposition for defining an ERP Roadmap follows a step-by-step process by asking some simple, yet powerful questions:

1. **Why** – Why are we defining an ERP roadmap? Is it to meet a business objective? Is it to introduce new digital capabilities? Is it to bring efficiencies and cost savings? Is there a well-defined business case?
2. **What** – What business outcomes are we trying to achieve? What are the target options for the ERP application that will help achieve these outcomes? What involvement will be required from key business stakeholders?
3. **How** – How do we plan to get to the target state – big-bang or iterative deployments? How will the organisation evolve in response to the new target state? How will our processes evolve in response to the new target state? How will we involve the key stakeholders in the journey?
4. **When** – Do we start now or wait? Are there any business priorities that determine when we start on the roadmap? Are there any critical capabilities that are required urgently?
5. **Who** – Do we need to develop new skills internally and/or get external help with achieving the target state?


It's important to follow a structured process for assessing each of the variables that must be considered before a roadmap can be defined and agreed upon. The exercise should not be driven purely by the IT function. All impacted functions must be engaged in a collaborative exercise that uses this structured approach to address the key questions that need to be answered in order to ensure a robust and approved roadmap is in place.

Capgemini experts are ready to help guide your organisation through this process and ensure you receive independent advice on the future of your ERP.



## Case study

**One of the busiest airports in the world currently run Oracle E-Business Suite (EBS) version 12.1.3, hosted by Oracle Managed Cloud Services (OMCS). This provides the core of the back-office solution for Finance, Procurement, Property and HR and Payroll.**




### Problem Statement

The airport's EBS solution is integrated with a new Oracle cloud solution for Planning and Budgeting, Financial Close and Consolidation and Analytics and Additionally, the EBS solution also contains a large extension for Charging and Sales Invoicing (CSI); and EBS is also integrated with Cornerstone (learning, performance and recruitment, Bravo (Sourcing solution) and Column (HR Case Management).

The following key commercial and technical milestones pose challenges for Heathrow for its back-office functions:


- March 2019 – License renewal/expiry for Bravo
- May 2019 - License renewal/expiry for Cornerstone
- May 2019 – Oracle ULA renewal/expiry
- Dec 2019 - OMCS contract will renewal/expiry
- Dec 2021 - The end of Premier Support for Oracle EBS R12.1.3



### Advisory work

As part of the drive to Simplify the airport and understand it's Oracle back office problems, they have commissioned a review of the solutions and options and Capgemini have also taken the opportunity to explore options for Oracle as well as non-Oracle back office solutions, to provide a view of a simplified estate for the airport's back-office functions. Capgemini's advisory work involved the following:

- Provide an overview of the current back-office solution
- Identify options to simplify and cloud enable current solution
- Document the initial reviews of the functional areas and change impacts
- Provide a view on current Customisations and Extensions and their ability to be absorbed into a new cloud solution.
- Provide a 10-year Total Cost of Ownership (TCO) view of the options
- Provide recommended options to take forward



### Outcome

To provide a 10-year Total Cost of Ownership (TCO) and functional fit-gap view of the options. Capgemini recommended the following options to Simplify/Solve the airport's back office Problem.

- Remain as-is – leave applications on current solutions
- Migrate EBS to an Oracle IaaS hosted service when OMCS contract expires
- Move core EBS solution to ERP / HCM Cloud-EBS hosted on an IaaS platform
- Move core EBS solution to ERP / HCM Cloud-EBS remains hosted on the OMCS platform
- Migrate the EBS solution to Oracle SaaS some solution to separate third parties

## About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of over 200,000 team members in more than 40 countries. The Group reported 2018 global revenues of EUR 13.2 billion.

Learn more about us at

[www.capgemini.com](http://www.capgemini.com)

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## People matter, results count.