

Evolving & Innovating your Business with Simplicity & Agility: **The Intelligent ERP**



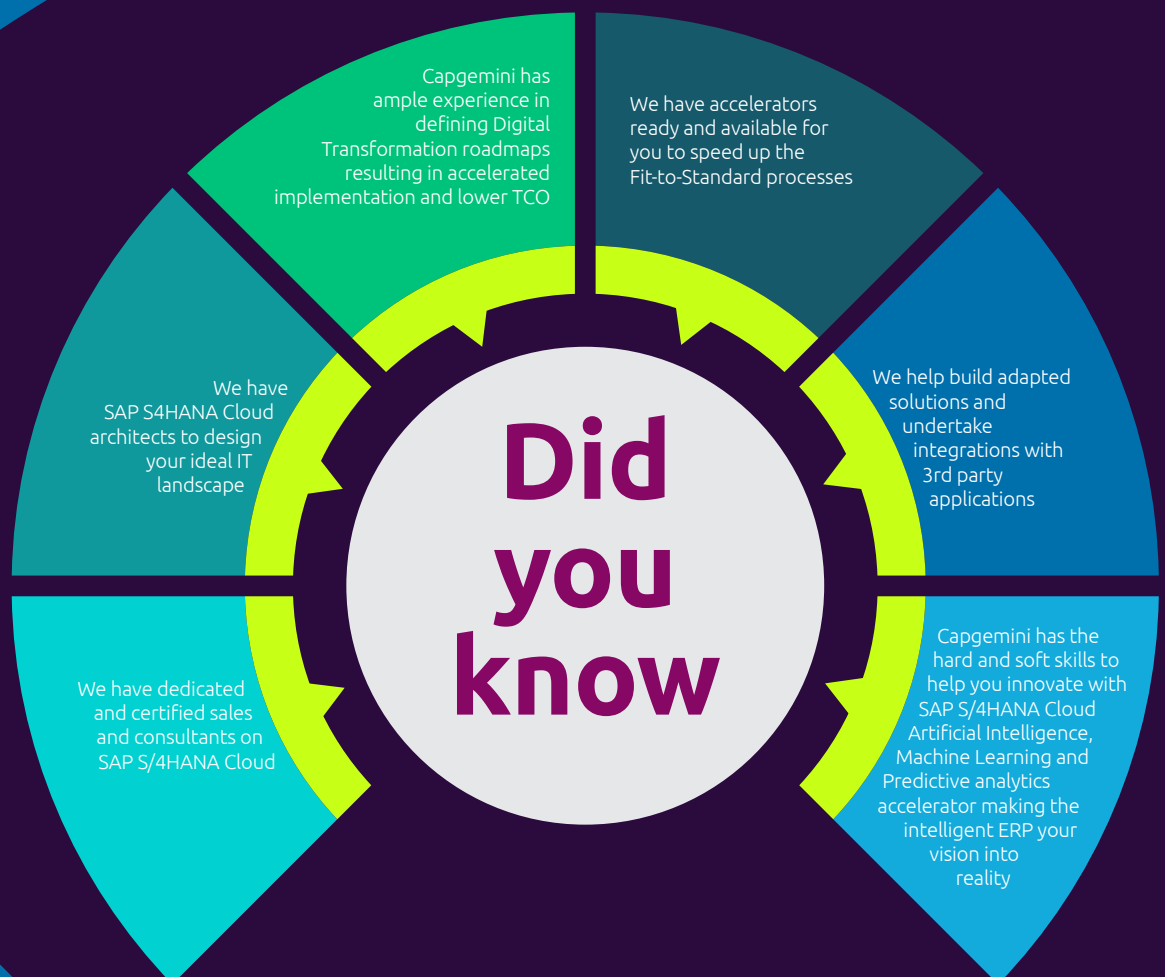
In today's revolution of Digital, the market for a cloud-first business transformation is exploding. Organizations are rapidly and heavily investing in transforming their business models, business processes and the supporting innovative technology platforms.

The intent is to achieve a high degree of scalability, agility and ubiquitous information available in real-time and address the complexity of –

- Managing multi-business, multi-channels and more and more data
- Managing operations at subsidiaries, multiple sites, multinational locations
- Managing a move from on-premise ERP to Cloud landscapes

...with Speed, Predictable TCO, Continuous innovation and a Simple, reliable & safe operating model.

Capgemini and SAP work collaboratively together to provide clients with best-of-breed technology solutions addressing client challenges in today's digital world and has the following key differentiators:



Our Expertise

- Business Process Consulting
- (Co)Development on Business Needs for Custom and Cutting-edge solutions
- Accelerators and processes around Procure to Pay, Order to Cash, Plan to Product
- End to End processes for Finance support and more...

Building Efficient & Effective Solutions to Profitability!



Professional Services

- Oversee Profitable Projects
- Execute Project Profitably
- Ensure Successful, Repeatable Projects
- Leave No Billable Item Behind
- Shared Services as a Service (BPO)
- Machine learning plays



Component Manufacturing

- Streamline manufacturing processes
- Increase operational efficiency and customer service
- Resolve problems faster
- Make better decisions and get faster ROI



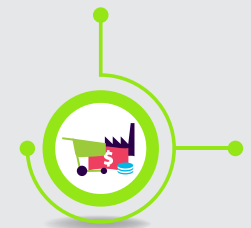
Administrative ERP Scenarios

- Financial Planning and Analysis
- Accounting & Financial Close
- Treasury Management
- Financial Operations
- Governance, Risk and Compliance
- Unique Front Office
- Standard BackOffice
- Finance led ERP



2-Tier ERP and M&A

- Acquisitions and Future Divestitures
- "In House Start-Ups" New Business Units and Subsidiaries
- Organic Growth of Existing Subs
- Joint Ventures



Business Model transformation

- Greenfield
- Digital & LOB
- Start-over (ECC to S4HC)

SAP S/4HANA Cloud streamlines and automates best practice business processes while delivering continuous innovation without disruption.

It provides added value innovative features embedded in SAP S/4HANA Cloud such as:-

- **Co-Pilot as Digital Assistant**
- **Automation through Artificial Intelligence and Machine Learning**
- **Predictive analytics to support real-time decision making**
- **Platform intelligence leveraging SAP HANA and SAP Leonardo**

What Capgemini brings to you to unleash the power of the Intelligent ERP:

- **Strong experience of SAP S/4HANA implementations (migration, greenfield) and Cloud integrations & deployment**
- **A Centre of Excellence with more than 450 SAP S/4HANA & Cloud experts**
- **Functional Expertise - Strategy & Architecture, Finance, Logistics & Supply Chain, Manufacturing, Procurement**
- **Industry expertise – High Tech, Manufacturing, Automotive, Retail, Life sciences, Energy & Utilities**
- **Cognitive expertise – Process Automation, Predictive Business, Data Science**

... fully mobilized to drive a complete IT & business transformation

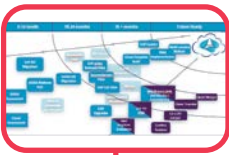


There is no single answer: Each Customer is Different !!

Your journey with Capgemini

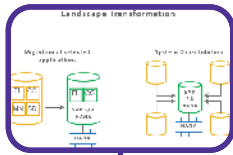
Assessment

What's in S/4HANA for my business?
How and Why should I adopt SAP S/4?
What's the business case?



Deployment Options

What's the best technical and commercial option for me?



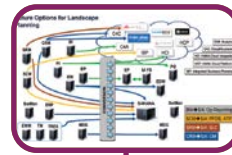
Move to Cloud?

How should I take this journey?



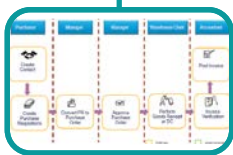
Solution Options

Which SAP solutions should I invest in?
On-Premise?
S/4HANA Cloud?



Highway to S4

Offers you help to craft a tailored approach at every stage of your adoption journey



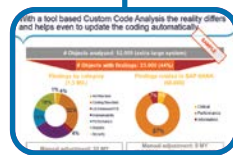
Pre-Configured Scenarios, Process Mining

How can I mitigate implement risk?
How can I accelerate my implementation timeline?



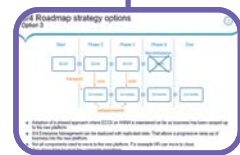
Functional Scope

Which S/4HANA Cloud innovations are of benefit for me and how?



Custom Code Analysis

What should I do with my Custom Code?



Pre Checks

Do I need to check anything before I start implementation?



About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2017 global revenues of EUR 12.8 billion.

Learn more about us at

www.capgemini.com

For more details contact:

Philippe Gaillard

SAP S/4HANA Go-To-Market and Sales Lead
philippe.gaillard@capgemini.com

Viji Philip

S/4HANA Cloud Lead – India
viji.philip@capgemini.com

Hugo Wasser

S/4HANA Cloud Lead – BeNeLux
hugo.wasser@capgemini.com

Gianluca Simeone

S/4HANA Cloud Lead – Italy
gianluca.simeone@capgemini.com

Valery Smague

European Portfolio Leader – SAP Centre of Excellence
valery.smague@capgemini.com

Siva Subrahmanyam

S/4HANA Cloud Lead - North America
siva.subrahmanyam@capgemini.com

People matter, results count.

The information contained in this document is proprietary. ©2018 Capgemini. All rights reserved. Rightshore® is a trademark belonging to Capgemini.