

# Agility Unlimited: Unlock the value of SAP<sup>®</sup> Business Suite powered by SAP HANA<sup>®</sup>



## **Real-time business at your fingertips**

New cloud, mobile and in-memory technologies are making instant insight and instant action an everyday reality—any place, any time. Change happens in real-time and businesses need to be able to respond in real-time to deliver true value to their customers. This demands swift handling of the ever-growing mountains of data available to influence and drive core business processes.

SAP has put real-time business within reach with SAP Business Suite powered by SAP HANA. This next-generation platform unifies the lightning-fast analytics of SAP HANA with transactions, enabling enterprises to gather and process data while simultaneously applying it to consecutive business process, all in real time.

Whether you are planning an installation, considering a data base migration, using Business Warehouse (BW) for reporting only, or facing performance issues, SAP Business Suite can help you reinvent your business. As a long-standing SAP partner and leader in Enterprise Resource Management (ERP) and Business Information Management (BIM), Capgemini has the experience needed to help you determine how you can benefit best from this powerful technology.

## Moving beyond Business Information

Information is one of the most valuable assets of any business. Effective management and interpretation of data can set a business apart from its competitors. But Capgemini knows that business information and analytics go even deeper in the truly competitive enterprise. When information can be gathered, processed, and analyzed with speed and agility—and in direct relation to business processes—it is at its most powerful.

SAP Business Suite powered by SAP HANA represents a timely and crucial technology shift. It provides the opportunity for you to benefit from the speed of SAP HANA with optimized business processes that can handle input based on those real-time insights at any time, rather than only once a year.

By bringing together transactional processes and analytics on a single platform, organizations can experience real-time business across processes, with immediately-tangible benefits, including:

- **Speed:** Drive your business at market speed, with real-time planning, execution, reporting, and analytics, all based on live data.
- **Agility:** Access real-time business insights on any device, anytime, anywhere.
- **Simplicity:** Deal with both transactional and analytical workloads through SAP Business Suite without having to replicate your data to simplify your IT landscape.
- **Cost efficiency:** Reduce IT Total Cost of Ownership (TCO) by combining analytics and transactions.
- **Innovation:** Unlock new opportunities for growth by rethinking business processes.

## Starting the journey with Capgemini

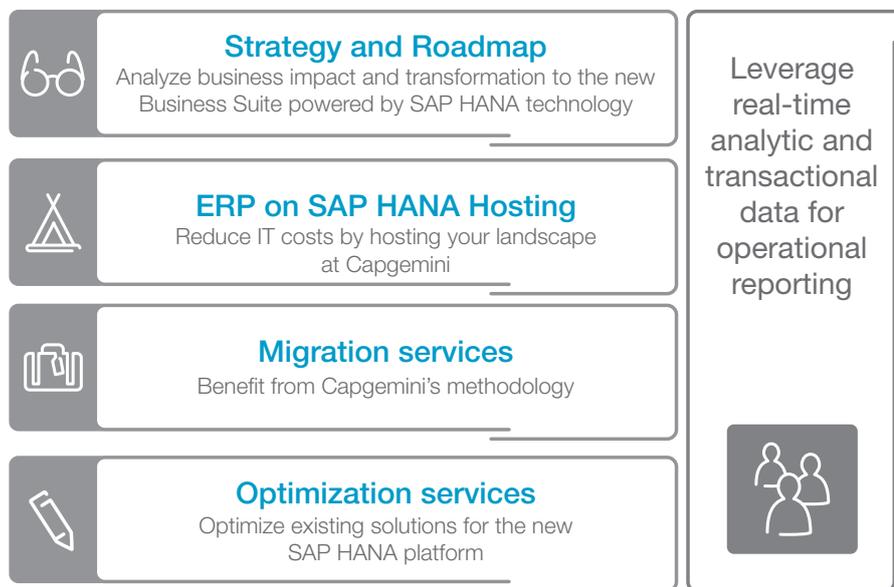
SAP Business Suite powered by SAP HANA offers a huge opportunity for businesses to up their game. But the scale of the opportunity is matched by the need for a pragmatic and expert approach. To derive significant benefits, it is important to first assess where value can be found and plan accordingly. Capgemini guides this course of action with deep SAP and cross-enterprise process experience (from ERP to Customer Relationship Management and Supply Chain Management).

## Unlocking and adding value

No business enters a phase of technology change without the intention of achieving tangible value from the process. Capgemini works with you to unlock the true value of SAP Business Suite powered by SAP HANA with a modular services portfolio (Figure 1). Each of our services is designed to take into account the entire business process landscape, in turn minimizing risk, accelerating processes, and increasing agility. We offer the following services:

- **Strategy and roadmap** to protect your investment, identify new business opportunities, and maximize ROI.
- **ERP on SAP HANA Hosting** for reduced initial investment, accelerated implementation, and reduced IT costs.
- **Migration services** to minimize your risks, accelerate your processes, reduce data volumes, and increase capacity.
- **Optimization services** to maximize the speed and efficiency of program execution, integrate intelligence to your daily transactions, and facilitate innovation.
- **Enable real-time analytics reporting** to improve flexibility and get real-time visibility of your business processes.

Figure 1: Capgemini’s Modular Services Portfolio for SAP Business Suite powered by SAP HANA



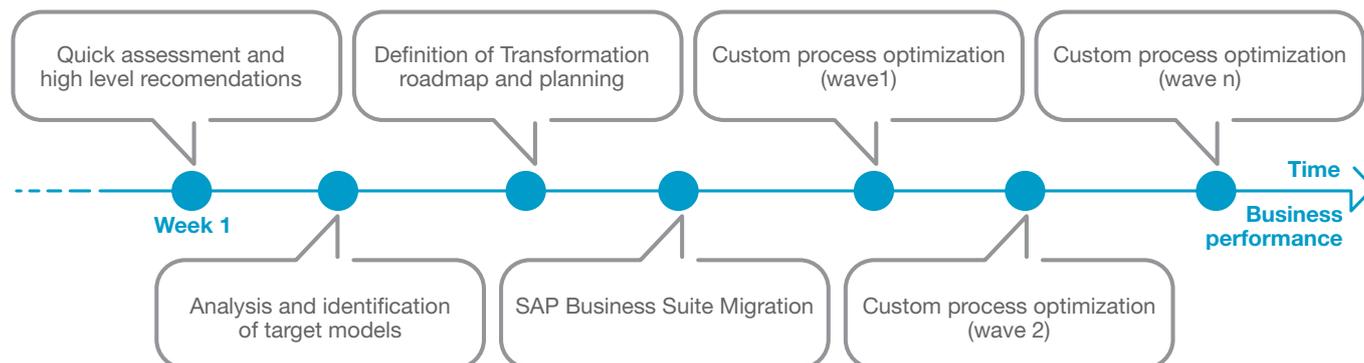
### The Capgemini Approach

We recognize that the adoption of SAP Business Suite powered by SAP HANA represents a shift in the way you do business. Before the journey can start, the destination must be clearly mapped, and the prize defined. For this reason, we begin with a value assessment that determines how SAP Business Suite powered by SAP HANA can transform your organization.

Through this assessment, we demonstrate outcomes and impact transparently, equipping you with a clear view of the future scenario. Instead of proposing just a lift and shift of your existing SAP Business Suite instances, we offer a comprehensive analysis of your current usage of business processes to detect where these processes could be improved with the real-time capabilities of the platform.

In focused interviews with your business stakeholders, we determine which business benefits and costs savings could be achieved with the new solution and help you build an end-to-end business case and transformation roadmap to implement your target vision for real-time business.

Figure 2: Capgemini Timeline to Real-Time Business



## Cloud Power

Backed by our strength in hosting and infrastructure, Capgemini is uniquely positioned to allow enterprises to benefit from SAP Business Suite powered by SAP HANA, hosted in the Cloud. Through our partnership with Cloud services providers, we are able to reduce costs with Capgemini's COMPLETE managed services approach, all the while offering speed, agility and security.

We offer:

- Instances up in under 60 minutes
- Reduced TCO and reduced initial investment
- True flexibility in volume and cost-to-use
- No need for an additional Systems Integrator

## Why Capgemini?

With more than 13,500 SAP consultants and a global presence in 40 countries, Capgemini is one of the key providers for SAP solutions. Over the years, Capgemini has demonstrated our commitment to transform innovation into competitive advantage, backed by our:

- Specific framework for driving business innovation through our Accelerated Solutions Environment (ASE)
- Strong partner relationship with SAP—winner of SAP Pinnacle Awards for six consecutive years (2008-2013)
- Strong Business Information Management (BIM) and SAP HANA global practice: Over 7,000 consultants in our BIM practice, 1,300 SAP BI experts and over 250 SAP HANA practitioners
- Cost effectiveness and delivery excellence through Capgemini's RightShore® approach.

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## About Capgemini

With more than 125,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at  
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